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## **Welfare, inequality and financial consequences of a multi-pillar pension system. A reform in Peru<sup>\*</sup>**

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### **Abstract**

The distributional impact of the structural pension reform in Latin American countries has been largely absent in the economic debate. However, this reform may widen inequality in old-age and reduce welfare. In this paper we study the consequences of implementing a multi-pillar system in one of these countries. We take advantage of available administrative records for Peruvian workers to estimate inequality in pensions, pension debt and welfare. Overall, our results show that the pension debt and inequality can be substantially reduced without welfare losses.

**Keywords:** Pension reform, pension inequality, social security, Latin America, Peru.

**JEL Classification:** H55, H63, I30, G23.

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## 1. Introduction

Following the Chilean pension reform of 1981, a number of Latin American countries transformed during the 90's their public pension systems into private individual capitalization systems. Some countries completely replaced their old pension system by a system based on individual capitalization and privately managed (Bolivia, Chile, Dominican Republic, El Salvador and Mexico). Others kept the public system which competes with the new private system (Colombia and Peru) whilst other countries assigned the role of first pillar to the public system and created a private system as a second pillar (Argentina, Costa Rica and Uruguay) in an integrated system. These models are categorized as substitutive, parallel and mixed, respectively (Arenas de Mesa & Mesa-Lago, 2006).

The emphasis of this reform was on the spillovers in the financial markets, public debt and growth. Furthermore, economic research and debate are concentrated in those issues and some important aspects such as fees levels, competition and enrolment rates. As it is stressed in Arza (2008) and Barr & Diamond (2009) there is little analysis on distributional and welfare consequences. However, these effects may be large and even intensify inequality in those countries; specially if we take in account that only a small fraction of population is covered by the pension system (see last column of table 1).

[Table 1 about here]

Given that the pension based on individual capitalization is a direct function of labour income, the reformed pension system reproduces labour income differences into pensions. In this sense, the potential amplification of inequality during old-age may be approximated by the difference between the Gini coefficients for labour income and pre-reform pensions (see table 1). In almost all countries there is a threat of wider pension inequality, with Bolivia, Peru, Argentina and Colombia being the countries that might face the most dramatic change in inequality during old-age.

By combining inequality in pension coverage and benefits computed under individual capitalization in some hypothetical pension designs, Arza (2008) also stresses the transmission and exacerbation of inequality of the Latin American pension systems. Although that exercise and our previous table highlight the potential distributional consequences of pension reforms in Latin America, it is still necessary to analyse more precisely inequality in pensions and how this interplays with other policy objectives. As we may infer from the large Government pension transfers (table 1), the reduction of the actuarial liability of pensions must be a key objective for policy-makers. Making clear the trade-offs between inequality, actuarial liability and welfare stresses the different roles of pension policies and it might be more appealing for policy-makers. However, this is quite demanding on specific information such as administrative records of workers and pensioners, which is hardly available and disclosed by governmental authorities.

Although it would be ideal to make this analysis in a cross-country fashion, one study case may provide enough insights to highlight the distributional consequences of pension reform and policies aimed to alleviate it. In this way, we take advantage of unique administrative data samples of Peruvian workers to measure the consequences of the adoption of a multi-pillar pension system in inequality, welfare and actuarial liability.

In the next section we outline the Peruvian pension system, and then the reform proposal is presented together with the methodology to estimate pensions and actuarial liability. Section 4 is devoted to present and discuss the effects of the reform on the actuarial liability, inequality and welfare; and then, the paper concludes.

## **2. An outlook of the Peruvian pension system**

Peru created in 1993 the Private Pension system (SPP), which is a system based on individual capitalization, without dismantling its old defined benefit system (the National Pension System, SNP)<sup>1</sup>. Workers have to choose only one of these two systems. If SNP is chosen, the insured is able to shift to SPP later on, but the contrary is not permitted. An individual who chooses the SPP, must also enrol in one of the firms that administrate pension funds (AFP). If an insured moves from SNP to SPP, the State entitles a recognition bond (BR) in order to compensate for the contributions made to SNP, but only if some legal requirements are fulfilled.

The insured of the SPP (those who previously belonged to the SNP) realized that the expected or already received benefits in the SPP were lower than those in the SNP. Indeed, they could obtain at least a minimum pension in the SNP, which is not legally guaranteed to the majority of insured in the SPP. The insured shifted to SPP expecting to receive a large BR and capitalize more contributions with the aim to reach better pensions. However, these insured either failed to fulfil legal requirements to receive a BR or its final value was much under insured's expectation. Additionally, a large number of these individuals were not young enough to capitalize their contributions; and worst, they could acquire an early or normal retirement benefit in the SNP if they had remained there. In order to correct these undesirable effects, there have been many adjustments in the pension system; for instance, the recent Law 28991 "*desafiliación*" (under restricted circumstances the insured can return to the SNP) and the creation of special regimes of retirement.

These costly fiscal adjustments may satisfy in some way the expectations of the SPP's insured, who were previously enrolled in the SNP, to receive benefits similar to those in the SNP. However, there are two groups of insured who potentially would demand better benefits, and hence more fiscal resources. The first one is the group of low-income insured of the SPP who are not able to capitalize enough to reach a pension that meets their needs in old-age. Although in practice there is no minimum pension in the SPP, it is expected that insured of the

SPP still look at the SNP's minimum pension as a reference point to demand higher pensions. The other group is composed of the current and future insured of the SNP. The creation of the SPP attracted a considerable number of insured from the SNP and new workers who preferred to enrol in the new system. This, in turn, weakened the financial sustainability of the SNP. Under current parameters, the SNP's dependency ratio should be 4.4 contributors for each pensioner in order to keep the system balanced; however, this ratio is only 1.3<sup>2</sup>. This explains the large actuarial deficiency (when the actuarial liability is greater than the present value of contributions), which amounts to US\$26 billion, i.e. 23% of GDP. Note this considerable debt corresponds only to pensioners and insured of the SNP, who represent a small fraction of Peruvian population (7.4% of total population).

The reform has generated a considerable debt. Apart from the large actuarial deficiency in the SNP, there is US\$4,700 million in current terms corresponding to recognition bonds; and US\$2,137 million in actuarial terms due to the implementation of Law 28891 (MEF, 2008 & 2007). One could consider that fiscal spending on pensions is worth due to its positive effects on preventing old people falling into poverty, but this is not necessarily the case in Peru. Only salaried employees of the formal sector are obligated to enrol in the pension system, which means that self-employed, employers and other types (in the formal or informal sector) can choose voluntary enrol or not. Since the informal sector in Peru is huge (55% of labour force in 2007 (ILO, 2009)) and incomes are low, pension enrolment may not be a choice for these workers; hence the enrolment rate is small. It means that the public expenditure on pensions has no effect on preventing poverty for an important fraction of the population.

The creation of the SPP broke the principle of solidarity, a key element for redistribution and financing of pensions. Before reform, the system design allowed to finance pensions from richer to poorer, young to elder, healthy to disabled, etc. Looking for policy options, we favour the recommendations made by the World Bank (Holzmann et al, 2005; World Bank, 1994) to create a multi-pillar pension system, based on three pillars: i) a mandatory public pillar, ii) a funded pillar with mandatory individual capitalization accounts, and iii) a funded pillar with voluntary individual accounts. Under the first pillar, all insured receive a minimum pension. The second pillar allows insured to capitalize contributions according to his income level. The goal of the third one is to allow the insured to further raise his expected pension if he is able to save more. The next section develops a proposal to create a multi-pillar pension system in Peru.

### **3. A reform proposal**

#### **3.1 Description**

We propose to implement a multi-pillar pension system by merging the SNP and SPP. The number of years contributed to any system up to the reform date must be accounted for the

evaluation of the entitlement of a minimum pension. Additionally, the insured of the SPP are allowed to keep their pension balance. In the new system each insured has to contribute a rate  $\alpha$  from his wage to his individual account and a rate  $\beta$  to the solidarity fund. The aim of this fund is financing the minimum pension scheme. The requisites to obtain a minimum pension are the same as in the SNP: i) 20 years of contributions (to SNP and/or SPP), and ii) the wage used to calculate the contribution must be, at least, equal to the minimum wage.

At the retirement age, the pension is computed with the pension balance. If the pension is lower than the minimum pension, then additional resources are added from the solidarity fund until the pension equals the minimum pension value. This means that this guarantee is targeted and redistributive.

In addition, the reform is intended to reduce the actuarial deficiency, which in turn may improve fiscal spending allocation. The State has to assign significant resources to pay pension obligations, which might otherwise be used for other social programs<sup>3</sup>. It means that tax revenues -that are paid by pension enrolled and not enrolled workers- are used to pay pensions, which reinforces inequality (Arza, 2008). This is particularly critical due to the fact that the group of enrolled workers is much more advantaged than the non-enrolled. The former work in the formal sector, have higher and more stable incomes and better education, etc.

The simulation of the reform is made by estimating the pensions of all insured (in the SNP, SPP and the hypothetical multi-pillar system) and then, computing the corresponding actuarial liability. We use different values for  $\alpha$  and  $\beta$  in order to obtain different scenarios of reform, and for comparison reasons we must choose values for  $\alpha$  and  $\beta$  such that  $\alpha + \beta = 0.10$ <sup>4</sup>. Thus, we obtain different pension distributions and actuarial debt, which allows us to make welfare and inequality comparisons. In the simulations, the enrolment of new workers is not considered but we allow for the death of insured according to official mortality tables.

### **3.2 Data**

One important advantage of this study is the availability of administrative records. We use two representative samples of the insured registered up to December 2006 in the SPP and SNP; so the simulations are made to that date. The samples contain information on wage, age, gender, age of enrolment in the SPP, pension balance, BR value and its corresponding number of contributions. The samples of the SPP and SNP are random and stratified according to gender and age group (in the SPP, the age of enrolment is an additional stratum). After dropping records with inconsistent and missing information, the sample size in the SPP and SNP is 31,719 and 26,168 individuals, respectively<sup>5</sup>. Once simulations are computed for the samples, we use the sample weights to extrapolate the results to total insured population level.

### 3.3 Computation of pensions

The pensions ( $P_{ik}^{snp}$ ) in the SNP are computed according to its pension rules, i.e. taking into account the minimum and maximum pension values, and base and marginal replacement rates. In the SPP and multi-pillar system, the computation of pensions follows a simple capitalization process. The number of contributions made to any system is of special interest for the entitlement to minimum pension<sup>6</sup>. Expression 1 to 4 calculate the number of contributions and pensions in the system  $j$  ( $j$ =SNP, SPP and multi-pillar (MIX)). The subscripts  $i$  and  $k$  included in the variables refer to a particular individual and his age at December 2006, respectively.  $k_j$  indicates the age at which the individual enrolled in the pension system  $j$ .

$$\text{For SNP: } \tilde{A}_{ik}^{snp} = t_0^{snp} (k - k_{snp}) + t_1^{snp} (65 - k) \quad (1)$$

$$\text{For SPP: } \tilde{A}_{ik}^{spp} = A_{ik}^{BR} + t_0^{spp} (k - k_{spp}) + t_1^{spp} (65 - k) \quad (2)$$

$$\text{For MIX: } \tilde{A}_{ik}^{mix} = A_{ik}^{BR} + t_0^j (k - k_{sis}) + t_1^{mix} (65 - k) \quad \text{with } j=\text{SNP}; \text{ SPP} \quad (3)$$

$$A_{ik}^j = \begin{cases} \tilde{A}_{ik}^j & \text{if } \tilde{A}_{ik}^j \geq 20 \\ 20 & \text{if } \tilde{A}_{ik}^j < 20 \quad \& \quad 65 - k_j \geq 20 \\ \tilde{A}_{ik}^j & \text{if } \tilde{A}_{ik}^j < 20 \quad \& \quad 65 - k_j < 20 \end{cases} \quad (4)$$

where:

$A_{ik}^j$  : Number of contributed years between  $k_j$  and 65 (the retirement age).

$t_0^j$  : Overall density of contributions between  $k_j$  and  $k$ .

$t_1^j$  : Overall density of contributions between  $k$  and 65.

$A_{ik}^{BR}$  : Number of years contributed to the SNP recorded in BR.

The values for the densities of contributions must be between 0% and 100%. Since it is not possible to estimate densities for each individual, we must assume overall densities of contributions for each system  $j$  ( $t_0^j$  and  $t_1^j$ ). According to expression 4, we assume that the insured will contribute at least 20 years (if his age allows it) in order to reach the minimum amount of years needed to be entitled a minimum pension.

The computation of the pension in the SPP follows a monthly capitalization process:

$$P_{ik}^{spp} = \frac{\frac{14}{12} Y_{ik} \times 10\% \times d_{ik}^{spp} \frac{[(1 + \tilde{r})^{65-k} - 1]}{(1 + \tilde{r})^{1/12} - 1} + CIC_0 (1 + \tilde{r})^{65-k} + BR_{ik}}{CRU_{65,y}} \quad (5)$$

where:

$P_{ik}^{spp}$  : Retirement pension for individual  $i$  and age  $k$ .

$Y_{ik}$  : Monthly wage of individual  $i$  and age  $k$ . There are 14 payments a year.

$CIC_0$  : Existing balance in the individual capitalization account (at December 2006).

$BR_{ik}$  : Recognition bond, at December 2006 value.

$\tilde{r}$  : Pension fund yearly return rate.

$CRU_{65,y}$  : Annuity price at retirement age, including a spouse of  $y$  years old.

$d_{ik}^{spp}$  is a measure more individualized for the density of contributions between current age and retirement age:

$$d_{ik}^{spp} = \frac{A_{ik}^{spp} - A_{ik}^{BR}}{65 - k_{spp}} \quad (6)$$

The annuity price is computed as follows:

$$CRU_{65} = 12 \left( \sum_{x=0}^{M-65} \frac{P_{65,65+x}}{(1+\hat{r})^x} - \frac{11}{24} \right) \quad (7)$$

$$CRU_{65,y} = CRU_{65} + 12\theta_{spp} \left( \sum_{i=0}^{M-y} \frac{q_{y,y+i}(1 - P_{65,65+i})}{(1+\hat{r})^i} \right) \quad (8)$$

where:

$p_{65,65+x}$  : Probability of survival from age 65 to  $65+x$ , according to official mortality table.

$M$  : Maximum survival age according to official mortality table.

$\hat{r}$  : Annuity discount rate.

$\theta_{spp}$  : Percentage of the husband's pension that the widow will receive.

$q_{y,y+i}$  : Probability of survival from age  $y$  to age  $y+i$  for the widow.

Finally, considering that  $P_{\min}^{mix}$  is the minimum pension guarantee in the multi-pillar system, the final value of the pension ( $P_{ik}^{mix}$ ) is computed as:



$$Pc_{ik}^{mix} = \frac{\frac{14}{12} Y_{ik} \times \alpha \times d_{ik}^{mix} \frac{[(1+\tilde{r})^{65-k} - 1]}{(1+\tilde{r})^{1/12} - 1} + CIC_0 (1+\tilde{r})^{65-k} + BR_{ik}}{CRU_{65,y}} \quad (9)$$

$$d_{ik}^{mix} = \frac{A_{ik}^{mix} - A_{ik}^{BR}}{65 - k_j} \quad \text{with } j=SNP; SPP \quad (10)$$

$$P_{ik}^{mix} = \begin{cases} Pc_{ik}^{mix} & \text{if } Pc_{ik}^{mix} > P_{min}^{mix} \\ P_{min}^{mix} & \text{if } Pc_{ik}^{mix} \leq P_{min}^{mix} \end{cases} \quad \& \quad A_{ik}^{mix} \geq 20 \quad (11)$$

$$Pc_{ik}^{mix} \leq P_{min}^{mix} \quad \& \quad A_{ik}^{mix} < 20$$

### 3.4 Computation of the actuarial liability

The actuarial liability is the capital needed to address the payment of current and future pensions. This payment is contingent to the death date of current and future insured and pensioners. In a defined benefit system like the SNP and in a multi-pillar system as we propose, these payments should be compared with the present value of contributions in order to know the final balance.

#### **Actuarial liability for insured of the SNP:**

For insured  $\leq 65$  years old:

$$RA_{ik}^{snp} = P_{ik}^{snp} \times CRU_{65,y} \quad (12)$$

$$RA_k^{snp} = p_{k,65} \times \sum_{i=1}^{N_k} RA_{ik}^{snp} \quad (13)$$

$$RA_{\leq 65}^{snp} = \sum_{k=21}^{65} RA_k^{snp} (1+r)^{k-65} \quad (14)$$

For insured  $> 65$  years old:

$$RA_{ik}^{snp} = P_{ik}^{snp} \times CRU_{k,y} \quad (15)$$

$$RA_k^{snp} = \sum_{i=1}^{N_k} RA_{ik}^{snp} \quad (16)$$

$$RA_{> 65}^{snp} = \sum_{k=66}^T RA_k^{snp} \quad (17)$$

And the total actuarial liability in SNP is:

$$RA_{snp} = RA_{\leq 65}^{snp} + RA_{> 65}^{snp} \quad (18)$$

where:

$RA_{ik}^{snp}$  : Actuarial reserve for an individual  $i$  of age  $k$ .

$RA_k^{snp}$  : Actuarial reserve for all individuals of age  $k$ .

$N_k$  : Number of individuals of age  $k$  in the sample.

$RA_{\leq 65}^{snp}$  : Actuarial reserve for all individuals of age  $k \leq 65$ .

$r$  : Discount rate.

According to equations 15-17, insured older than 65 years retire immediately. Although not explicit in equation 18, we also consider in our calculations of  $RA_{snp}$  the actuarial liability of the survivors of the insured who die before retirement age.

**Actuarial liability for insured of the SPP:**

Although the minimum pension ( $P_{min}^{spp}$ ) of the SPP is restricted to a small fraction of its insured, we must quantify the corresponding actuarial liability of these future payments:

For insured  $\leq 65$  years old:

$$RA_{ik}^{spp} = S_{min}^{spp} \times (P_{min}^{spp} - P_{ik}^{spp}) \times CRU_{65,y} \quad (19)$$

$$RA_k^{spp} = p_{k,65} \times \sum_{i=1}^{N_k} RA_{ik}^{spp} \quad (20)$$

$$RA_{\leq 65}^{spp} = \sum_{k=21}^{65} RA_k^{spp} (1+r)^{k-65} \quad (21)$$

For insured  $>65$  years old:

$$RA_{ik}^{spp} = S_{min}^{spp} \times (P_{min}^{spp} - P_{ik}^{spp}) \times CRU_{k,y} \quad (22)$$

$$RA_k^{spp} = \sum_{i=1}^{N_k} RA_{ik}^{spp} \quad (23)$$

$$RA_{>65}^{spp} = \sum_{k=66}^T RA_k^{spp} \quad (24)$$

where  $S_{min}^{spp}$  takes value 1 if  $P_{min}^{spp} > P_{ik}^{spp}$  and the insured fulfils legal requirements to obtain a minimum pensions; and zero, otherwise.

**Present value of contributions for insured of the SNP:**

Since we retire workers at 65, the only contributors are the 64 years old or younger insured. The present value of contributions ( $VP^{snp}$ ) is the expected discounted value of all contributions made by the insured until they retire (our youngest insured in the sample is 21 years old):

$$VP_k^{snp} = (14 \times 0.13) \sum_{x=1}^{65-k} \sum_{i=1}^{N_k} d_{ik}^{snp} \times Y_{ik} \times p_{k,k+x} \times (1+r)^{-x} \quad (25)$$

$$VP^{snp} = \sum_{k=21}^{64} VP_k^{snp} \quad (26)$$

**Actuarial liability for insured of the new multi-pillar system:**

This computation is similar to that carried out for the SPP's insured. We also assume that the multi-pillar system provides a minimum pension for survivors, and that they always meet the legal requirements to obtain this benefit.

Finally, we consider that the insured older than 65 (at December 2006) receive the larger pension resulting from the comparison between the multi-pillar pension and the original system's pension. This assumption is necessary to not affect the rights of workers who have already reached retirement age.

**Present value of contributions for insured of the new multi-pillar system:**

$$VP_k^{mix} = (14 \times \beta) \sum_{x=1}^{65-k} \sum_{i=1}^{N_k} d_{ik}^{mix} \times Y_{ik} \times p_{k,k+x} \times (1+r)^{-x} \quad (27)$$

$$VP^{mix} = \sum_{k=21}^{64} VP_k^{mix} \quad (28)$$

### 3.5 Parameters

#### ***Mortality***

We need to use a unique set of mortality tables in the computation of the actuarial liabilities for comparative purposes. We adopt the official tables currently used in the SPP, i.e. the RV-2004 for pension holders and the B-85 for beneficiaries. It is assumed that each insured has a spouse (men are 4 years older than women<sup>7</sup>).

#### ***Interest rates***

Since our simulation of actuarial liabilities implicitly assumes no inflation, the pension fund return rate is assumed free of price changes. Furthermore, this should be a long-term rate given the long period a person contributes. The estimation of pensions and actuarial liability is very sensitive to the value of the return rate. While in the 15 years of operation of the SPP, the average real return is about 9%, it is best to assume a conservative value. Therefore, let's assume  $\tilde{r} = 6\%$ . This same value is assumed in other studies that show long-term projections for the Peruvian pension system, as is the case of Moron and Carranza (2003) and Bernal et al (2008).

According to available data, the gross average of the annuity's discount interest rate ranges between 4.7% and 4.9%<sup>8</sup>. Furthermore, the interest rate specified in the regulation for evaluating the entitlement of some benefits (e.g. regular and special early retirement and minimum pension in the SPP) is 4.6%. Therefore, given that there is not much discrepancy among all these values, we assume  $\hat{r} = 4.6\%$  in our simulations.

The discount interest ( $r$ ) rate is needed to find the present value of a life annuity, and consistently we must use the same interest to estimate the actuarial liability and present value of contributions, hence  $r = \hat{r} = 4.6\%$ . Other authors that estimate actuarial liabilities for Latin American countries use similar rates; Zvinieni and Packard (2002) use a discount rate of 4%, Holzmann et al (2004) use values between 2% and 5%. A discount rate of 4% is used by other authors that estimate actuarial liabilities in Peru (MEF, 2008 and Bernal et al, 2008).

#### ***Parameters of the pension systems***

According to available information, the monthly average density of contributions in the SPP (the quantity of contributors over the total of insured, excluding those who never contributed to the SPP) was 51.1% between 1998 and 2008. In the SNP, the average yearly ratio between contributors and insured was 47.1% between 2000 and 2007. Given the unavailability of

information on contribution density neither at individual level nor for future and past periods, it is assumed for simplicity that all insured of the SPP, SNP and multi-pillar had and will have a density contribution of 50%<sup>9</sup>. This assumption is not far from more accurate figures estimated in other funded pension systems such as in Chile and Argentina (Arenas de Mesa et al, 2008; Bertranou and Sánchez, 2003).

The minimum pension for the insured in the SPP and SNP is S/.484 a month. The SNP also offers a minimum pension for beneficiaries (the insured's spouse), which is S/.315. All these same values are assumed for the multi-pillar system. Moreover, the maximum pension offered in the SNP is S/.1,000. In the SNP, the widow receives a survival pension equivalent to 50% of the spouse's pension ( $\theta_{snp}=50\%$ ); although the widower may receive a survival pension under some conditions, we assume that he does not receive it. In the SPP and multi-pillar system,  $\theta_{spp}=\theta_{mix}=42\%$  for widows and widowers.

#### **4. Effects of the reform**

##### **4.1 Actuarial liability**

The estimation of the actuarial liability is extremely sensitive to assumptions, pension rules and parameters. The evolution of the SNP's actuarial liability not only responds to the dynamic of pensions, incomes, contributors and pensioners, but also to some changes in the estimation methodology<sup>10</sup> (see table 2).

[Table 2 about here]

Moreover, in table 2 there are striking differences between the results of our estimation and ONP's. The main reasons for this discrepancy are i) our discount rate is 4.6%, while the ONP uses 4%; ii) we assume a contribution density of 50%, which implies an average of 20.9 years contributed in our SNP sample; this sharply contrasts with the 33 years supposed by the ONP; iii) the mortality table used is the SPP's RV-2004 ; iv) in our sample, we do not include the insured with missing information on age; while the ONP supposes they are 41 and 43 years old; v) we assume the age difference between spouses is 4 years while the ONP assumes 7 years. It is worth mentioning that the simulation uses the same exchange rate by ONP in 2006, i.e. S/.3.194 per Dollar.

The actuarial liability for current SNP's pensioners is not estimated because the proposed reform will not affect current pensions. Accordingly, the concept of "pension debt" will be henceforth the difference between the actuarial liability of insured workers and the present value of their contributions. This is precisely the concept expressed in the last column of Table 2. Our estimation is US\$9,704 billion (10.4% of GDP), not far from ONP's. We must add to this amount the actuarial liability corresponding to SPP's minimum pensions in order to obtain the

debt of the pension system as a whole. Thus, before any reform, the total pension debt amounts US\$10,296 (see table 3).

[Table 3 about here]

Table 3 shows the reform's effect on pension debt under different combinations of contribution rates  $\alpha$  and  $\beta$ , subject to  $\alpha+\beta=10\%$ . Each column exhibits the estimated value of the pension debt and the amount of savings due to reform. For instance, in the first column, 9% of salary is contributed to the solidarity fund and only 1% to the individual account; i.e. the multi-pillar system would be close to work as a defined benefit system. In this scenario, the pension debt is reduced to only US\$441 million, so the State may save up to US\$9,855 million, which is equivalent to 10.5% of GDP. Although this is an extreme scenario, it is instructive. If the contribution rate to individual account is higher, as shown in the other columns of the table, the State may still obtain substantial savings. The other extreme case is shown in the last column of table 3. In that scenario the multi-pillar system would be similar to the SPP with only a small contribution rate to the solidarity fund (1%), although with a guaranteed minimum pension scheme. This alternative slightly raises the pension debt by US\$245 million instead of generating savings.

A social planner only interested in reducing the pension debt will chose the scenario with the lowest contribution rate for the individual account. Although this choice might lead to less inequality among pensioners, it could also imply some adverse consequences in welfare. The next section is devoted to these issues.

#### **4.2 Equity and welfare**

Apart from reducing the pension debt, the reform also has distributional and welfare effects. The effect on the distribution of pensions is quantified by the Gini coefficient ( $G$ ). While this indicator is widely used to measure income inequality, its normative characteristics are not explicit. In contrast, the Atkinson index (Atkinson, 1970) is built on an explicit ethical basis since it takes into account the inequality aversion of the planner (Lambert et al, 2008). This index is defined as  $I(e)$ ; and  $e$  is the parameter of inequality aversion of the social planner.

In the context of pension systems, the Atkinson index may be interpreted as the fraction of national income of pensions which can be lost in order to achieve equality in the distribution of pensions. Or in other words, it is the price that the planner is willing to pay for complete equality. If  $e \rightarrow 0$ , the planner is neutral to inequality and the index tends to zero, thus it is not willing to sacrifice pension amounts in exchange for perfect equality. However, a planner more averse to inequality exhibits an index that tends to 1, so that it tolerates large losses in the pensions in exchange for greater equality.

With regard to the effects on welfare, the planner should be able to build social welfare functions (SWF) with the resulting pension distributions from the reform, and then rank them.

As pointed in Lambert (2001), the SWF must be increasing in the income mean and decreasing in the inequality index. Thus, if  $\mu$  indicates the pension mean, then the SWF built with the Gini coefficient and Atkinson index are:

$$W_G = \mu(1 - G) \quad (28)$$

$$W_{I(e)} = \mu(1 - I(e)) \quad (29)$$

As a result of the simulations we obtain yearly pensions between 2007 and 2050, therefore the average pension and distributional and welfare indexes are also computed by year. Since each generation of pensioners shows different probability of survival through the simulation period, we must use a sort of weight to aggregate pensions of all existing pensioners in each year. This weight is simply the probability of survival from age 65 until each subsequent year, extracted from the mortality table. Figure 1 shows the evolution of the average pension and the corresponding Gini coefficient<sup>11</sup>. The pensions grow through the period as a consequence of the capitalization process, particularly of the younger generation of insured who has more time to capitalize. At the beginning, the pensions computed without reform are higher than those of any other reform scenario, but since year 2019 the scenario with  $\alpha=9\%$  shows the highest pensions. In the case of the Gini, the scenario of no reform is always more unequal.

[Figure 1 about here]

In order to ease the comparison of pension distributions from different scenarios and make explicit the trade-offs with the pension debt reduction, we use the averages of the pension mean and inequality and welfare indexes of the whole simulation period<sup>12</sup>. Table 4 shows inequality measures for each pension distribution derived from different contribution rates  $\alpha$ .

[Table 4 about here]

It is interesting to note how different the two pension systems transmit inequality from labour life to retirement. For instance, in the SNP the Gini coefficient for wages drops from 0.40 to 0.12; this is simply explained by the system design on which the pension value must be within a minimum and maximum value. In contrast, in the SPP the wage inequality is transmitted to pensions, which is due to the individual capitalization scheme<sup>13</sup>.

The reform always reduces pension inequality when the distributional effect is analyzed with the Gini coefficient; and the inequality monotonically decreases as  $\alpha$  lowers. The same results are observed for the Atkinson index until  $e=0.5$ . Higher values of aversion to inequality lead to changes in the ranking of pension distributions. The best distribution in the ranking is one that shows less inequality according to the planner's view. For this reason, a distribution may exhibit different positions for two planners that differ on their aversion to inequality. For example, a planner very averse to inequality ( $e=2.5$ ) prefers the scenario with a contribution rate  $\alpha=9\%$ , while for a less averse planner ( $e=0.5$ ), the best scenario is that one with  $\alpha=1\%$ .

It should be noted that the pension distribution with  $\alpha=1\%$ , i.e. the maximum rate of contribution to the solidarity fund among all distributions, is at the worst position of the ranking when the planner is highly inequality averse. However, this result is not entirely unexpected. As the aversion to inequality increases, it gives more weight to the bottom of the pension distribution; therefore, a distribution more inequality distributed at the end of the scale would be worst ranked (Atkinson, 1970). At the bottom of the pension distribution there are insured who obtain a minimum pension and who obtain a pension below such value; for the latter the pension value is even lower when the contribution rate for individual capitalization is low. This in turn leads to greater inequality in the bottom of the distribution of pensions. This is precisely what we observe through the coefficient of variation calculated in each decile of the pension distributions of table 5. Looking at the bottom of the pension distributions, there is less variation among the pensions as  $\alpha$  increases. It is also noticeable that the reform prevents many pensioners of receiving a pension below the minimum. Without implementing the reform, 30% of the pensioners may receive a pension below the minimum; but such percentage might be only 2.8% if the reform were implemented.

[Table 5 about here]

Likewise, the planner is able to rank the resulting pension distributions according to its welfare implications. As mentioned before, a SWF may be computed for each contribution rate  $\alpha$ . For instance, by using the Gini criterion the contribution rate  $\alpha=9\%$  offers the best effects on welfare; and as this rate decreases, the position of the WFS in the ranking decreases (see table 6). The SWF corresponding to the current scenario (without reform) is at the bottom of the ranking.

[Table 6 about here]

The ranking of the scenarios change slightly if the SWF are measured with the Atkinson criterion, except the current scenario of no reform, which presents a rather different position to that found with the Gini criterion. Since the effect of average pension on the SWF is larger than the effect of greater inequality, the scenario of no reform is not ranked too badly. As mentioned before, the planner dislikes inequality at the bottom of the distribution in the Atkinson index, thus lower values of  $\alpha$  may be less preferred.

Overall, there are important consequences of the reform on the pension debt, pension inequality and welfare. It is worth to present these effects all together in order to observe trade-offs for policy-making.

[Figure 2 about here]

Figure 2 shows the effects of reform on pension debt, inequality and welfare according to the Gini criterion. As noted, any scenario of reform involves improvement in welfare and equity with respect to the current situation. If the planner is only interested in the effects on welfare,

then he chooses the contribution rate  $\alpha=9\%$ , given that this scenario offers the highest level of welfare. However, this scenario increases the pension debt by US\$245 million. In contrast, a planner more concerned with achieving greater reductions in the pension debt will choose a lower rate of contribution to the individual account, which will reduce inequality in pensions as well. Finally, if the criterion for choosing a scenario is to keep pensioners as well off as they would be with no reform, then the contribution rate  $\alpha$  should be only 1%, which in turn implies the largest reduction of debt and the more equal pension distribution.

These results change when using the Atkinson criterion. According to the left panel of figure 3 (with  $e=0.5$ ), the planner favours a contribution rate  $\alpha$  slightly lower than 7% as this rate ensures at least the same welfare that would be there with no reform. Furthermore, it saves US\$2,800 million and reduces inequality. Similarly, in the right panel (with  $e=2.5$ ) the  $\alpha$  preferred by the planner is between 5% and 6%, it generates savings between US\$4,200 and US\$5,500 million and also reduces inequality. However, if the first goal of the planner is to reduce inequality, then he prefers a contribution rate of  $\alpha=9$ .

[Figure 3 about here]

In summary, there are several effects of the reform proposal and its relative importance depends on the planner's view. The trade-offs shown in this section are useful to instruct and highlight the different policy objectives and their interplay.

### 4.3 Sensitivity analysis

Although the values assumed for the parameters of the simulation are based mainly on empirical evidence, it is instructive to show the sensibility of the simulation's results to changes on some parameter values. Perhaps, the pension fund return rate ( $\tilde{r}$ ) and the density of contributions ( $t_1$ ) assumed are the most debatable values. In the appendix we can observe how the results on pension debt reduction, welfare and inequality vary due to changes on  $\tilde{r}$  and  $t_1$ . We allow  $\tilde{r}$  to vary between 4% and 8%, and  $t_1$  between 30% and 70%. As we observe in tables A1 to A3, the results are much more sensitive to changes on the pension fund return rate than to density of contributions. A multi-pillar system leads to larger savings in pension debt when the pension fund return is higher. For instance, if the return rate is more than 6%, all things equal, a reform always produces reductions in the debt, whatever the value of  $\alpha$ . In contrast, lower return rates limit the values of  $\alpha$  that leads to debt decrease (see the cases of return rates of 4% and 5% in table A1). The same relations are observed for changes in the density of contributions, although the size of the variation in pension debt is smaller. This exercise is also interesting for policy makers because it allows identifying additional policies for enhancing gains from the reform; for example, policies oriented to encourage contribution and pension fund returns helps to obtain better results.



As expected, higher pension fund returns lead to larger pensions but also wider pension inequality. However, the welfare position corresponding to the scenario of no reform improves with the pension fund return. This in turn, imposes limits for the value of  $\alpha$  under which pensioners may be as well off as they would be with no reform. For instance the scenario of no reform is ranked in fourth place (under Gini criterion) when the pension fund return is 8%, thus  $\alpha$  must be larger than 6% in order to obtain a pension distribution with at least the same welfare level. Changes in density of contributions lead to the same relations in distributional and welfare measures but with a remarkably less importance.

#### **4.4 The third pillar**

So far the reform analysis has focused on the effects of first and second pillar as these are mandatory and are the basis on which the new pension system is sustained. The third pillar is voluntary and is intended for workers willing to save more in order to obtain better pensions. In general, low-income individuals might not be interested in this scheme because they must allocate its limited resources on more immediate needs. The third pillar should be designed to alleviate rigidities of first and second pillar (Holzmann et al, 2005). This may attract individuals who are already enrolled in the pension system, and even those who are not insured (e.g. professional self-employed workers) and willing to participate if incentives are adequate in their view.

A possible scheme is fixing a wage ceiling to charge the AFP's administrative fee (recall that the fee is a fixed percentage of the insured's monthly salary). So, the insured that earn more than that ceiling and choose the third pillar will pay the fee only up to the ceiling. In addition, the AFP may establish other fee schema for those who earn less than the ceiling or who are not enrolled in the pension system. It is expected to find resistance in the AFP as the main portion of its revenues relies on the fees charged to high-income insured. But it is also true that our proposed reform would increase significantly the number of its contributors (those coming from SNP) and revenues. In December 2006, there were 1.4 and 0.57 million contributors in the SPP and SNP respectively; which means that, at the reform date, the number of AFP contributors would rise by 40%. This increase contrasts sharply with the yearly growth rate of the number of contributors noticed until December 2006, which was only 8.2%. Furthermore, if we keep the administrative fee (in average this is 1.8075% of wages), the multi-pillar system would allow the AFP to increase its revenues by 23%, which is larger than the yearly growth rate of AFP revenues (8.1% between 1997 and 2006). Table 7 shows the potential gains for the AFP.

[Table 7 about here]

Implementing the reform without the third pillar, the AFP's revenues may potentially increase by S/.116.5 million; but imposing a wage ceiling for the charging of fees of S/.6,000 a month would reduce revenues by 38 million. As wage ceiling rises, AFP find positive variation in

its total revenues. For instance, a ceiling of S/.10,000 would increase revenues by S/.21 million. The second column of table 7 shows the variation on AFP's revenues if the fee scheme of the third pillar is varied slightly. Instead of charging no fee beyond wage ceiling, the AFP can charge half the fee, i.e. 0.90375%. By this way, the revenues are reduced less than in the first fee scheme. For example, a ceiling of S/.10,000 would raise revenues by S/.68.7 million.

Although the arrival of insured from the SNP increases AFP's administrative costs, this increase should not be directly proportional to the number of new insured due to the existence of economies of scale in the pension fund industry (Galarza & Olivera, 2001). Therefore, it is feasible to set a fee schedule for the third pillar without an increase of fees. In addition, the third pillar would be open to non-enrolled workers and insured who earn less than the ceiling, which would allow AFP to collect extra fees and revenues. The setting of this fee may also serve as an additional vehicle for competition among AFP.

On the other hand, the AFP would no longer have a system competitor (the SNP) for recruiting new workers, which ensures a better and broader base of contributors. Moreover, the AFP are very profitable firms that already recovered their initial investment as is seen in their high profits and large levels of Return on Equity obtained during last years, even higher than in other Latin American pension systems (World Bank, 2004). Among Peruvian industries, the AFP industry is the sector with best returns (Gerens, 2006).

#### **4.5 Organizational aspects of the reform**

Organizational aspects of the reform are beyond the scope of our proposal but may have interesting effects. For example, insured of the SNP could choose any AFP or could be "assigned", by any criterion, to each of these firms. In the first case, firms would compete for those insured (over 600 thousand contributors in the SNP at Dec-2007); although instead of competing via fees reductions, they could compete via advertising, sellers or gifts, which increase administrative expenses. The second case prevents the increase of administrative costs but does not ensure the reduction of fees. Another option is to offer the entire group of SNP insured to a new AFP through a tender (choosing the offer with the lowest fee). Some companies might be interested in this scheme as they can avoid the high sunk costs of starting business, that are typical in the pension funds industry. In turn, this fee should be lower than that of the rest of AFP and influence them to bring down their own fees. We do not address the design characteristics of the tender, but this should minimally include clauses of temporal loyalty for the SNP insured and the commitment not to raise the fee agreed for a certain period. Although politically risky and controversial, the State might create a governmental AFP with the automatic inclusion of all insured from the SNP; and its management and regulation would be identical to those of the AFP. In this case, the fee charged by the Government might work as a mechanism to reduce fees of the other AFP.

Undoubtedly, the reform proposal opens up many possibilities to improve the pension system in areas not considered in the proposal itself, particularly in the fee charged by the AFP. In this sense, another form to organize the reform might just be the negotiation between the AFP and the State with the aim to reduce the fee in exchange for the insured of the SNP. There is no analysis on the characteristics of the solidarity fund, but it may be administrated by the AFP or other private firms specialized in funds management. Again, a tender offer for this fund could enhance conditions for its administration.

## **5. Conclusion**

The multi-pillar system proposed enables to reinstate the principle of solidarity in the Peruvian pension system. Peruvian workers are not unfamiliar to this social security principle. The pension system that prevailed before the establishment of individual capitalization was the SNP, a system that includes, by design, the principle of solidarity. Moreover, the insured of the SPP contributed, until 1995, 1% of their wages as a solidarity contribution to IPSS (Peruvian Institute of Social Security), which was the predecessor of the ONP.

As is clear from our proposal, solidarity is a valued characteristic in social security in general, and particularly in a pension system. Furthermore, the recovery of this principle allows us to use the pension system as an additional tool for income redistribution.

It is worth to mention that a multi-pillar system may diversify risks better. The factors that affect labour variables and hence the first pillar are not perfectly correlated with factors that affect financial variables, which in turn determine the pension funds performance in the second pillar (Holzman et al, 2005; Lindbeck and Persson, 2003).

The proposal has three important effects. First, pension inequality is notably reduced, which breaks the transmission of inequality from labour income to pensions. Second, the reform is welfare enhancing, although it depends on the value of the contribution rate chosen for the individual account. And in third place, pension debt is importantly reduced. The key aspect of our results is that the proposed reform shows improvements in all these three issues. However, we acknowledge the existence of possible behavioural adjustments (e.g. in the labour market), which are not accounted for in our simulation results due to data limitations.

As minimum pensions are financed by contributions from insured rather than transfers from the Treasury, the State would allocate these freed resources to other social programs, which enhances the social spending. Furthermore, the implementation of a minimum pension scheme gives the same rights to all insured whether these come from SPP or SNP. The proposed third pillar may attract high-income insured and workers who are not obligated to enrol in the pension system due to rigidities of the first and second pillar. It is expected that AFP will not increase their fees due to the existence of economies of scale in the pension fund industry and

the fact that the SNP will no longer be a competitor. Indeed, the creation of a third pillar is another mean for promoting competition among AFP. For these reasons, the reform proposal may also be thought of as an opportunity to bring down administrative fees.

## Endnotes

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<sup>1</sup> The SPP is supervised by the Superintendence of Banking and Insurance (SBS), whilst that the SNP is administrated by the Bureau of Pensions (ONP).

<sup>2</sup> The Government may modify parameters and pension rules, but within reasonable limits. But the imbalance is so large that this policy is not effective. For instance, if the contribution rate is the unique adjustable parameter, this would rise up to the impracticable rate of 43.8% to balance the system.

<sup>3</sup> Only in 2007, the SNP's pension roll assumed by the State was S/. 2,455 million, i.e. 0.73% of the GDP.

<sup>4</sup> The contribution rate in the SPP and SNP is 10% and 13% of salary, respectively. In addition, the AFP charges an administrative fee and collects the insurance premium that covers the risks of disability and death. The fee and insurance premium are 1.81% and 0.88% on average, respectively. Overall, the insured of the SPP and SNP pay a rather similar percentage of their wage.

<sup>5</sup> We estimate the enrolment age of the SNP's insured since this variable is not included in our sample. For this purpose, we use the database PRIESO (conducted by the World Bank in Lima Metropolitana during May 2002, see Barr and Packard (2005)). The dependent variable was the enrolment age and the independents were the current age (at May 2002) and its square, broken by gender. The corresponding coefficients were used to impute the enrolment age for the individuals of our SNP sample. We prefer this method to that of assuming a fixed number of contributions for all insured (which is used by the ONP to calculate the SNP's actuarial liability) because there are important differences in the enrolment age due to the gender and cohort.

<sup>6</sup> An insured of the SPP will receive a minimum pension within this system if he was previously enrolled in the SNP -before the creation date of the SPP- and contributed at least 20 years to any of both systems.

<sup>7</sup> The average age difference between the heads of household under 65 years and their wives is 3.6 according to the National Household Survey (ENAH0-2006).

<sup>8</sup> These figures correspond to annuities (life, deferred and guaranteed) in Dollars and obtained at the legal retirement age in Dec-2006, Dec-2007 and Oct-2008. The information on annuities in Dollars is enough to have an idea on the value of the interest rate because the majority of retirees choose this currency (around 98% of the annuities were given in Dollars).

<sup>9</sup> It means that  $t_0^{snp} = t_1^{snp} = t_0^{spp} = t_1^{spp} = t_1^{mix} = 50\%$ .

<sup>10</sup> For instance, since 2007 the ONP uses a mortality table with higher longevity. In the new table (SP-2005), 65 year old males and females are expected to live 18.06 and 24.79 additional years, respectively. In contrast, the previous table (RV-85) forecasts 17.15 and 20.71 for males and females, respectively. Likewise, since 2007 the ONP assumes that the insured contributes up to 27 years, instead of 33 years.

<sup>11</sup> In this figure and henceforth, pension average and inequality and welfare measures refers to insured who retire at 65 years old.

<sup>12</sup> Although also arbitrary, the social planner may use other reference points such as pick up a particular year of the simulation period or the very last year. At least, the average over the whole simulation period includes all the changes in pensions and inequality over a considerable period.

<sup>13</sup> Without weighting pensions with the survival probability, the Gini coefficient for pensions in the SPP is 0.509, i.e. the transmission of inequality is almost perfect.

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## Tables and figures

**Table 1**  
**Some indicators by country**

Country	Reform Year	Gini coefficients				Fiscal cost (% GDP)	Coverage (% of EAP)
		Survey Year	Labour income [a]	Pensions [b]	$\Delta$ in Gini [a-b]		
Argentina	1994	2006	0.444	0.336	0.108	-2.5	20.7
Bolivia	1997	2005	0.562	0.259	0.303	-3.5	10.5
Colombia	1994	2004	0.513	0.405	0.108	-1.6	22.2
Costa Rica	2001	2006	0.454	0.559	-0.105	0.0	46.6
Dominican Rep.	2003-2006	2006	0.484	0.486	-0.002	n.a.	14.5
El Salvador	1998	2005	0.468	0.392	0.076	-1.4	20.1
Mexico	1997	2006	0.509	0.489	0.020	-0.5	28.0
Peru	1993	2006	0.519	0.339	0.180	-0.7	12.0
Uruguay	1996	2005	0.501	0.449	0.052	-4.0	58.8

Source: Gasparini et al (2009) for Gini coefficients; the Gini for Peru is based on own calculations using Enaho-2006 at national level. Arenas de Mesa & Mesa-Lago (2006) for coverage of Economically active population (active contributors to private and public systems, at 2004) and fiscal costs (Current pension deficit: benefit expenditure minus contribution revenue financed by Government transfers, at 2001).

**Table 2**  
**Actuarial liability of the SNP (US\$ millions)**

Year	Pensioners (a)	Insured (b)	Present value of contrib. (c)	Net position (a)+(b)-(c)	"Pension debt" (b)-(c)
<b>ONP's estimation:</b>					
2004	8,846	15,449	6,579	17,717	8,870
2005	9,390	16,239	7,142	18,487	9,097
2006	10,606	19,318	9,360	20,564	9,958
2007	12,653	24,272	11,038	25,887	13,234
<b>Author's estimation:</b>					
2006	n.a.	14,255	4,550	n.a.	9,704

Sources: ONP's summary of annual economic study of pension reserves and author's simulation.

**Table 3**  
**Pension debt with and without reform (US\$ millions)**

<b>No Reform</b>									
a. Present value of contributions	4,550								
b. Act. liability for SNP insured	14,255								
c. Act. liability for SPP insured	592								
d. Pension debt: c+b-a	10,296								
<b>With Reform</b>									
	Contribution rate to individual account								
	$\alpha=1\%$	$\alpha=2\%$	$\alpha=3\%$	$\alpha=4\%$	$\alpha=5\%$	$\alpha=6\%$	$\alpha=7\%$	$\alpha=8\%$	$\alpha=9\%$
e. Present value of contributions	20,763	18,456	16,149	13,842	11,535	9,228	6,921	4,614	2,307
f. Act. liability for insured	21,204	19,803	18,522	17,354	16,284	15,305	14,412	13,595	12,848
g. Pension debt: f-e	441	1,347	2,373	3,512	4,749	6,077	7,491	8,981	10,541
<b>Debt reduction: d-g</b>	9,855	8,949	7,923	6,784	5,547	4,219	2,805	1,315	-245

Source: Author's simulation.

**Table 4**  
**Inequality indexes**

<b>No Reform</b>	Pensions			Wages					
	SNP	SPP	Total	SNP	SPP	Total			
Mean	566.2	827.2	775.9	1003	1562.1	1446.4			
Gini	0.117	0.563	0.488	0.397	0.507	0.496			
I(e=0.1)	0.004	0.062	0.050						
I(e=0.5)	0.018	0.270	0.215						
I(e=1.0)	0.010	0.313	0.204						
I(e=2.0)	0.057	0.696	0.634						
I(e=2.5)	0.067	0.770	0.725						
<b>With Reform</b>	$\alpha=1\%$	$\alpha=2\%$	$\alpha=3\%$	$\alpha=4\%$	$\alpha=5\%$	$\alpha=6\%$	$\alpha=7\%$	$\alpha=8\%$	$\alpha=9\%$
Mean	640.6	655.1	670.5	686.9	704.0	721.8	740.3	759.5	779.2
Gini	0.351	0.361	0.371	0.380	0.390	0.398	0.406	0.414	0.421
I(e=0.1)	0.036	0.037	0.038	0.039	0.040	0.041	0.042	0.042	0.043
I(e=0.5)	0.156	0.159	0.163	0.166	0.170	0.173	0.177	0.180	0.183
I(e=1.0)	0.199	0.190	0.184	0.179	0.175	0.171	0.168	0.165	0.162
I(e=2.0)	0.659	0.621	0.600	0.588	0.580	0.575	0.571	0.569	0.568
I(e=2.5)	0.814	0.764	0.736	0.717	0.704	0.695	0.688	0.683	0.679

Source: Author's simulation.

**Table 5**  
**Coefficient of variation of pensions and % of insured with minimum pension**

	No reform			With reform								
	SNP	SPP	Total	$\alpha=1\%$	$\alpha=2\%$	$\alpha=3\%$	$\alpha=4\%$	$\alpha=5\%$	$\alpha=6\%$	$\alpha=7\%$	$\alpha=8\%$	$\alpha=9\%$
<b>Coefficient of variation (x100):</b>												
Decile 1 (poorest)	0.0	38.5	37.8	49.1	48.4	47.6	46.9	46.2	45.6	45.0	44.4	43.8
Decile 2	0.0	11.0	11.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Decile 3	0.0	7.1	8.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Decile 4	0.0	5.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Decile 5	0.0	5.5	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Decile 6	0.0	5.6	6.2	0.0	0.0	0.0	0.0	0.0	0.0	0.3	2.8	5.2
Decile 7	0.0	6.4	6.5	0.0	0.0	0.0	0.7	3.6	6.3	6.9	6.8	6.7
Decile 8	0.2	9.0	8.1	2.6	6.0	8.7	9.0	8.8	8.6	8.5	8.4	8.4
Decile 9	12.6	14.5	15.3	15.9	16.1	15.9	15.6	15.5	15.4	15.3	15.1	15.0
Decile 10 (richest)	8.0	73.6	78.0	87.2	85.2	83.4	82.0	80.8	80.0	79.3	78.7	78.3
Total	26.6	147.5	146.0	117.9	120.6	123.3	125.8	128.2	130.5	132.5	134.3	136.0
<b>Percentage of insured with minimum pension:</b>												
< min. pen.	0.0	37.6	29.9	2.8	2.8	2.8	2.8	2.8	2.8	2.8	2.8	2.8
= min. pen.	79.6	3.6	19.2	74.5	71.9	69.0	65.9	62.7	59.5	56.3	53.1	50.1

Source: Author's simulation.



**Table 6**  
**Ranking of social welfare functions**

SWF	$\alpha=1\%$	$\alpha=2\%$	$\alpha=3\%$	$\alpha=4\%$	$\alpha=5\%$	$\alpha=6$	$\alpha=7\%$	$\alpha=8\%$	$\alpha=9\%$	(No reform)
Gini	9	8	7	6	5	4	3	2	1	10
I(e=0.1)	10	9	8	7	6	5	4	3	1	2
I(e=0.5)	10	9	8	7	6	5	3	2	1	4
I(e=1.0)	10	9	8	7	6	5	4	2	1	3
I(e=2.0)	10	9	8	7	5	4	3	2	1	6
I(e=2.5)	10	9	8	7	6	4	3	2	1	5

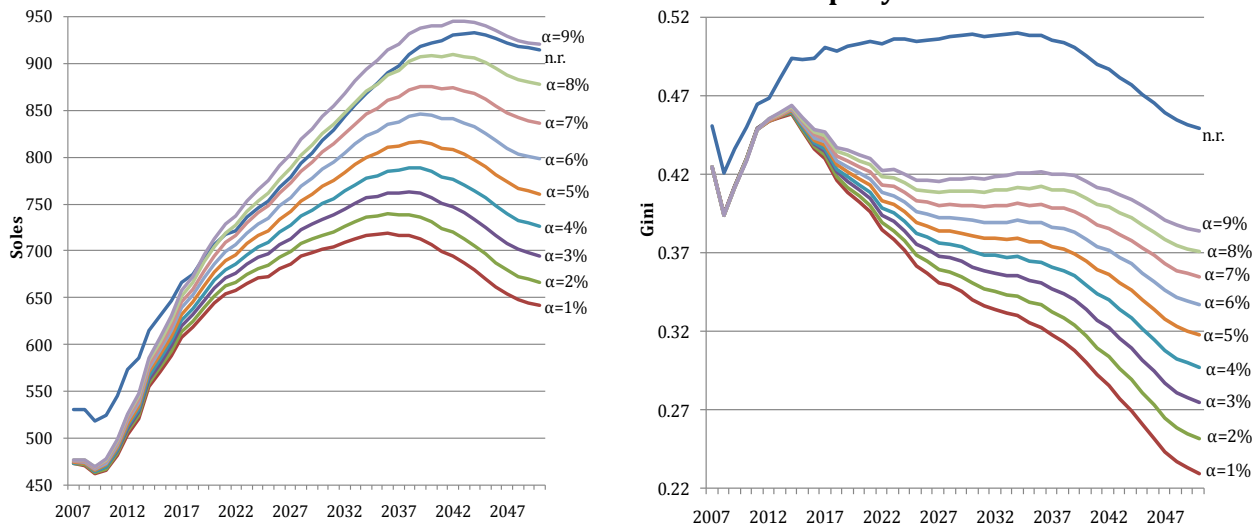
Source: Author's simulation.

**Table 7**  
**Administrative fee Revenues (S/. millions, Dec-2006)**

<b>With Reform</b>		
Administrative fee revenues from SNP's insured		116.5
Administrative fee revenues from SPP's insured		505.7
Total administrative fee revenues		622.2
<b>With reform and third pillar</b>		
Variation in total administrative fee revenues		with mg. rate=0.9%:
With wage ceiling of S/. 6,000	-38.1	39.2
With wage ceiling of S/. 7,000	-17.9	49.3
With wage ceiling of S/. 8,000	-1.9	57.3
With wage ceiling of S/. 9,000	10.5	63.5
With wage ceiling of S/. 10,000	21.0	68.7

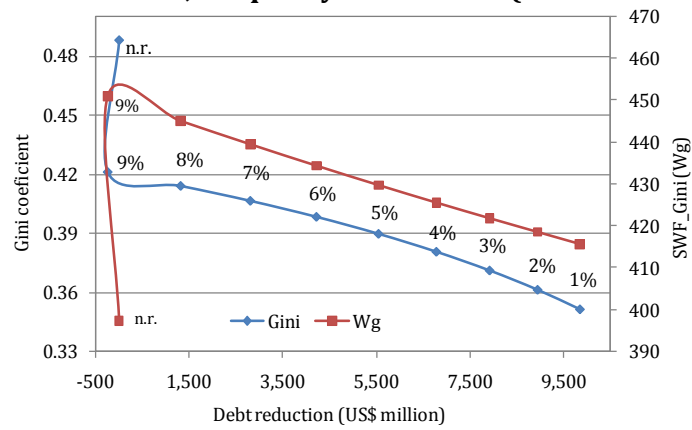
Source: Author's simulation, SBS and ONP.

**Figure 1**  
**Pension mean and Gini coefficient per year**



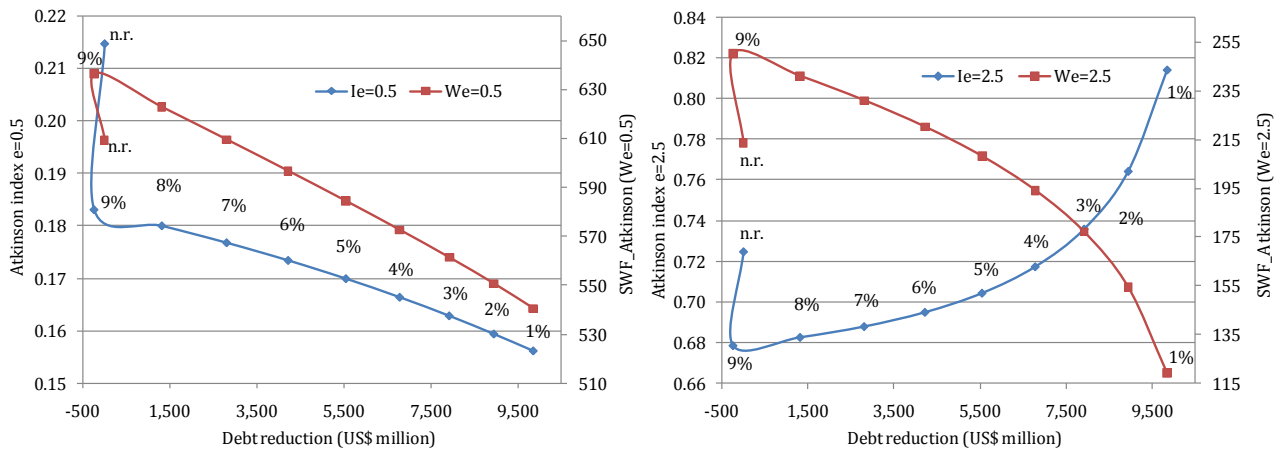
Source: Author's simulation. n.r. = no reform.

**Figure 2**  
Debt reduction, inequality and welfare (Gini criterion)



Source: Author's simulation. n.r. = no reform.

**Figure 3**  
Debt reduction, inequality and welfare (Atkinson criterion)



Source: Author's simulation. n.r. = no reform.

## Appendix: sensitivity analysis

**Table A1**  
Sensitivity of pension debt reduction (US\$ millions)

	Contribution rate to individual account								
	$\alpha=1\%$	$\alpha=2\%$	$\alpha=3\%$	$\alpha=4\%$	$\alpha=5\%$	$\alpha=6\%$	$\alpha=7\%$	$\alpha=8\%$	$\alpha=9\%$
<i>Pension fund return rate</i>									
4%	6,851	5,774	4,627	3,416	2,142	814	-567	-2,003	-3,491
5%	8,331	7,349	6,278	5,120	3,882	2,568	1,182	-268	-1,782
6%	9,855	8,949	7,923	6,784	5,547	4,219	2,805	1,315	-245
7%	11,300	10,454	9,456	8,325	7,072	5,713	4,256	2,712	1,085
8%	12,618	11,832	10,857	9,716	8,433	7,025	5,499	3,873	2,164
<i>Density of contributions (<math>t_1</math>)</i>									
30%	9,060	8,218	7,264	6,205	5,054	3,818	2,500	1,109	-350
40%	9,265	8,401	7,425	6,344	5,171	3,911	2,571	1,156	-326
50%	9,855	8,949	7,923	6,784	5,547	4,219	2,805	1,315	-245
60%	11,533	10,524	9,367	8,075	6,667	5,149	3,536	1,837	63
70%	13,723	12,581	11,254	9,765	8,135	6,376	4,510	2,547	491

Source: Author's simulation

**Table A2**  
Sensitivity of inequality and welfare measures to pension fund return rate ( $\tilde{r}$ )

	No reform	Contribution rate to individual account								
		$\alpha=1\%$	$\alpha=2\%$	$\alpha=3\%$	$\alpha=4\%$	$\alpha=5\%$	$\alpha=6\%$	$\alpha=7\%$	$\alpha=8\%$	$\alpha=9\%$
<i>Pension mean</i>										
4%	628.2	571.6	580.7	590.5	600.8	611.6	622.8	634.5	646.6	659.2
5%	694.4	601.0	612.4	624.6	637.4	650.9	665.0	679.7	694.9	710.6
6%	775.9	640.6	655.1	670.5	686.9	704.0	721.8	740.3	759.5	779.2
7%	876.5	694.2	712.7	732.4	753.1	774.7	797.2	820.4	844.2	868.7
8%	1001.1	765.8	789.3	814.1	840.2	867.3	895.4	924.3	953.9	984.2
<i>Gini coefficient</i>										
4%	0.471	0.288	0.297	0.306	0.315	0.324	0.333	0.342	0.351	0.359
5%	0.479	0.317	0.327	0.337	0.346	0.356	0.365	0.374	0.383	0.391
6%	0.488	0.351	0.361	0.371	0.380	0.390	0.398	0.406	0.414	0.421
7%	0.499	0.388	0.397	0.406	0.415	0.423	0.430	0.437	0.443	0.449
8%	0.515	0.425	0.433	0.441	0.448	0.455	0.461	0.466	0.471	0.475
<i>Atkinson index (<math>e=0.5</math>)</i>										
4%	0.202	0.128	0.130	0.133	0.136	0.139	0.143	0.146	0.150	0.153
5%	0.208	0.141	0.144	0.147	0.150	0.154	0.158	0.161	0.165	0.168
6%	0.215	0.156	0.159	0.163	0.166	0.170	0.173	0.177	0.180	0.183
7%	0.222	0.173	0.177	0.180	0.183	0.186	0.190	0.192	0.195	0.198
8%	0.231	0.192	0.194	0.197	0.200	0.203	0.205	0.207	0.210	0.211
<i>Atkinson index (<math>e=2.5</math>)</i>										
4%	0.709	0.805	0.746	0.712	0.688	0.671	0.659	0.649	0.642	0.637
5%	0.715	0.808	0.753	0.722	0.701	0.686	0.675	0.667	0.661	0.656
6%	0.725	0.814	0.764	0.736	0.717	0.704	0.695	0.688	0.683	0.679
7%	0.737	0.825	0.779	0.754	0.737	0.726	0.717	0.711	0.706	0.702
8%	0.779	0.874	0.838	0.816	0.799	0.787	0.778	0.770	0.764	0.759
<i>Ranking of SWF with Gini</i>										
4%	10	9	8	7	6	5	4	3	2	1
5%	10	9	8	7	6	5	4	3	2	1
6%	10	9	8	7	6	5	4	3	2	1
7%	7	10	9	8	6	5	4	3	2	1
8%	4	10	9	8	7	6	5	3	2	1
<i>Ranking of SWF with Atkin. <math>e=0.5</math></i>										
4%	9	10	8	7	6	5	4	3	2	1
5%	6	10	9	8	7	5	4	3	2	1
6%	4	10	9	8	7	6	5	3	2	1
7%	2	10	9	8	7	6	5	4	3	1
8%	2	10	9	8	7	6	5	4	3	1
<i>Ranking of SWF with Atkin. <math>e=2.5</math></i>										
4%	7	10	9	8	6	5	4	3	2	1
5%	6	10	9	8	7	5	4	3	2	1
6%	5	10	9	8	7	6	4	3	2	1
7%	4	10	9	8	7	6	5	3	2	1
8%	3	10	9	8	7	6	5	4	2	1

Source: Author's simulation

**Table A3**  
**Sensitivity of inequality and welfare measures to density of contributions ( $t_1$ )**

	<i>Contribution rate to individual account</i>									
	<i>No reform</i>	$\alpha=1\%$	$\alpha=2\%$	$\alpha=3\%$	$\alpha=4\%$	$\alpha=5\%$	$\alpha=6\%$	$\alpha=7\%$	$\alpha=8\%$	$\alpha=9\%$
<i>Pension mean</i>										
30%	764.6	639.3	652.8	667.3	682.6	698.6	715.3	732.7	750.7	769.2
40%	768.1	639.7	653.5	668.3	684.0	700.3	717.4	735.1	753.4	772.3
50%	775.9	640.6	655.1	670.5	686.9	704.0	721.8	740.3	759.5	779.2
60%	795.5	642.0	657.9	675.0	693.0	712.0	731.9	752.4	773.7	795.5
70%	821.6	643.8	661.5	680.6	700.9	722.3	744.7	767.9	791.9	816.5
<i>Gini coefficient</i>										
30%	0.487	0.351	0.361	0.370	0.379	0.388	0.396	0.404	0.412	0.419
40%	0.487	0.351	0.361	0.370	0.380	0.389	0.397	0.405	0.412	0.419
50%	0.488	0.351	0.361	0.371	0.380	0.390	0.398	0.406	0.414	0.421
60%	0.490	0.352	0.363	0.373	0.383	0.393	0.402	0.411	0.418	0.426
70%	0.491	0.352	0.364	0.376	0.387	0.397	0.407	0.415	0.423	0.431
<i>Atkinson index (e=0.5)</i>										
30%	0.214	0.156	0.160	0.163	0.166	0.170	0.173	0.176	0.179	0.182
40%	0.214	0.156	0.160	0.163	0.166	0.170	0.173	0.176	0.180	0.183
50%	0.215	0.156	0.159	0.163	0.166	0.170	0.173	0.177	0.180	0.183
60%	0.215	0.156	0.160	0.164	0.167	0.171	0.175	0.178	0.182	0.185
70%	0.216	0.156	0.160	0.164	0.169	0.173	0.177	0.180	0.184	0.187
<i>Atkinson index (e=2.5)</i>										
30%	0.740	0.840	0.792	0.763	0.744	0.730	0.720	0.712	0.706	0.702
40%	0.731	0.826	0.776	0.748	0.729	0.715	0.705	0.698	0.692	0.688
50%	0.725	0.814	0.764	0.736	0.717	0.704	0.695	0.688	0.683	0.679
60%	0.722	0.805	0.755	0.728	0.710	0.698	0.690	0.683	0.679	0.675
70%	0.720	0.797	0.748	0.722	0.705	0.694	0.687	0.681	0.677	0.674
<i>Ranking of SWF with Gini</i>										
30%	10	9	8	7	6	5	4	3	2	1
40%	10	9	8	7	6	5	4	3	2	1
50%	10	9	8	7	6	5	4	3	2	1
60%	10	9	8	7	6	5	4	3	2	1
70%	9	10	8	7	6	5	4	3	2	1
<i>Ranking of SWF with Atkin. e=0.5</i>										
30%	4	10	9	8	7	6	5	3	2	1
40%	4	10	9	8	7	6	5	3	2	1
50%	4	10	9	8	7	6	5	3	2	1
60%	3	10	9	8	7	6	5	4	2	1
70%	3	10	9	8	7	6	5	4	2	1
<i>Ranking of SWF with Atkin. e=2.5</i>										
30%	5	10	9	8	7	6	4	3	2	1
40%	5	10	9	8	7	6	4	3	2	1
50%	5	10	9	8	7	6	4	3	2	1
60%	5	10	9	8	7	6	4	3	2	1
70%	5	10	9	8	7	6	4	3	2	1

Source: Author's simulation