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# Poverty Accounting. A fractional response approach to poverty decomposition\*

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## Abstract

This paper proposes a new empirical framework for poverty accounting. Using a large collection of household surveys from 124 countries, we estimate income and inequality (semi-)elasticities of poverty for the \$2 and \$1.25 a day poverty lines as well as their contributions to poverty alleviation. We show that initial inequality is a strong moderator of the impact of growth and there has been a shift towards more pro-poor growth around the turn of the millennium. We project poverty rates until 2030 and show that an end of extreme poverty within a generation is unlikely.

**Keywords:** poverty, inequality, income growth, fractional response models.

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# 1 Introduction

The capacity of economic growth to eradicate poverty is at the heart of ongoing debates over inclusive growth and equitable development. Okun's famous equality-efficiency trade-off dominated the discussion until the turn of the 21<sup>st</sup> century and often meant that equity was sacrificed in favor of 'efficiency'. It has since been replaced by a renewed focus on 'pro-poor growth' (World Bank, 2005) and 'shared prosperity' (World Bank, 2015). The shift in the policy discussion is underscored by an increasingly large empirical literature that analyzes the impact of changes in incomes and inequality on poverty, or their respective contributions towards poverty reduction (see e.g. Ravallion and Chen, 1997; Dollar and Kraay, 2002; Besley and Burgess, 2003; Kraay, 2006; Kalwij and Verschoor, 2007; Dollar et al., 2016). Collectively, these studies established not only that income growth is crucial to achieving sustained decreases in poverty, but also that the benefits of income growth strongly depend on initial levels of income *and* inequality. In fact, this dependence arises mechanically, since poverty is functionally linked to average incomes and inequality (Datt and Ravallion, 1992; Kakwani, 1993; Bourguignon, 2003).

In this paper we present a new unified framework for a set of empirical exercises we collectively refer to as 'poverty accounting'. Analogous with growth and development accounting, poverty accounting is the decomposition of (changes in or levels of) poverty into its proximate sources. It is concerned with answering several important and related questions, such as: What is the impact of a one percent change in income growth or in inequality on poverty rates? How much of the historical variation in poverty is due to economic growth? How much is due to redistribution? Just as in the decomposition of growth, there is some uncertainty concerning the correct functional form of the underlying relationship. Yet, unlike the case of economic growth, there is no ambiguity about the fact that, at the proximate level, the poverty rate in any country or region is entirely determined by the average income level and the income distribution.

The key insight we build on in this paper is that the poverty headcount ratio is a fraction. This fact alone allows us to derive a very natural model of the expected poverty rate,  $E[H]$ , given a fixed (absolute) poverty line. The model incorporates two crucial features: first,  $E[H]$  is bounded on the unit interval; and second,  $E[H]$  converges to unity (zero) if mean income becomes arbitrarily small (large) relative to the poverty line. It is immediately clear that elasticities or semi-elasticities of poverty with respect to income or inequality must be non-linear. So far, the literature has tried to address this inherent non-linearity within log-linear models, leading to specifications which are poor approximations and tend to produce unstable or implausible estimates for anything but overall mean effects. To policy makers though, cross-country averages of elasticities are of limited interest. Even within countries, evidence points towards substantially different impacts of growth on poverty across regions or ethnic groups (Aaron, 1967;

Hoover et al., 2008). In other words, when it comes to models of poverty rates, one of the main virtues of linear regression – its ability to consistently identify average effects – leads to disappointingly few insights.

We propose a fractional response approach to deal with the inherent non-linearity of the poverty decomposition (Papke and Wooldridge, 1996, 2008). This approach dispenses with the constant or linear elasticities assumed by much of the empirical cross-country literature. It allows us to (i) estimate elasticities and semi-elasticities of poverty with respect to income or inequality with great precision over the entire range of the observed data, (ii) recover the conditional expectation of the poverty headcount ratio, and (iii) estimate the counterfactual quantities needed for computing the contribution of either factor to overall poverty reduction. Nonetheless, estimation of these quantities based on household surveys typically entails a number of problems. Hence, we present extensions of the fractional response framework that deal with unobserved heterogeneity due to persistent measurement differences between surveys, endogeneity due to time-varying measurement errors in incomes, and unbalanced panel data due to infrequently undertaken surveys. While our application focuses on the cross-country distribution of poverty rates, our framework can also be used to decompose poverty rates across regions of any country with a fixed poverty line (e.g. the United States, India or China).

A powerful side effect of focusing directly on  $E[H]$  is that we can estimate the impact of changes in the average level or the distribution of income, use in-sample predictions to estimate their respective historical contributions, and engage in out-of-sample forecasting, all within a *single framework*. Note that ‘impact’ refers to the response of poverty to shifts in its proximate determinants, whereas ‘contribution’ refers to what part of the historically observed variation in poverty is due to each factor. As a consequence of Jensen’s inequality, log-linearized models of the poverty headcount ratio (whether in levels or in differences) cannot recover the conditional expectation of the poverty rate without imposing strong or implausible assumptions. As a result, impacts and contributions of the proximate sources of poverty are usually not estimated within the same model. Log-linearized models also imply the loss of all poverty spells starting or ending with a poverty rate of zero and extreme sensitivity to small variations in poverty rates near zero.<sup>1</sup> Our approach avoids these shortcomings.

We apply this empirical framework to a new data set of 809 nationally representative surveys covering 124 countries in the period 1981–2010. In their most basic form, the data only contain three variables per country-survey-year: the poverty headcount ratio at a fixed international poverty line, average income, and a measure of dispersion such as the Gini coefficient. This is the typical data faced by a researcher who lacks a worldwide

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<sup>1</sup>See Santos Silva and Tenreiro (2006) on the pitfalls of log-linear estimation of gravity models. Here too, the presence of heteroskedasticity implies that parameter estimates from log-linearized models are not just inefficient but are also likely to be biased.

household (panel) survey. At the micro level, it would be possible to directly estimate the Lorenz curve, take the corresponding derivatives for the elasticities, and calculate the relevant counterfactual quantities to estimate the contributions (see e.g. [Datt and Ravallion, 1992](#)). Hence, a viable alternative to our method is to apply the micro-level approach to all countries by creating synthetic data as in [Kraay \(2006\)](#), but Lorenz curve estimation based on grouped data has its own problems (see e.g. [Chotikapanich et al., 2007](#); [Bresson, 2009](#); [Krause, 2014](#), on the characteristics of the implied density functions). Our approach, in contrast, can closely approximate the shape of the Lorenz curve near the poverty line using only very limited information.

Our main findings are as follows. Regarding the average impact of growth or distributional change on poverty, we find that a one percent increase in mean income or consumption expenditures reduces the proportion of people living below the poverty line by about two percentage points, while a similar increase in inequality raises the poverty rate by one and a half percentage points. Both of these average effects are at the lower end of those typically found in the literature. The upshot is, our approach provides differentiated and considerably more precise regional and temporal estimates, often at odds with earlier studies. For example, we find universally higher income elasticities in Latin America or Eastern Europe and Central Asia but lower income elasticities in South Asia or Sub-Saharan Africa than reported earlier ([Kalwij and Verschoor, 2007](#)). Since elasticities are concepts of relative change they may give the misleading impression that richer countries (with fewer poor) are becoming ever better at reducing poverty, even though the underlying absolute changes are very small. Hence, we also focus on *semi-elasticities* which measure the response of poverty in terms of the *percentage point* change in the population that is poor (see also [Klasen and Misselhorn, 2008](#)). Not only are these quantities much less sensitive to small variations in the data, they are much more relevant for policy makers who presumably think about poverty reduction in terms of people, not relative changes in poverty rates. The choice of elasticities versus semi-elasticities also matters conceptually. We show that a proportional decomposition (which implicitly uses elasticities) understates the contribution of growth to poverty reduction in poorer countries and overstates it in richer countries.<sup>2</sup>

Regarding historical contributions, we provide new evidence that there has been a shift in the poverty reducing pattern of growth around the turn of the millennium. Before 2000 about 90% of poverty reduction was due to income growth, and inequality tended to *rise* with higher growth rates. Since 2000, changes in inequality are responsible for almost a third of all poverty reduction. Recent growth has also been substantially more pro-poor, both in the absolute sense of reducing poverty more often than not, and in the relative sense of coinciding with reductions in inequality more often. The results are similar at

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<sup>2</sup>See [Cuaresma et al. \(2016\)](#), who highlight that semi-elasticity specifications resolve the puzzle presented by [Ravallion \(2012\)](#) and recover cross-country convergence in poverty rates.

the \$2 a day and \$1.25 a day poverty lines. This is good news for the prospects of global poverty reduction. Many countries in Sub-Saharan Africa are in a situation where the bulk of the distribution is still below the extreme poverty line. As they grow richer, reductions in inequality could contribute considerably more to poverty reduction than they have in the past because inequality semi-elasticities are bound to increase.

Finally, we present projections of the poverty headcount ratio for the \$2 a day and \$1.25 a day poverty lines until 2030 in 2005 PPPs. We find that absolute poverty in Sub-Saharan Africa and, as a not too distant second, South Asia remains the primary development challenge of the twenty-first century. Although economic growth has accelerated significantly since 2000, poverty reduction in the developing world outside China has been slow. Most of the poverty reduction potential coming from China is now exhausted. Nevertheless, we show that the \$2 a day poverty rate may halve from about 40% in 2010 to below 20% in 2030. This implies another billion people could be lifted out of poverty in the meantime. The bad news is that the pace of poverty reduction at \$1.25 a day is bound to slow down significantly in the near future. Extreme poverty barely falls below 8% of the developing world population in the most optimistic scenario. These results differ from [Ravallion \(2013\)](#), who first proposed the new 3% target, because population growth tends to be faster and consumption growth slower in countries with high poverty rates. Our growth scenarios are based on each country's own growth record, not the average experience of the entire developing world. None of our scenarios predicts a poverty rate near 3% once country-specific trends from 2000 to 2010 are used. Hence, reaching the first of the new sustainable development goals (SDGs) requires both another acceleration of growth and significant reductions in interpersonal inequality in the poorer parts of the developing world.

The remainder of this paper is organized as follows. [Section 2](#) reviews how the existing literature decomposes poverty rates and estimates poverty elasticities. [Section 3](#) explains our approach and discusses the econometrics of fractional response models. [Section 4](#) briefly outlines the data used in this paper. [Section 5](#) presents the estimation results, elasticities, contributions, and poverty projections until 2030. [Section 6](#) concludes.

## 2 Poverty decompositions and elasticities

With micro-level data it is straightforward to decompose changes in poverty into changes in the average level and the distribution of income ([Datt and Ravallion, 1992](#); [Kakwani, 1993](#)). A key problem for cross-country studies of poverty is that we typically do not have access to micro-data of incomes or consumption expenditures for all countries but have to estimate poverty using only grouped data.<sup>3</sup> To overcome this limitation, [Bourguignon](#)

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<sup>3</sup>There have been some attempts either to collect all the available primary data or to repair gaps in survey coverage with the help of national accounts. [Milanovic \(2002\)](#) compiles a global data set of

(2003) suggests approximating the entire income distribution of each country using a two-parameter log-normal distribution – an approach that is theoretically grounded<sup>4</sup>, simple and popular but not without its critics (e.g. Bresson, 2009).

Bourguignon (2003) assumes that income,  $y_t$ , is a log-normal random variable, such that  $\ln y_t \sim \mathcal{N}(\mu_t, \sigma_t^2)$ , and mean income can be written as  $\bar{y}_t = E[y_t] = \exp(\mu_t + \sigma_t^2/2)$ . Then the poverty headcount ratio (henceforth, poverty headcount) at time  $t$  may be defined as

$$H_t = H(\bar{y}_t/z, \sigma_t) = \Phi\left(\frac{-\ln(\bar{y}_t/z)}{\sigma_t} + \frac{1}{2}\sigma_t\right) \equiv \Pr\{y_t \leq z\} \quad (1)$$

where  $\Phi(\cdot)$  denotes the standard normal cdf, inequality is measured as the standard deviation ( $\sigma_t$ ) of log-income, and  $\bar{y}_t/z$  is the (relative) distance of mean income ( $\bar{y}_t$ ) to the fixed poverty line ( $z$ ). We may speak of a ‘shortfall’ of income when  $\bar{y}_t < z$  and of ‘affluence’ when  $\bar{y}_t \geq z$ .

Eq. (1) represents the probability that, at a particular time  $t$ , an individual randomly drawn from the population is poor. This formulation gave rise to a large literature deriving the income and inequality elasticities of poverty analytically and estimating econometric models inspired by their analytic counterparts (e.g. Bourguignon, 2003; Kalwij and Verschoor, 2007; Klasen and Misselhorn, 2008). To summarize, from eq. (1) we can derive the income elasticity ( $\varepsilon_t^{H\bar{y}} = \frac{\partial H_t}{\partial \bar{y}_t} \frac{\bar{y}_t}{H_t}$ ) and inequality elasticity ( $\varepsilon_t^{H\sigma} = \frac{\partial H_t}{\partial \sigma_t} \frac{\sigma_t}{H_t}$ ) of the poverty headcount as

$$\varepsilon_t^{H\bar{y}} = -\frac{1}{\sigma_t} \lambda\left(\frac{-\ln(\bar{y}_t/z)}{\sigma_t} + \frac{1}{2}\sigma_t\right) \quad (2)$$

and

$$\varepsilon_t^{H\sigma} = \left(\frac{\ln(\bar{y}_t/z)}{\sigma_t} + \frac{1}{2}\sigma_t\right) \lambda\left(\frac{-\ln(\bar{y}_t/z)}{\sigma_t} + \frac{1}{2}\sigma_t\right) \quad (3)$$

where we define the inverse Mills ratio ( $\lambda(x) \equiv \phi(x)/\Phi(x)$ ) as the ratio of the standard normal pdf to the standard normal cdf, and we require  $H_t > 0$ .

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household level data to study the evolution of inequality, Sala-i-Martin (2006) estimates a ‘world income distribution’ via kernel density approximations based on grouped data, and Kraay (2006) fits three-parameter Lorenz curves to grouped data in order to estimate the entire income distribution for the country-poverty spells in his sample.

<sup>4</sup>Gibrat’s law, for example, illustrates how the log-normal distribution can arise from a sequence of stochastic income shocks, as in  $\ln y_t = \ln y_{t-1} + e_t$ , where  $e_t$  is a random transitory shock in log-income  $\ln y_t$ , and as  $t$  grows the distribution of  $e_t$  determines the distribution of  $\ln y_t$ . Battistin, Blundell, and Lewbel (2009) recently argued that this process is better thought of in terms of permanent income and suggest that consumption is closer than income to a log-normal distribution.



The decomposition of the poverty rate is often written in proportional terms:

$$\frac{dH_t}{H_t} \approx \varepsilon_t^{H\bar{y}} \frac{d\bar{y}_t}{\bar{y}_t} + \varepsilon_t^{H\sigma} \frac{d\sigma_t}{\sigma_t} \quad (4)$$

where  $dH_t/H_t$  is a small relative change in the poverty headcount,  $d\bar{y}_t/\bar{y}_t$  is a small relative change in mean incomes, and  $d\sigma_t/\sigma_t$  is a small relative change in the standard deviation of log-incomes. This approximation follows from a Taylor linearization of  $H_t$  and is derived in [Appendix A](#).<sup>5</sup>

Given log-normality, the standard deviation is a monotone transformation of the Gini inequality coefficient, denoted  $G_t$ , and can be obtained via  $\sigma_t = \sqrt{2}\Phi^{-1}(G_t/2 + 1/2)$ . So [eqs. \(2\) and \(3\)](#) can be used to predict the elasticities directly using observed values of income and the Gini coefficient. With a little algebra, we can also derive an expression for the Gini elasticity and rewrite [eq. \(4\)](#) accordingly – see [eq. \(A-6\)](#) in [Appendix A](#).

However, the assumption of log-normality is only an approximation and unlikely to hold exactly. The key observation motivating the econometric models is that both elasticities depend only on the initial levels of mean income and inequality (keeping the poverty line fixed). In order to allow for misspecification of the functional form, the literature relies on a linear approximation of these intrinsically non-linear functions. It captures the dependence on initial levels by interacting both mean income and inequality with the ratio of initial mean income to the poverty line and with initial inequality. This model is sometimes called the ‘improved standard model’ ([Bourguignon, 2003](#)) and it is usually formulated in (annualized) differences:

$$\begin{aligned} \Delta \ln H_{it} = & \alpha + \beta_1 \Delta \ln \bar{y}_{it} + \beta_2 \Delta \ln \bar{y}_{it} \times \ln(\bar{y}_{i,t-1}/z) + \beta_3 \Delta \ln \bar{y}_{it} \times \ln G_{i,t-1} \\ & + \gamma_1 \Delta \ln G_{it} + \gamma_2 \Delta \ln G_{it} \times \ln(\bar{y}_{i,t-1}/z) + \gamma_3 \Delta \ln G_{it} \times \ln G_{i,t-1} + \epsilon_{it} \end{aligned} \quad (5)$$

where  $\Delta$  is the first-difference operator,  $\alpha$  is a linear time trend and  $\epsilon_{it}$  is an error term. We also inserted the country subscript  $i$ .

Suppose [eq. \(5\)](#) is estimated via Ordinary Least Squares (OLS), Instrumental Variables (IV) or the Generalized Methods of Moments (GMM); then the implied elasticities will approximate [eqs. \(2\) and \(3\)](#). The estimated income elasticity is  $\hat{\varepsilon}_{it}^{H\bar{y}} = \hat{\beta}_1 + \hat{\beta}_2 \ln(\bar{y}_{i,t-1}/z) + \hat{\beta}_3 \ln G_{i,t-1}$  and the estimated inequality elasticity is  $\hat{\varepsilon}_{it}^{HG} = \hat{\gamma}_1 + \hat{\gamma}_2 \ln(\bar{y}_{i,t-1}/z) + \hat{\gamma}_3 \ln G_{i,t-1}$ ; clearly, both depend on the initial levels of income and inequality. These two elasticities are sometimes referred to as the ‘distribution-neutral’ income elasticity and the ‘growth-neutral’ inequality elasticity. They identify the partial effect of changing only income or inequality, contrary to simple elasticities that confound the two effects. The linear approximation has the virtue of simplicity, yet it is extremely coarse and does not place any meaningful restrictions on the parameter space. Moreover,

<sup>5</sup>Also see [Datt and Ravallion \(1992\)](#), [Kakwani \(1993\)](#), and [Bourguignon \(2003\)](#).



it is unclear which level relationship [eq. \(5\)](#) derives from.

Specifications like [eq. \(5\)](#) allow for linear variation in the elasticities through the interaction terms. In fact, the shape of the elasticities (or semi-elasticities) is very predictably non-linear; the non-linearity arises from the bounded nature of the dependent variable ( $H_{it} \in [0, 1]$ ). As a result, any linear approximation is likely to be poor away from the center, and will take on implausible values (e.g.,  $\hat{\epsilon}_{it}^{H\bar{y}} > 0$ ) for certain combinations of income and inequality.<sup>6</sup> Yet for the estimates to be policy-relevant, we are precisely interested in temporal and/or regional elasticities and not just overall cross-country averages. Additionally, logs or log-differences on the left-hand side make it impossible to recover the conditional expectation of the poverty rate without imposing strong independence assumptions. This means that models like [eq. \(5\)](#) are not generally suitable for the purpose of estimating the contributions of growth and redistribution to poverty reduction, even though this is straightforward in theory.

On the one hand, there are advantages to relying on a linear framework other than mere simplicity, such as the well-known robustness properties of popular estimators. On the other hand, a specification like [eq. \(5\)](#) suffers from several econometric problems: it completely disregards the information contained in poverty *levels*; it most likely introduces negative serial correlation; and it compounds pre-existing measurement error.<sup>7</sup> Further, losing all poverty spells ending or starting with a zero, or ‘winsorizing’ the estimates by slightly incrementing zero poverty rates, induces sample selection or inconsistency. More subtly, whereas differencing removes time-constant unobserved effects, the inserted interaction terms reintroduce the unobserved effects present in the lagged levels. As a result, if there are systematic measurement differences between countries, the coefficients will be biased whether the model is estimated by OLS, IV or GMM methods.<sup>8</sup> Finally, as [Santos Silva and Tenreyro \(2006\)](#) pointed out for the case of gravity equations, heteroskedasticity in the level equation also introduces bias in the parameter estimates after taking logs. Only the parameters of  $E[\ln H]$  or  $E[\Delta \ln H]$  may be consistently estimated, not those of our object of interest,  $E[H]$ .

In general, poverty elasticities can paint a distorted picture of poverty dynamics. The income elasticity, for example, gives the impression that richer countries become ever better at poverty reduction because a drop in the poverty headcount from 2% to 1% is

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<sup>6</sup>Some weaknesses of the linear specifications have been highlighted before. [Chambers and Dhongde \(2011\)](#) estimate non-parametric models of the conditional mean of the headcount ( $H_{it} = m(\bar{y}_{it}, G_{it}) + \epsilon_{it}$ ) and obtain average elasticities. We fully agree about the importance of non-linear estimation, but the comparative inefficiency and difficulty of the non-parametric approach make it in our view unattractive.

<sup>7</sup>Let the original data generating process be represented by  $y_{it} = \alpha + \beta(x_{it} + \nu_{it}) + \epsilon_{it}$ , where  $\nu_{it}$  is uncorrelated with  $x_{it}$ , and  $\epsilon_{it}$  is serially uncorrelated. The first-difference transformation induces negative serial correlation, since  $E[\Delta \epsilon_{it} \Delta \epsilon_{i,t-1}] = E[-\epsilon_{i,t-1}^2] = -\sigma_\epsilon^2$ ; furthermore, any attenuation bias is magnified:  $\text{plim}(\hat{\beta}_{FD}) = \beta \sigma_{\Delta x}^2 / (\sigma_{\Delta x}^2 + \sigma_{\Delta \nu}^2)$  where typically  $\sigma_{\Delta \nu}^2 = 2\sigma_\nu^2$  but  $\sigma_{\Delta x}^2 < 2\sigma_x^2$ . Autocorrelation in the mismeasured variables further reduces the signal-to-noise ratio and increases the attenuation bias.

<sup>8</sup>Cf. [Kalwij and Verschoor \(2007\)](#), who first show a simpler linear model in differences to remove the unobserved effects, and then estimate interaction models with unobserved effects reintroduced.

treated just the same as a drop from 50% to 25%. Recognizing this shortcoming, Klasen and Misselhorn (2008) suggest to focus on absolute poverty changes instead. Removing the log from the headcount in eq. (5) turns it into a model of semi-elasticities and alters the interpretation.<sup>9</sup> The coefficients now measure the *percentage point* change in the population that is below the poverty line, expected for a given rate of change in income or inequality. Likewise, eqs. (2) and (3) can be written as semi-elasticities by replacing the inverse Mills ratio with the standard normal pdf. Contrary to elasticities, the semi-elasticities converge to zero as mean income becomes large. Klasen and Misselhorn (2008) also report that their models fit the data better and suggest that the specification in absolute changes captures more of the inherent non-linearity. Even so, the fit is not impressive (with an  $R^2$  up to 73%), considering the model stems from a decomposition identity which should capture nearly all the variation short of measurement error.

### 3 Fractional response models of poverty

#### 3.1 GLM estimation

In a seminal paper, Papke and Wooldridge (1996) suggested modeling proportions using non-linear, parametric, fractional response models, known since as fractional logit, fractional probit and the like. To the best of our knowledge, such an approach has never been applied to poverty decompositions. The models are of the form  $E[y_i|\mathbf{x}_i] = F(\mathbf{x}_i'\boldsymbol{\beta})$ , where  $y_i \in [0, 1]$  and  $F(\cdot)$  is (most often) the logistic or normal cdf. Applying this idea to our problem, we may approximate eq. (1) with

$$E[H_{it}|\bar{y}_{it}, G_{it}] = \Phi(\alpha + \beta \ln \bar{y}_{it} + \gamma \ln G_{it}) \quad \text{for } i = 1, \dots, N; t = 1, \dots, T \quad (6)$$

where  $\ln z$  is absorbed into the constant and we also take the logarithm of the Gini coefficient to ease the interpretation. Naturally, we expect  $\beta < 0$  and  $\gamma > 0$ . In motivating this model, we temporarily assume away all econometric complications such as unobserved heterogeneity, endogeneity and unbalanced data. We will tackle these complications in the next subsection.

Since  $F(\cdot)$  is invertible, it can be used as a ‘link function’ in the spirit of the GLM literature (e.g. MacCullagh and Nelder, 1989). Thus, we may also write eq. (6) as  $\Phi^{-1}(E[H_{it}|\bar{y}_{it}, G_{it}]) = \alpha + \beta \ln \bar{y}_{it} + \gamma \ln G_{it}$ . In other words, the inverse normal cdf linearizes the conditional mean. Figures B-1 and B-2 in Appendix B use this property to plot  $\Phi^{-1}(H_{it})$  against  $\ln \bar{y}_{it}$  and  $\ln G_{it}$  for each region, including a regression line. The result is striking. This simple transformation is extremely successful in removing the intrinsic non-linearity of the poverty headcount ratio.

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<sup>9</sup>The term semi-elasticity refers here to the  $\frac{\partial y}{\partial \ln x} = \frac{\partial y}{\partial x} x$  rather than  $\frac{\partial \ln y}{\partial x} = \frac{\partial y}{\partial x} \frac{1}{y}$ .

It is now straightforward to define the estimated income elasticity as

$$\hat{\varepsilon}_{it}^{H\bar{y}} = \frac{\partial \hat{E}[H_{it}|\bar{y}_{it}, G_{it}]}{\partial \bar{y}_{it}} \times \frac{\bar{y}_{it}}{\hat{E}[H_{it}|\bar{y}_{it}, G_{it}]} = \hat{\beta} \times \lambda \left( \hat{\alpha} + \hat{\beta} \ln \bar{y}_{it} + \hat{\gamma} \ln G_{it} \right) \quad (7)$$

and the estimated Gini elasticity as

$$\hat{\varepsilon}_{it}^{HG} = \frac{\partial \hat{E}[H_{it}|\bar{y}_{it}, G_{it}]}{\partial G_{it}} \times \frac{G_{it}}{\hat{E}[H_{it}|\bar{y}_{it}, G_{it}]} = \hat{\gamma} \times \lambda \left( \hat{\alpha} + \hat{\beta} \ln \bar{y}_{it} + \hat{\gamma} \ln G_{it} \right). \quad (8)$$

Contrary to log-linear approximations, eqs. (7) and (8) closely mimic the structure and properties of the analytical elasticities based on the log-normality assumption in eqs. (2) and (3). The non-linearity arises from the bounded functional form and is not relegated to interaction terms. This secures a number of advantages: the information contained in poverty levels is not wasted, the model will predict poverty headcount ratios strictly within the unit interval, and both elasticities and semi-elasticities can be estimated consistently within the same model. As a result of respecting the bounded nature of the headcount, the elasticities will approach zero whenever the inverse Mills ratio does and stay close to the ‘truth’ even for extreme values of the covariates. Using  $\hat{E}[H_{it}|\bar{y}_{it}, G_{it}]$  together with counterfactual values for  $\bar{y}_{it}$  or  $G_{it}$ , we can now estimate the respective contributions of the two proximate determinants of poverty. Finally, given growth and inequality scenarios, we may predict the future path of poverty rates.

It is important to note that we *do not require log-normality* but only assume that an unspecified two-parameter distribution fits the poverty headcount up to statistical error. We simply derived a natural model of the poverty headcount as a function of income and inequality which happens to look a lot like its theoretical counterpart under log-normality.

### 3.2 Heterogeneity, endogeneity, and unbalanced data

In non-linear models it is generally harder to deal with unobserved heterogeneity, endogeneity and unbalanced data. Until recently there was relatively little progress on this issue, but today we can draw on an increasingly well developed framework. Papke and Wooldridge (2008) extend fractional response models to balanced panels with unobserved heterogeneity and endogenous explanatory variables of the continuous kind; Wooldridge (2010a) develops the theory for unbalanced panels; and Wooldridge (2014) proposes an approach able to deal with endogenous explanatory variables of all kinds. Other notable contributions are Loudermilk (2007) and Ramalho et al. (2011).

To simplify the exposition, we stack the coefficients  $\beta = (\beta_1, \beta_2, \dots, \beta_k)'$  and the *time-varying* covariates  $\mathbf{x}_{it} = (x_{it,1}, x_{it,2}, \dots, x_{it,k})'$ . The ideal model we would like to estimate

is

$$E[H_{it}|\mathbf{x}_i, \mu_i] = E[H_{it}|\mathbf{x}_{it}, \mu_i] = \Phi(\mathbf{x}'_{it}\boldsymbol{\beta} + \mu_i) \quad \text{for } i = 1, \dots, N; t = 1, \dots, T \quad (9)$$

where  $\mathbf{x}_i = (\mathbf{x}_{i1}, \mathbf{x}_{i2}, \dots, \mathbf{x}_{iT})$  comprises the covariates in all periods. We assume that the covariates are strictly exogenous conditionally on unobserved country-level effects  $\mu_i$ , and that the panel is balanced. The unobserved effects serve to capture time-persistent differences in measurement or deviations from a two-parameter distribution, which may be arbitrarily correlated with the elements in  $\mathbf{x}_i$ .

The key problem with such an approach is that the unobserved effects are not identified when  $T$  is fixed and  $N \rightarrow \infty$ , leading to biased estimates of the parameter vector – the incidental parameters problem (Neyman and Scott, 1948).<sup>10</sup> In addition, the partial effects needed for calculating the elasticities are not identified either. Papke and Wooldridge (2008) suggest to solve this problem by imposing some structure on the correlation between the unobserved effects and the covariates using a device developed by Mundlak (1978) and Chamberlain (1984). This approach is known as *correlated random effects* (CRE). Concretely, we let

$$\mu_i | (\mathbf{x}_{i1}, \dots, \mathbf{x}_{iT}) \sim \mathcal{N}(\varphi + \bar{\mathbf{x}}'_i \boldsymbol{\theta}, \sigma_u^2) \quad (10)$$

where  $\bar{\mathbf{x}}_i = T^{-1} \sum_{t=1}^T \mathbf{x}_{it}$  is the time average of all the time-varying regressors  $\mathbf{x}_{it}$  and  $u_i \equiv \mu_i - \varphi - \bar{\mathbf{x}}'_i \boldsymbol{\theta}$  obeys  $u_i | (\mathbf{x}_{i1}, \dots, \mathbf{x}_{iT}) \sim \mathcal{N}(0, \sigma_u^2)$ . The covariates are still strictly exogenous conditionally on the unobserved effects. In linear models, this specification is practically equivalent to the traditional ‘fixed effects’ model and thus, in terms of accounting for unobserved effects, achieves the same aim as a within transformation.

Plugging eq. (10) into eq. (9), we can rewrite our model of interest as

$$E[H_{it}|\mathbf{x}_i, \mu_i] = \Phi(\varphi + \mathbf{x}'_{it}\boldsymbol{\beta} + \bar{\mathbf{x}}'_i \boldsymbol{\theta} + u_i) \quad (11)$$

$$E[H_{it}|\mathbf{x}_i] = E[\Phi(\varphi + \mathbf{x}'_{it}\boldsymbol{\beta} + \bar{\mathbf{x}}'_i \boldsymbol{\theta} + u_i)|\mathbf{x}_i] = \Phi(\varphi_u + \mathbf{x}'_{it}\boldsymbol{\beta}_u + \bar{\mathbf{x}}'_i \boldsymbol{\theta}_u) \quad (12)$$

where the subscript  $u$  denotes scaling of the coefficients by the factor  $(1 + \sigma_u^2)^{-1/2}$ . The step from eq. (11) to eq. (12) is iterated expectations and the last equality follows from mixing (compounding) independent mean-zero normal distributions.

If the assumptions hold, then the scaled coefficients and average partial effects (APEs) of all time-varying covariates are identified. However, survey-specific (non-classical) measurement error in income is likely to lead to overestimating the income elasticity in absolute value (Ravallion and Chen, 1997). In addition, classical measurement error

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<sup>10</sup>The bias tends to become small as  $T$  gets large, but there are no benchmark simulations for the fractional probit case that we know of and in our case the sample sizes are small. Papke and Wooldridge (2008) explain why replacing the standard normal cdf by the logistic cdf would not resolve the problem.

may attenuate the income coefficient and thus work in the opposite direction. Suppose we do not observe true income but  $\ln \bar{y}_{it} = \ln \bar{y}_{it}^* + v_{it}$ , where  $\ln \bar{y}_{it}^*$  is the true value of log-mean income and  $v_{it}$  is a composite error process with a classical and a non-classical component. In the absence of associated measurement error in inequality, we may view this as an omitted variable problem. Going back to the simplest model, we have  $E[H_{it}|\mathbf{x}_{1it}, \bar{y}_{it}^*, \mu_i] \neq E[H_{it}|\mathbf{x}_{1it}, \bar{y}_{it}, \mu_i] = \Phi(\mathbf{x}'_{1it}\boldsymbol{\beta} + \psi(\ln \bar{y}_{it}^* + v_{it}) + \mu_i) = \Phi(\mathbf{x}'_{1it}\boldsymbol{\beta} + \psi \ln \bar{y}_{it} + \psi v_{it} + \mu_i)$ , where  $\mathbf{x}_{1it}$  is  $\mathbf{x}_{it}$  without the mismeasured  $\ln \bar{y}_{it}$ , and  $v_{it}$  is also potentially correlated with the time-constant unobserved effects ( $\text{cov}(v_{it}, \mu_i) \neq 0$ ). Inference using observed income may lead to underestimating or overestimating the effect depending on which type of error is stronger and how this spills over into other variables.<sup>11</sup>

Building on [Rivers and Vuong \(1988\)](#) and the general result from [Blundell and Powell \(2004\)](#), [Papke and Wooldridge \(2008\)](#) suggest a two-step control function estimator for such endogeneity problems. For this solution, we require  $m \geq 1$  time-varying instruments, relevant but not correlated with  $v_{it}$ , which we arrange in a vector  $\mathbf{z}_{it}$ . The first step is to estimate a log-linear model  $\ln \bar{y}_{it} = \pi_0 + \mathbf{x}'_{1it}\boldsymbol{\pi}_1 + \mathbf{z}'_{it}\boldsymbol{\pi}_2 + \bar{\mathbf{x}}'_i\boldsymbol{\pi}_3 + \bar{\mathbf{z}}'_i\boldsymbol{\pi}_4 + \nu_{it}$ , and obtain the residuals  $\hat{\nu}_{it}$ . For the second step, we specify the residual-augmented model  $E[H_{it}|\mathbf{x}_{1it}, \bar{y}_{it}, \mathbf{z}_{it}, \nu_{it}] = \Phi(\varphi_r + \mathbf{x}'_{1it}\boldsymbol{\beta}_r + \psi_r \ln \bar{y}_{it} + \bar{\mathbf{x}}'_i\boldsymbol{\theta}_r + \bar{\mathbf{z}}'_i\boldsymbol{\zeta}_r + \rho_r \hat{\nu}_{it})$ . Note that in both steps, the Mundlak-Chamberlain device involves both the strictly exogenous regressors and the instruments. The subscript  $r$  denotes a new scale factor  $(1 + \sigma_r^2)^{-1/2}$ . The control function solution is to condition on an estimate of the omitted variable ( $\hat{\nu}_{it}$ ). A test of  $\rho_r = 0$  corresponds to a test of exogeneity and does not depend on the first step under the null (see [Hausman, 1978](#)). The asymptotic standard errors must be adjusted for estimation uncertainty in the first step and can be derived via the delta method or approximated with the panel bootstrap.

Accounting for unbalanced data adds another layer of complication. Contrary to linear models with CRE, where most estimators need only practical adjustments to work with unbalanced panels, estimates from non-linear CRE models are inconsistent if applied to unbalanced panel data. The main problem is that both the estimates and the variances of the correlated random effects can differ depending on the sample size. [Wooldridge \(2010a\)](#) proposes to also directly model this dependence. Let  $T_i$  denote the sample size for country  $i$ , with  $T = \max_i T_i$ ; and assume that the selection of observations, as recorded by a selection indicator  $s_{it}$ , is conditionally independent. We can extend our model by letting the unobserved effects depend on sample size:  $E[\mu_i|\mathbf{w}_i] = \sum_{n=1}^T \delta_{T_i,n}(\varphi_{rn} + \bar{\mathbf{x}}'_i\boldsymbol{\theta}_{rn} + \bar{\mathbf{z}}'_i\boldsymbol{\zeta}_{rn})$ , where  $\mathbf{w}_i$  is a vector of functions of the conditioning variables sufficient to represent the distribution  $D[\mu_i|(s_{it}, s_{it}\mathbf{x}_{1it}, s_{it} \ln \bar{y}_{it}, s_{it}\mathbf{z}_{it})] = D[\mu_i|\mathbf{w}_i]$ ; further,  $\delta_{T_i,n}$  is the Kronecker delta which is equal to unity if  $T_i = n$  and zero otherwise. The coefficients are still

<sup>11</sup>Classical error in incomes induces upward measurement error in the (level of the) Gini coefficient ([Chesher and Schluter, 2002](#)). Non-classical error will also affect the Gini. The analysis does not lead to simple conclusions about the direction of biases. However, the correlation between the Gini coefficient and average incomes in our sample is practically zero.

scaled by  $(1 + \sigma_r^2)^{-1/2}$ . Without further assumptions, this implies that we cannot use the observations where  $T_i = 1$  as these have no separately identifiable panel dimension; hence, they drop out of the estimating equation. Additionally, we also let the conditional variance depend on sample size such that  $\text{var}[\mu_i|\mathbf{w}_i] = \sigma_\mu^2 \exp(\sum_{n=2}^{T-1} \delta_{T_i,n} \omega_n)$ , where the  $\omega_n$  represent unknown variance parameters and  $\sigma_\mu^2$  is the variance of the unobserved heterogeneity when  $T_i = T$ .<sup>12,13</sup> The result is a variable scale factor:  $\left(1 + \sigma_\mu^2 \exp(\sum_{n=2}^{T-1} \delta_{T_i,n} \omega_n)\right)^{-1/2}$ .

A convenient reparameterization arises when we treat the overall variance as heteroskedastic and assume that  $D[\mu_i|\mathbf{w}_i]$  is normal (see Wooldridge, 2010a). Dividing the conditional expectation by  $\exp(\sum_{n=2}^{T-1} \delta_{T_i,n} \tilde{\omega}_n)$ , where  $\tilde{\omega}_n$  denotes a new set of unknown parameters for the *overall* variance, we again obtain a constant scale factor. Then, the two-step unbalanced CRE model is

$$E[H_{it}|\mathbf{x}_i, \nu_{it}, \mathbf{w}_i] = \Phi \left( \frac{\mathbf{x}'_{1it} \boldsymbol{\beta}_h + \psi_h \ln \bar{y}_{it} + \rho_h \hat{\nu}_{it} + \sum_{n=2}^T \delta_{T_i,n} (\varphi_{hn} + \delta_{T_i,n} \bar{\mathbf{x}}'_i \boldsymbol{\theta}_{hn} + \delta_{T_i,n} \bar{\mathbf{z}}'_i \boldsymbol{\zeta}_{hn})}{\exp \left( \sum_{n=2}^{T-1} \delta_{T_i,n} \tilde{\omega}_n \right)^{1/2}} \right) \quad (13)$$

where the explanatory variables at  $t$  are  $(1, \mathbf{x}'_{1it}, \ln \bar{y}_{it}, \hat{\nu}_{it}, \delta_{T_i,2} \bar{\mathbf{x}}'_i, \dots, \delta_{T_i,T} \bar{\mathbf{x}}'_i)$ , and the variance depends on a set of dummy variables shifting from  $T_i = 2$  to  $T_i = T - 1$  with  $T_i = T$  as the base. The subscript  $h$  denotes the new scale factor. The specification nests the balanced case. If the panel is balanced, the numerator has only one set of time averages and a constant in addition to the time-varying covariates, while the denominator is unity. The first-stage estimation is augmented in the same way to accommodate the varying sample sizes. We obtain the residuals via  $\hat{\nu}_{it} = \ln \bar{y}_{it} - \mathbf{x}'_{1it} \hat{\boldsymbol{\pi}}_1 - \mathbf{z}'_{it} \hat{\boldsymbol{\pi}}_2 - \sum_{r=2}^T \delta_{T_i,r} (\hat{\pi}_{0r} - \bar{\mathbf{x}}'_i \hat{\boldsymbol{\pi}}_{3r} - \bar{\mathbf{z}}'_i \hat{\boldsymbol{\pi}}_{4r})$ , where  $\mathbf{x}'_{1it}$  includes time dummies and  $\bar{\mathbf{x}}'_i$  their time averages. The heterogeneity related to the time averages ( $\bar{\mathbf{x}}_i$  and  $\bar{\mathbf{z}}_i$ ) is interacted with the sample size dummies and thus enters the first stage flexibly. This, too, simplifies back to the earlier result in the balanced case if we remove the redundant variables (i.e., averages of the time effects).

Since this is a quasi maximum likelihood estimator (QMLE), the standard errors based on the inverse information matrix will be too conservative and need to be adjusted for clustering at the country level (for details see Papke and Wooldridge, 1996; 2008; Wooldridge, 2010b). Apart from the assumptions made to restrict the unobserved

<sup>12</sup>As Wooldridge (2010a) points out, it is possible to model the conditional expectation and variance even more flexibly by allowing for additional intercepts, trends, variances and covariances to approximate the non-parametric relationship from Altonji and Matzkin (2005).

<sup>13</sup>We can also let the conditional variance depend on inequality (which can be motivated by assuming log-normality of income). This relaxes an implicit assumption, namely that the marginal proportional rate of substitution ( $MPRS_t = -\hat{\varepsilon}_t^{Hy} / \hat{\varepsilon}_t^{HG}$ ) is constant. The models fit marginally better but the substantive implications change very little. Additional results are available on request.



heterogeneity and endogeneity, fractional probit only requires correct specification of the conditional mean, irrespective of the true distribution of the dependent variable (Gourieroux, Monfort, and Trognon, 1984). Hence, it is as robust as non-linear least squares but potentially more efficient.<sup>14</sup>

We still need to define the *average partial effects* (APEs) and the relevant elasticities. Both can be derived from the *average structural function* (ASF) computed over the selected sample (see Blundell and Powell, 2004; Wooldridge, 2010a), which highlights that in fact *only the APEs of time-varying covariates are identified*. Let the linear predictors inside the cumulative normal be  $\mathbf{m}'_{it1}\hat{\boldsymbol{\xi}}_1$  for the main equation and  $\mathbf{m}'_{it2}\hat{\boldsymbol{\xi}}_2$  for the variance equation. Then,  $\widehat{\text{ASF}}(\mathbf{x}_{1t}, \dots, \mathbf{x}_{Nt}) = N^{-1} \sum_{i=1}^N \Phi \left( \mathbf{m}'_{it1}\hat{\boldsymbol{\xi}}_1 / \exp(\mathbf{m}'_{it2}\hat{\boldsymbol{\xi}}_2)^{1/2} \right)$ , where  $\mathbf{x}_{it}$  refers to all time-varying covariates including mismeasured income, and the  $\hat{\boldsymbol{\xi}}$  coefficients are the scaled QMLE estimates. We need to average over the cross-sectional dimension in order to get rid of the unobserved effects, varying panel sizes, and endogeneity due to measurement error. The APE at time  $t$  of a particular continuous variable is simply the derivative of the ASF with respect to that variable. We later plug in interesting values for the  $\mathbf{x}_{it}$  and obtain the corresponding APEs.

By analogy, the (average) elasticity with respect to an element  $x_k$  of  $\mathbf{x}_{it}$ , assuming  $x_k$  is in logs and does not show up in the variance equation, is found to be

$$\hat{\varepsilon}_t^{Hx_k} = \hat{\beta}_k \times N^{-1} \sum_{i=1}^N \exp \left( -\mathbf{m}'_{it2}\hat{\boldsymbol{\xi}}_2/2 \right) \lambda \left( \mathbf{m}'_{it1}\hat{\boldsymbol{\xi}}_1 / \exp(\mathbf{m}'_{it2}\hat{\boldsymbol{\xi}}_2)^{1/2} \right) \quad (14)$$

and the semi-elasticity ( $\hat{\eta}_t^{Hx_k}$ ) is the derivative of the ASF with respect to  $x_k$ ; that is, the average partial effect (APE). It can be obtained by simply replacing  $\lambda(\cdot)$  with  $\phi(\cdot)$  in eq. (14) above. Since the surveys are irregularly spaced and often cover only parts of a given year, it is not straightforward to obtain and describe the evolution of the ASF over time. Hence, we usually also average over time in order to obtain a single scale factor and a single APE for each variable of interest.

The basic structure is exactly the same as in the simpler versions derived in the previous section with the addition of a variance equation adjusting for the degree of unbalancedness. If the panel is balanced, the non-redundant sums inside the linear predictors simplify and we again obtain the CRE analogues of eqs. (7) and (8).

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<sup>14</sup>This is a complicated model to fit but it can be estimated by any software that has a heteroskedastic probit implementation without any restrictions on the dependent variable (Wooldridge, 2010a). However, most implementations (e.g. Stata's `hetprobit`) only allow binary dependent variables. We implement the estimator in a new module called `fhetprobit` with analytic first and second derivatives, see [www.richard-blumh.com/data/](http://www.richard-blumh.com/data/). Since the arrival of Stata 14, end users may also use the built-in command `fracreg probit` with properly defined heteroskedastic terms to estimate our models.



## 4 Data

Based on the World Bank's PovcalNet database<sup>15</sup>, we compile a new and comprehensive data set consisting of 809 nationally-representative surveys spanning 124 countries from 1981 to 2010.<sup>16</sup> Smaller panels of this data have been used in previous studies (e.g. Chambers and Dhongde, 2011; Kalwij and Verschoor, 2007; Adams, 2004) and the World Bank's methodology is described in more detail in Chen and Ravallion (2010). Here we only briefly summarize the main features.

All data originate from household surveys. We consider poverty headcount ratios ( $H_{it}$ ) under two different poverty lines ( $z$ ) widely used for international comparisons: \$2 a day (\$60.80 a month) and \$1.25 a day (\$38 a month). The latter is typically used to assess *extreme* poverty. In addition to these poverty rates, the data contain monthly per capita household income or consumption expenditures ( $\bar{y}_{it}$ )<sup>17</sup>, the Gini coefficient of inequality ( $G_{it}$ ) for income or consumption expenditures, and the size of the surveyed population ( $pop_{it}$ ). We generate two dummy variables indicating whether welfare is measured by income or consumption, and whether it is reported at the level of units (households) or groups (deciles or finer quantiles). Reported poverty is typically lower in income surveys than consumption surveys, and the availability of grouped versus unit-level data in PovcalNet may proxy for other systematic survey differences. About 63% of the data come from expenditure surveys and about 74% are estimated from grouped data. All monetary quantities are in constant international dollars at 2005 PPP-adjusted prices.

Three large countries, China, India and Indonesia, do not conduct nationally representative surveys, but instead report urban and rural data separately. To construct national series we simply weigh the poverty and income data using the relative urban/rural population shares. As to the Gini coefficient, since it is not subgroup-decomposable, we estimate a national Gini coefficient via an approximation due to Young (2011), based on a mixture of two log-normal distributions.<sup>18</sup> If only one urban or rural survey is available in any given year, we usually drop the survey, except in the case of Argentina where urbanization is near or above 90% for most of the sampled period and we thus consider the urban series nationally representative. The result is an unbalanced panel of 124 countries spanning 30 years, with an average time series length ( $\bar{T}$ ) of about 6.5 surveys for a total of 809 observations. Table 1 provides summary statistics for

<sup>15</sup>The data is publicly available at <http://iresearch.worldbank.org/PovcalNet> (we use the 2005 PPP version).

<sup>16</sup>Supporting materials and the panel data set are available at [www.richard-blumh.com/data/](http://www.richard-blumh.com/data/).

<sup>17</sup>Computed as a simple per capita average without equivalence scaling.

<sup>18</sup>PovcalNet omits weighting some recent data. To use a single consistent method, we apply Young's formula in all cases where separate urban and rural surveys are combined. The approximation is very accurate. The formula is  $G = \sum_{i=1}^K \sum_{j=1}^K \frac{s_i s_j \bar{y}_i}{\bar{Y}} \left( 2K \left[ \frac{\ln \bar{y}_i - \ln \bar{y}_j + \frac{1}{2} \sigma_i^2 + \frac{1}{2} \sigma_j^2}{(\sigma_i^2 + \sigma_j^2)^{1/2}} \right] - 1 \right)$  where  $K$  is the total number of subgroups,  $s_i$  is the population share of the  $i$ -th subgroup,  $\bar{y}_i$  is mean income,  $\sigma_i^2$  is the variance, and  $\bar{Y}$  is the population-weighted mean income across all subgroups.

the entire panel. In [Appendix B](#), [Table B-1](#) presents summary statistics by region, and [List B-1](#) lists the countries and the corresponding numbers of surveys in the sample.

**Table 1** – Summary statistics

	Mean	Std. Deviation	Min	Max	N
<i>Main variables</i>					
$H_{it}$ – Headcount (\$2)	0.303	0.286	.0002	.9845	809
$H_{it}$ – Headcount (\$1.25)	0.182	0.219	.0002	.9255	789
$G_{it}$ – Gini coefficient	0.424	0.102	.2096	.7433	809
$\bar{y}_{it}$ – Mean income or expenditure in \$ per month	194.59	125.90	14.93	766.78	809
$PCE_{it}^P$ – Consumption (PWT) in \$ per month	338.64	234.59	14.39	1231.21	795
<i>Survey type dummies</i>					
Consumption (Grouped)	0.611	0.488	0	1	809
Consumption (Unit)	0.015	0.121	0	1	809
Income (Grouped)	0.132	0.339	0	1	809
Income (Unit)	0.242	0.429	0	1	809

For estimating the benchmark linear models and for the contributions, we need data in differences or log-differences at the country level. We take differences only within runs or spells of comparable surveys, i.e., between survey data of the same type: income or expenditure based, and available at the unit level or grouped. Thus we avoid using spurious differences due to switches from an income to an expenditure survey or vice versa, or due to changes in the level of aggregation. We also annualize all differences to mitigate any biases arising from estimating elasticities over time periods of different lengths. Since differencing requires  $T_i \geq 2$  and we take differences only between comparable surveys, we end up with a smaller data set of 648 observations from 104 countries. To estimate the contributions, this data set is reduced further to include only the longest consecutive spells of the same survey type (yielding 123 observations), and for reasons that will become clear later on we also take sub-samples of the data before and after the year 2000 (yielding 87 observations in both cases). Observations where the poverty headcount is exactly zero at the beginning or end of a spell do not occur in our data.

To the survey-based panel, we add per capita consumption data from national accounts, which will later serve both as instruments for survey income and as a basis for the poverty projections. Personal consumption expenditures are retrieved from the World Development Indicators (WDI) and Penn World Table 7.1 (PWT), denoted  $PCE_{it}^W$  and  $PCE_{it}^P$  respectively.<sup>19</sup> The PWT version is preferred in the estimations; for the poverty projections a ‘merged’ series ( $PCE_{it}$ ) is constructed using the WDI series as a benchmark but replacing it with PWT data if coverage over 1981-2010 is better. Both series are in constant 2005 prices, but the PWT adjusts the original 2005 ICP data and interpolates differently between benchmark years ([Deaton and Heston, 2010](#)). For the projections,

<sup>19</sup>Monthly  $PCE_{it}^P$  is computed as  $(kc_{it}/100 \times rgdpl_{it}/12)$ , where  $kc_{it}$  is the consumption share and  $rgdpl_{it}$  is GDP per capita (Laspeyres) in 2005 constant prices. Similarly,  $PCE_{it}^W$  is household final consumption expenditure in 2005 prices divided by the population and converted to monthly figures.

we also use population estimates covering the period 2010-2030 from the World Bank's Health, Nutrition and Population Statistics database.

## 5 Results

### 5.1 Regressions

Table 2 presents our main results, with each specification progressively addressing more estimation issues: unobserved effects, unbalancedness and measurement error, in that order. All specifications include time averages à la Mundlak to proxy for measurement differences across countries (unobserved effects), and survey type dummies (consumption or income, grouped or unit data) to control for measurement differences across surveys. In addition, a full set of year dummies allows for unspecified common time effects.

Column (1) includes correlated random effects but ignores unbalancedness. As expected, the coefficient on average income is negative and the coefficient on inequality is positive. Since the estimated coefficients are arbitrarily scaled, the adjacent column reports average partial effects (APEs); the scale factor is reported separately in the bottom panel. The APEs in column (1) are interpreted as average *semi-elasticities*: income growth of one *percent* results in a reduction in the number of poor by 0.284 *percentage points*; and a Gini increase of one *percent* corresponds to an increase in the number of poor by 0.232 *percentage points*. As for elasticities, the average income elasticity across the entire estimation sample is about  $-1.83$  ( $SE = 0.084$ ) and the average Gini elasticity is about 1.5 ( $SE = 0.167$ ). For instance, one *percent* income growth would lead to about a 1.83 *percent* reduction in poverty. These two estimates are located near the lower end of the figures typically found in the literature.<sup>20</sup>

Our first specification could be biased due to the strong unbalancedness of the panel and the presence of time-varying measurement error in income and inequality. Column (2) addresses unbalancedness by including panel size dummies, interactions of the time averages with the panel size dummies, and a separate variance equation. We consider this our best specification *without* correcting for measurement error. The substantive conclusions change very little. The APE of income is virtually unchanged and the APE of inequality increases by less than one standard error. Tentatively, we conclude that varying sample sizes introduce little bias on average. Nonetheless, they may still have non-negligible effects on the (semi-)elasticities at particular points in time.

Our preferred specification, column (3), is the empirical counterpart of the two-

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<sup>20</sup>The typical range for the income elasticity in earlier studies is from about -2 to -5, while the range for the Gini elasticity is much wider. Newer studies suggest the income elasticity is closer to -2. This is largely owed to parameter instability in linear approximations and changing data coverage. However, as Chambers and Dhongde (2011) report, estimates of the income elasticity using the 2005 PPPs are also universally lower (in absolute value) than estimates based on the earlier 1993 PPPs.

**Table 2** – Fractional probit models (QMLE) – Dependent variable:  $H_{it}$ , \$2 a day

	(1)		(2)		(3)	
	Regular		Unbalanced		Unbalanced + Two-Step	
	$H_{it}$	APEs	$H_{it}$	APEs	$H_{it}$	APEs
$\ln \bar{y}_{it}$	-1.263 (0.054)	-0.284 (0.012)	-0.880 (0.048)	-0.281 (0.011)	-1.049 (0.198)	-0.339 (0.035)
$\ln G_{it}$	1.032 (0.114)	0.232 (0.026)	0.786 (0.098)	0.251 (0.026)	0.775 (0.163)	0.251 (0.032)
$\hat{\nu}_{it}$					0.133 (0.113)	
CRE (Corr. Rand. Effects)	Yes		Yes		Yes	
Survey type dummies	Yes		Yes		Yes	
Time dummies	Yes		Yes		Yes	
Panel size dummies	No		Yes		Yes	
Panel size dummies $\times$ CRE	No		Yes		Yes	
Variance equation	No		Yes		Yes	
Scale factor	0.225		0.319		0.323	
$N \times \bar{T}$	789		789		775	
$N$	104		104		103	
pseudo $R^2$	0.984		0.993		0.993	
$\ln \mathcal{L}$	-219.3		-315.6		-313.4	
$\sqrt{MSE}$	0.0355		0.0238		0.0235	

*Notes:* The table reports fractional response QMLE estimates. The dependent variable is the poverty rate at \$2 a day (in 2005 PPPs). 20 observations with  $T_i = 1$  are not used during estimation. The panel structure is country-survey-year. In models (1) and (2), the standard errors of the coefficients are robust to clustering at the country level and the standard errors of the APEs are computed via the delta method. We include the time averages of the survey type and time dummies in (2) and (3), but constrain their coefficients to be equal across the panel sizes. The standard errors of the coefficients and the APEs in model (3) account for the first stage estimation step with a panel bootstrap using 999 bootstrap replications. The linear projection in the first stage uses  $\ln PCE_{it}^P$  as an instrument for  $\ln \bar{y}_{it}$ . The first-stage cluster-robust F-statistic in (3) is 28.05. Model (3) also excludes West Bank and Gaza entirely (2 observations) and 12 observations from ECA countries pre-1990 for lack of PCE data.

step estimator presented in eq. (13). To account for measurement error in income, we instrument survey mean incomes or expenditures with per capita consumption from the national accounts ( $PCE_{it}^P$ ). The main identifying assumption is that any measurement error in per capita consumption from the national accounts is orthogonal to survey-based measurement error in income or expenditures. As both measures are constructed very differently in practice, this is a common identification strategy (Ravallion, 2001). Figure B-3 in Appendix B highlights the strength of the first stage relationship. It shows a partial regression plot of mean incomes or expenditures from the surveys against per capita consumption from the National Accounts, after taking out the variation in the Gini, the time averages of the Gini and  $PCE_{it}^P$ , sample size dummies, survey dummies and time dummies.

The evidence of measurement error in income in column (3) is weak (panel bootstrap

$t$ -stat  $\approx 1.18$ ). If we ignore first-stage sampling error, the evidence is stronger (cluster-robust  $t$ -stat  $\approx 1.69$ ).<sup>21</sup> The APE of income is considerably larger in absolute value than in the previous two specifications, though the APE of inequality is not. We tentatively conclude that the coefficient of income in models (1) and (2) is moderately attenuated. This would suggest that classical attenuation bias is more of a problem than systematic survey bias, but we cannot rule out that more complex error structures are at play.

Like the APE, the average income elasticity of poverty in model (3) is larger in absolute value ( $\bar{\varepsilon}^{H\bar{y}} \approx -2.21$ , SE = 0.156). Income growth of one percent leads to a 0.339 percentage point or 2.21 percent reduction in the number of poor, on average. The inequality APE and elasticity remain about the same ( $\bar{\varepsilon}^{HG} \approx 1.64$ , SE = 0.188). Actually, there may also be non-negligible measurement error in observed inequality as measured by the Gini coefficient. However, since inequality is estimated from household surveys and estimates based on alternative sources such as tax records are not available on a cross-country basis, we are lacking a corresponding instrument for the Gini coefficient.

At first sight, all three models may suggest that the effect of income growth is only moderately stronger than the effect of inequality when the other variable is held constant. This does not imply that both variables have the same scope for change, or have to change independently for that matter. For now, we only estimate the impact of each component and not its contribution to overall poverty reduction. While there is substantial variation in inequality, it shows no systematic trend over the sample period from 1981 to 2010.<sup>22</sup> In contrast, incomes and expenditures have increased substantially in all regions over the same time span (see Table B-3 in Appendix B). Yet, the effect of income growth is not constant. In these models, it depends strongly on the levels of inequality and income. There is a ‘double dividend’ to improvements in distribution (Bourguignon, 2003) and substantial heterogeneity in the estimated poverty (semi-)elasticities across time and space – an issue to which we return shortly.

Perhaps the most striking fact about all three specifications is how well they fit.<sup>23</sup> The last row of Table 2 shows the square root of the mean squared residual for each column. We predict the observed poverty headcount for each country-year with about three and a half percentage points accuracy in the first model, and with better than two and a half percentage points accuracy in the next two. This is what one would expect from a well-defined decomposition. A simple pseudo- $R^2$  measure, the squared correlation between the observed and fitted values, suggests near perfect fit ( $R^2 > 0.98$ ). Figure 1

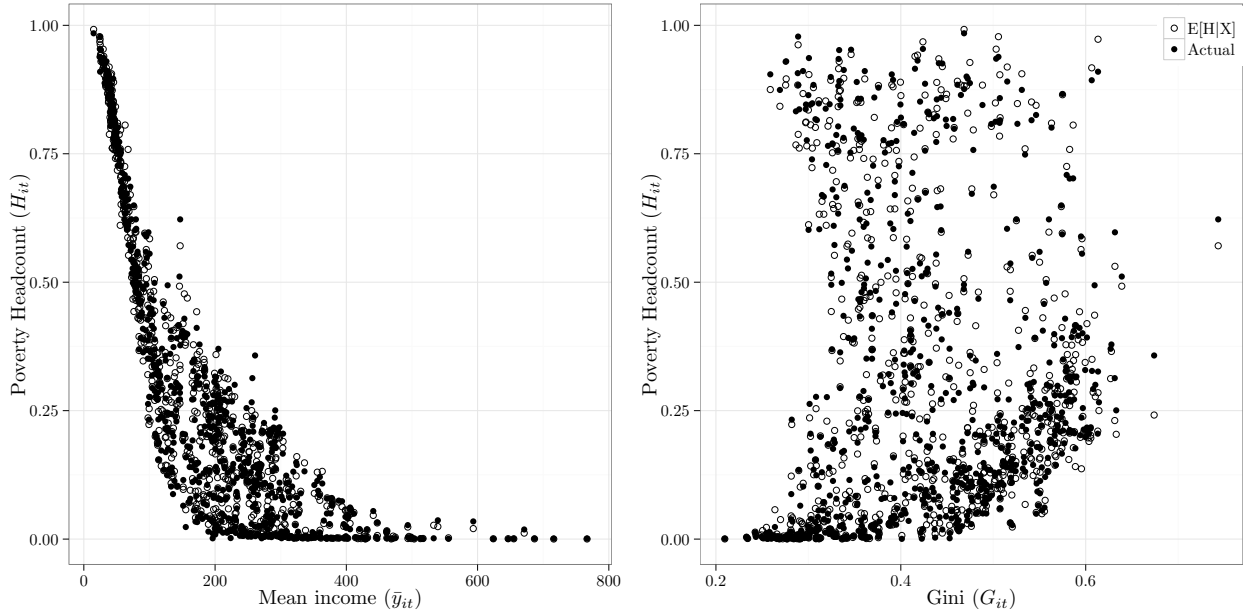
<sup>21</sup>As mentioned earlier, the Hausman (1978) test does not depend on the first stage under the null.

<sup>22</sup>In a simple regression of the Gini coefficient on time, we fail to reject the null hypothesis that the time trend is zero (cluster-robust  $t$ -stat  $\approx 0.07$  and  $p > 0.94$ ).

<sup>23</sup>To examine if there is evidence of omitted non-linearity, we add squares  $(\mathbf{m}'_{it1}\hat{\boldsymbol{\xi}}_1)^2$  and cubes  $(\mathbf{m}'_{it1}\hat{\boldsymbol{\xi}}_1)^3$  of the linear predictors in columns (1) and (2) for a RESET-type test as suggested by Papke and Wooldridge (1996). In column (1), this yields a robust  $\chi^2$ -statistic of 4.65 ( $p = 0.098$ ), giving no reason for concern; in column (2), the statistic is  $\chi^2_2 = 9.15$  ( $p = 0.010$ ), signaling missing non-linearity. We see no theoretical rationale, though, to enter additional powers or interactions into the model.

illustrates this point and shows the shape of the estimated effects. Using our preferred specification, we plot both the observed headcount and the predicted headcount over the range of observed mean income or expenditures (left panel) and inequality (right panel). The quality of the non-linear approach is apparent. The fit is very close at either bound (near unity or near zero) and the model predicts no nonsensical values. Furthermore, the entire range of variation of the observed values is covered by the model predictions.

**Figure 1** – Data versus fitted values, preferred specification, \$2 a day



*Notes:* Illustration of the model fit from the estimates presented in column (3) of Table 2. The left panel shows the observed poverty rates (actual) and predicted poverty rates ( $\hat{E}[H|X]$ ) over mean incomes; the right panel plots both over the Gini coefficient.

For comparison, Table B-2 in Appendix B reproduces the linear approach so common in the literature. As is typical for such comparisons, linearly and non-linearly estimated elasticities are very similar *on average*. Yet the various linear estimates suffer from the expected problems (see Section 2). First, the step from within-transformed data in column (1) to annualized differences in the following columns seems to worsen the impact of measurement error and attenuate the income effect. Second, the models with interaction terms do not fit nearly as well as the fractional probit models and many coefficients are insignificant. Third, the two-step GMM estimates of the interaction models are unstable and unable to convincingly reverse the attenuation effect. The last model, which mimics the preferred specification of Kalwij and Verschoor (2007), even implies a negative Gini elasticity, and all coefficients are estimated with great imprecision. In sum, these models perform poorly in comparison to the fractional response counterparts and are unlikely to produce reliable estimates over a wide range of circumstances.



## 5.2 Impacts

The strength of the fractional response approach lies in its ability to deliver precise and unbiased estimates of effects other than the overall mean response. [Table 3](#) and [Table 4](#) illustrate this point by estimating income and Gini elasticities (*Panel a*) and semi-elasticities (*Panel b*) over different time periods for six large geographic regions. The elasticities are computed according to [eq. \(14\)](#) by plugging in time-period and region-specific averages of mean income ( $\ln \bar{y}_{it}$ ) and inequality ( $\ln G_{it}$ ), and then averaging over the entire sample; the semi-elasticities are computed analogously. Standard errors are computed via a panel bootstrap and thus take into account the sampling uncertainty of the first stage.

**Table 3** – Income elasticities and semi-elasticities, \$2 a day, by region

	<i>Time period</i>				
	1981–1989	1990–1994	1995–1999	2000–2004	2005–2010
<i>Panel a) Regional income elasticities</i>					
East Asia and Pacific	-0.991 (0.030)	-1.029 (0.033)	-1.237 (0.055)	-1.139 (0.043)	-1.578 (0.101)
Eastern Europe and Central Asia	-4.358 (0.555)	-2.892 (0.309)	-2.700 (0.277)	-2.846 (0.304)	-3.304 (0.384)
Latin America and Caribbean	-2.284 (0.243)	-2.374 (0.257)	-2.425 (0.271)	-2.349 (0.258)	-2.985 (0.366)
Middle East and North Africa	-2.176 (0.203)	-2.116 (0.188)	-2.024 (0.168)	-1.966 (0.161)	-2.501 (0.246)
South Asia	-0.548 (0.053)	-0.629 (0.048)	-0.810 (0.030)	-1.024 (0.032)	-1.192 (0.046)
Sub-Saharan Africa	-0.831 (0.027)	-0.437 (0.039)	-0.436 (0.040)	-0.592 (0.035)	-0.632 (0.033)
<i>Panel b) Regional income semi-elasticities</i>					
East Asia and Pacific	-0.568 (0.034)	-0.573 (0.036)	-0.585 (0.046)	-0.583 (0.042)	-0.552 (0.051)
Eastern Europe and Central Asia	-0.031 (0.008)	-0.214 (0.015)	-0.260 (0.020)	-0.225 (0.015)	-0.134 (0.010)
Latin America and Caribbean	-0.374 (0.028)	-0.348 (0.025)	-0.334 (0.024)	-0.355 (0.026)	-0.194 (0.013)
Middle East and North Africa	-0.405 (0.034)	-0.422 (0.037)	-0.447 (0.042)	-0.463 (0.043)	-0.313 (0.024)
South Asia	-0.418 (0.023)	-0.458 (0.019)	-0.526 (0.022)	-0.572 (0.036)	-0.585 (0.044)
Sub-Saharan Africa	-0.532 (0.024)	-0.354 (0.020)	-0.353 (0.020)	-0.440 (0.015)	-0.459 (0.015)

*Notes:* The table reports regional income elasticities in panel a) and regional income semi-elasticities in panel b). The estimates are computed by plugging period and region-specific averages of mean income and inequality into [eq. \(14\)](#) or its semi-elasticity counterpart and then averaging over the entire sample. Standard errors are obtained via a panel bootstrap using 999 replications.

There are considerable regional and temporal differences in the estimated income elasticities. As the theoretical derivations in [Section 2](#) show, the origin of the



heterogeneity of elasticities is essentially mechanical: it is a consequence of heterogeneity in incomes and inequality. More affluent regions (Eastern Europe and Central Asia, Latin America and the Caribbean, and the Middle East and North Africa) have higher income elasticities than poorer regions (East Asia and Pacific, South Asia, and Sub-Saharan Africa). Income dynamics over time are also clearly visible. In Eastern Europe and Central Asia, for example, income is comparatively high before the post-communist transition, sharply collapses through the 1990s, and recovers during the 2000s. Compared to earlier results (e.g. Kalwij and Verschoor, 2007), we find markedly higher average income elasticities in more affluent regions and lower elasticities in poorer regions. All standard errors in Table 3 are small compared to the point estimates and *remain* small for regions with extreme values (like Sub-Saharan Africa, with its very low incomes and above average inequalities in the 1980s).

Panel b) presents the region and time specific income semi-elasticities of poverty. There the picture is reversed. Comparatively affluent regions have fewer people near the poverty line, and thus the poverty reduction potential from a one percent increase in incomes is much smaller in terms of the numbers lifted out of poverty. This pattern is (again) best visible in Eastern Europe and Central Asia, where absolute poverty at the \$2 a day poverty line is almost non-existent just before the post-communist transition, but rises sharply in the 1990s as incomes decline. Correspondingly, the semi-elasticity is close to zero in the 1980s but then increases as more people fall into poverty. Likewise, the biggest poverty reduction potential in 2005-2010 was in East Asia, South Asia, and Sub-Saharan Africa. This highlights an important point. For development policy, what we really care about is the percent of the population lifted out of poverty rather than the percentage reduction in the poverty rate.

The region and time specific Gini elasticities in Panel a) of Table 4 show where the potential of redistributive policies in terms of proportionate reductions in the poverty headcount was largest over the last three decades. Unsurprisingly, these regions are Eastern Europe and Central Asia, Latin America and the Caribbean, and the Middle East and North Africa – all of which have above average inequality. Sub-Saharan Africa starts out with high inequality in the 1980s<sup>24</sup> but incomes are very low relative to the poverty line, so that the Gini elasticity is small. This is the flip side of the dependency on initial levels: countries can be so poor and unequal that the immediate effects of equalization and income growth on *relative* changes in the poverty headcount are relatively small. Again, though, the semi-elasticities presented in Panel b) overhaul the picture. There the relative position of poorer and richer countries is reversed. The potential for reducing poverty through redistribution in terms of percent of the population that is poor was larger in poorer regions throughout the entire period from 1981 to 2010.

The ‘double dividend’ of reductions in inequality is illustrated in Figure 2 by graphing

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<sup>24</sup>The population-weighted mean Gini in the 1980s is 0.4608.

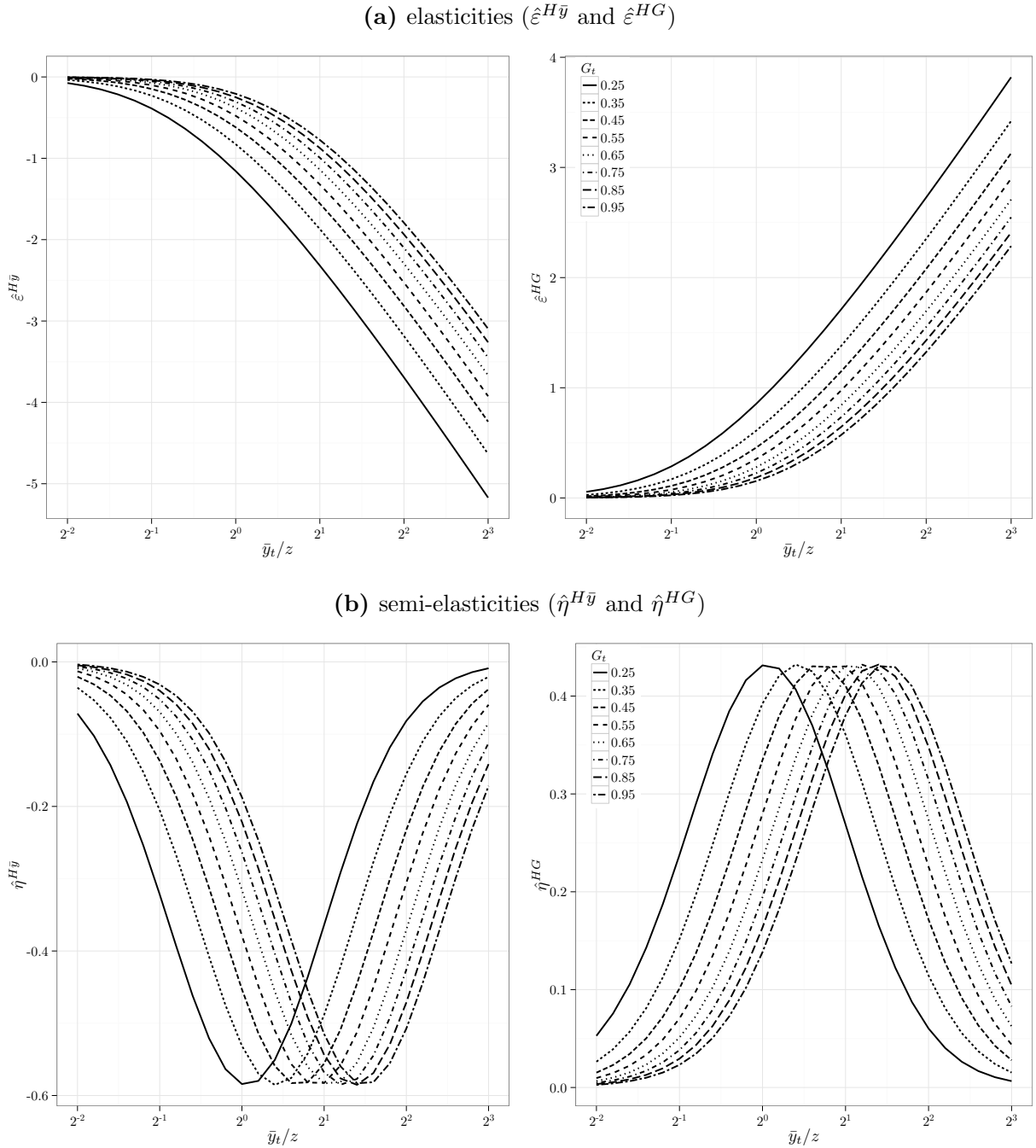
**Table 4** – Inequality elasticities and semi-elasticities, \$2 a day, by region

	<i>Time period</i>				
	1981–1989	1990–1994	1995–1999	2000–2004	2005–2010
<i>Panel a) Regional inequality elasticities</i>					
East Asia and Pacific	0.732 (0.105)	0.760 (0.101)	0.914 (0.113)	0.841 (0.108)	1.165 (0.144)
Eastern Europe and Central Asia	3.219 (0.510)	2.136 (0.307)	1.994 (0.283)	2.102 (0.296)	2.440 (0.353)
Latin America and Caribbean	1.687 (0.186)	1.753 (0.198)	1.791 (0.199)	1.735 (0.189)	2.205 (0.269)
Middle East and North Africa	1.607 (0.197)	1.563 (0.198)	1.495 (0.196)	1.452 (0.185)	1.847 (0.253)
South Asia	0.405 (0.093)	0.464 (0.097)	0.598 (0.095)	0.756 (0.107)	0.880 (0.127)
Sub-Saharan Africa	0.614 (0.087)	0.322 (0.055)	0.322 (0.060)	0.437 (0.066)	0.467 (0.069)
<i>Panel b) Regional inequality semi-elasticities</i>					
East Asia and Pacific	0.419 (0.053)	0.423 (0.053)	0.432 (0.055)	0.431 (0.054)	0.408 (0.053)
Eastern Europe and Central Asia	0.023 (0.007)	0.158 (0.015)	0.192 (0.019)	0.166 (0.017)	0.099 (0.012)
Latin America and Caribbean	0.276 (0.046)	0.257 (0.043)	0.247 (0.043)	0.262 (0.045)	0.143 (0.029)
Middle East and North Africa	0.299 (0.041)	0.311 (0.040)	0.330 (0.041)	0.342 (0.044)	0.231 (0.025)
South Asia	0.309 (0.056)	0.338 (0.055)	0.389 (0.052)	0.423 (0.054)	0.432 (0.055)
Sub-Saharan Africa	0.393 (0.050)	0.261 (0.037)	0.261 (0.040)	0.325 (0.042)	0.339 (0.043)

*Notes:* The table reports regional inequality elasticities in panel a) and regional inequality semi-elasticities in panel b). The estimates are computed by plugging period and region-specific averages of mean income and inequality into [eq. \(14\)](#) or its semi-elasticity counterpart and then averaging over the entire sample. Standard errors are obtained via a panel bootstrap using 999 replications.

the estimated poverty elasticities and semi-elasticities over different combinations of income and inequality. We compute these functions according to [eq. \(14\)](#) by plugging in the different values for per capita income or expenditures ( $\ln \bar{y}_{it}$ ) and inequality ( $\ln G_{it}$ ), and then averaging over the entire sample. As [Figure 2a](#) illustrates, on top of the direct poverty alleviating effect of income redistribution towards the poor, a lower level of inequality also raises the income elasticity in absolute value at every point. However, the magnitude of both elasticities is steeply increasing in the level of income; that is, the returns to either income growth or equalization are bigger, the higher the income level. Moreover, the gap between the functions evaluated at different inequality levels is first narrow and then widening. This may invite the conclusion that redistribution is only really helpful in more affluent societies with high levels of inequality. That, precisely, is the misleading feature of relative changes.

[Figure 2b](#) shows the predicted income and Gini semi-elasticities of poverty. The

**Figure 2** – Predicted income and Gini elasticities and semi-elasticities of poverty, \$2 a day

*Notes:* Illustration of non-linear nature of the poverty-growth-inequality relationship based on the estimates presented in column (3) of Table 2. Panel a) shows the estimated income elasticities of poverty (on the left) and estimated inequality elasticities of poverty (on the right) plotted over the ratio of average incomes to the poverty line. Panel b) shows the estimated income semi-elasticities of poverty (on the left) and estimated inequality semi-elasticities of poverty (on the right) plotted over the ratio of average incomes to the poverty line. The various curves correspond to estimates based on different Gini coefficients.

picture is very different and in many ways more intuitive. If the shortfall is too large – the mass of the income distribution is too far to the left of the poverty line – then both the income and the Gini semi-elasticities approach zero. However, if the country is affluent – the mass of the income distribution is far to the right of the poverty line – then both

semi-elasticities also approach zero. In between those two extremes, improvements in the income distribution can make a very large difference in terms of percent of the population lifted out of poverty, both directly through redistribution and indirectly through growth. When mean income is at the poverty line ( $\bar{y}_t/z = 1$ ), for example, a Gini of 0.25 implies that one percent income growth leads to a 0.584 percentage point reduction in the poverty headcount; and a Gini of 0.55 implies that one percent income growth leads to a 0.378 percentage point reduction in the poverty headcount. Especially at very low average income levels the initial income distribution is decisive; it practically determines whether there is potential for poverty alleviation through income growth at all (in terms of the proportion of poor). Moreover, improvements in the income distribution will have a larger poverty reducing effect at lower (initial) levels of inequality. Contrary to elasticities, semi-elasticities suggest that poverty reduction strategies should focus both on income growth *and* equalization, especially in low-income countries where the total returns to redistribution are large. Again, for policy purposes, these relationships are much more pertinent than relative changes in the poverty headcount.<sup>25</sup>

Could the decomposition be improved by allowing for other, ‘more ultimate’ determinants of poverty? If the assumption of log-normality is justified, mean income and the Gini fully describe the distribution of incomes and expenditures, and there is no scope for additional determinants. Yet log-normality is restrictive and we deliberately do not rely on it; in fact, we expect it to be violated at least in some cases (see, e.g., the host of alternative distributions analyzed by [Bresson, 2009](#)). More realistic distributions usually have more than one shape parameter in order to better capture skewness, a long tail, or the existence of multiple modes. ‘Ultimate factors’ could thus be proxies for systematic deviations from equiproportional shifts in the distribution of incomes and expenditures. Weak institutions, for example, might explain the fact that the rich capture more of the gains of growth. [Table B-4](#) in [Appendix B](#) extends the heteroskedastic fractional probit models with data on institutions, human capital, access to credit and trade openness. The APEs of income and inequality are not affected by the inclusion of the additional covariates and the APEs of the latter are virtually zero. Thus we conclude that with only two variables, some dummies and correlated random effects, these specifications are essentially saturated. Contrary to linear approximations, the fractional response approach leaves little room for underspecification of the decomposition.

While the literature on poverty reduction has produced mixed results so far, it is largely consistent with this view. Prominent examples are two studies by [Dollar and Kraay \(2002, 2004\)](#). These authors find that trade, inflation and other factors influence the incomes of the poorest quintile, while several other variables do not. However, they

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<sup>25</sup>This finding should stand with the new 2011 PPPs as well. Different PPPs would shift incomes, the poverty line and the poverty rates, and so countries would be located differently on the graph; but the position of the curves in terms of relative incomes,  $\bar{y}_t/z$ , would be comparable.

emphasize that the effects run predominantly through growth of GDP per capita. The relevant link is not between some factor  $X$  and a measure of poverty, but between  $X$  and income or inequality; those are the relationships deserving a theoretical basis with attention for causality issues. Thus if one is interested in the effects of, say, institutions on poverty, our recommendation is to investigate the effects of institutions on income (cf. [Acemoglu et al., 2001](#)) and inequality (cf. [Easterly, 2007](#)). Distinguishing this layer of relationships is important, as the impacts of income and distributional changes themselves depend on the initial levels of income and inequality.

### 5.3 Contributions

We now turn to the contributions of growth and redistribution to poverty reduction since the early 1980s. We are going to show that there has been a marked shift in the distributional pattern of growth towards pro-poor growth around the turn of the millennium.

The contribution of growth or redistribution to poverty changes in some predefined period is the product of their impact (partial effect, semi-elasticity) and their actual variation, usually expressed as a proportion of the total change in the poverty rate over the same period. Together with the stylized fact, illustrated in [Figure B-4](#), that growth tends to be distribution-neutral, the relative contributions of growth and redistribution have been used to highlight the primacy of growth for poverty reduction (see e.g. [Dollar and Kraay, 2002](#); [Kraay, 2006](#); [Kraay et al., 2014](#); [Dollar et al., 2016](#)). [Kraay \(2006\)](#), for example, concludes that long-run differences in poverty reduction can largely be explained by growth in average incomes, as opposed to changes in inequality, which seem to matter only in the short run. A good deal of the primacy of growth is due to the fact that there is a lot more long-run variation in growth than in inequality. Even so, the poverty reducing quality of growth is of legitimate concern. While the cross-country correlation between growth and changes in inequality is near zero, this correlation varies across countries, regions, and time periods (see also [Ravallion and Chen, 2003](#)). In fact, the variability of the (semi-)elasticities emphasized above, together with the variability of average incomes and inequality, can give rise to all sorts of relative contributions.

Some additional notation will prove useful. Following [Datt and Ravallion \(1992\)](#), a discrete-time, non-logarithmic version of the decomposition of poverty changes is

$$\Delta H_t \approx \left[ H(\bar{y}_t/z, L_{t-1}) - H(\bar{y}_{t-1}/z, L_{t-1}) \right] + \left[ H(\bar{y}_{t-1}/z, L_t) - H(\bar{y}_{t-1}/z, L_{t-1}) \right] \quad (15)$$

where  $L_t$  is the Lorenz curve which, given micro-data, can be estimated non-parametrically. The first brackets on the right-hand side contain the ‘growth component’, the second the ‘distributional component’ of poverty reduction; we will refer to them as  $Y$  and  $D$  respectively. Two of the four terms inside the brackets are unobservable:

$H(\bar{y}_t/z, L_{t-1})$  is the poverty rate when average income has evolved but the Lorenz curve is kept unchanged;  $H(\bar{y}_{t-1}/z, L_t)$  is the poverty rate when the distribution has shifted but average income is kept constant. The decomposition is approximate and ‘path dependent’, generating a residual.<sup>26</sup>

In the present, cross-country context, the fractional response model estimated above suggests a simple approach: we approximate  $H(\bar{y}_t/z, L_t)$  by our earlier function  $H(\bar{y}_t/z, G_t)$ , and replace the unknown quantities by predicted counterparts  $\hat{H}(\bar{y}_t/z, G_{t-1})$  and  $\hat{H}(\bar{y}_{t-1}/z, G_t)$ .

Eq. (15) is deliberately written in absolute differences, even though the decomposition is often carried out in relative terms (using logarithmic differences). This is in line with the fractional response approach, where poverty *levels* are the natural metric. Two other considerations motivate this choice. First, proportional decompositions are very sensitive to levels approaching zero. Second, they overstate the growth component in relatively rich regions and understate it in relatively poor regions, due to the mechanical rise of the income elasticity over the development process. As a result, decompositions in relative terms affect our ability to assess the contributions correctly and to detect poverty convergence (Ravallion, 2012; Cuaresma et al., 2016).

It is interesting to carry out the decomposition over different time periods. We construct three data sets for this purpose: one using the longest possible spells of surveys of the same type between 1981 and 2010; and two for the sub-periods 1981-2000 and 2000-2010. Since the availability of surveys before 2000 is more limited, the average spell length in the two sub-periods is comparable: both have a mean and median duration between the initial and final surveys of about seven years. The break point is not chosen by accident. The turn of the millennium marked a qualitative change in the growth performance of developing countries, who collectively grew faster than the developed world for the subsequent decade. What we are interested in here is whether this development might have coincided with a shift in the quality of growth.

We borrow from the growth accounting literature to define the shares of growth and inequality (see e.g. Klenow and Rodriguez-Clare, 1997; Caselli, 2005). Table 5 shows the results of a regional variance-covariance decomposition of all spells occurring within a particular region and period using the \$2.00 a day poverty line. Within each of the three periods we compute the variance of the growth component,  $\text{VAR}(Y)$ , the variance of the distribution component,  $\text{VAR}(D)$ , and their covariance,  $\text{COV}(Y, D)$ . From these we obtain the cross-country share of the growth component as  $s_Y = [\text{VAR}(Y) + \text{COV}(Y, D)]/[\text{VAR}(Y) + \text{VAR}(D) + 2\text{COV}(Y, D)]$ , and the share of the

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<sup>26</sup>To get rid of the path dependency we may average eq. (15) with a second decomposition swapping  $t$  and  $t - 1$  in eq. (15); this delivers what Shorrocks (2013) calls the ‘Shapley decomposition’. In our case, the decomposition residual also includes prediction errors which should probably not be distributed across the two input factors.



**Table 5** – Decomposition at \$2 a day poverty line, by region

	VAR( $Y$ )	VAR( $D$ )	COV( $Y, D$ )	$s_Y$	$s_D$	$\sqrt{MSE}$	$N$
<i>Panel a) Spells from 1981 to 2010</i>							
East Asia and Pacific	1.166	0.385	0.001	75.16	24.84	1.01	12
Europe and Central Asia	3.429	0.414	0.164	86.14	13.86	0.57	39
Latin America and Caribbean	3.073	0.666	-0.619	98.12	1.88	0.79	28
Middle East and North Africa	0.425	0.452	0.304	49.10	50.90	1.38	8
South Asia	0.659	2.743	0.191	22.46	77.54	0.36	7
Sub-Saharan Africa	1.482	0.134	-0.196	105.08	-5.08	0.48	29
All developing	2.576	0.579	0.002	81.61	18.39	0.73	123
<i>Panel b) Spells from 1981 to 1999</i>							
East Asia and Pacific	0.951	0.151	0.017	85.23	14.77	0.86	9
Europe and Central Asia	14.568	1.912	-0.706	91.99	8.01	0.92	25
Latin America and Caribbean	3.750	1.229	-0.633	83.94	16.06	0.89	26
Middle East and North Africa	0.372	0.365	0.207	50.31	49.69	0.78	6
South Asia	0.244	0.021	0.004	91.11	8.89	0.33	4
Sub-Saharan Africa	2.217	0.702	-0.309	82.89	17.11	0.92	17
All developing	6.852	1.073	-0.368	90.19	9.81	0.87	87
<i>Panel c) Spells from 2000 to 2010</i>							
East Asia and Pacific	1.579	1.143	-0.134	58.89	41.11	1.18	10
Europe and Central Asia	3.544	0.498	0.826	76.75	23.25	0.57	26
Latin America and Caribbean	0.365	0.150	0.010	70.10	29.90	0.35	19
Middle East and North Africa	0.780	0.741	0.629	50.69	49.31	1.76	5
South Asia	0.642	1.122	0.731	42.57	57.43	0.40	6
Sub-Saharan Africa	2.051	0.560	0.188	74.97	25.03	0.87	21
All developing	2.049	0.559	0.365	72.31	27.69	0.81	87

*Notes:* The table reports the results of the decomposition of the observed changes in the poverty rate at \$2 a day into its growth and distribution components at the regional level. Panels a) to c) run this decomposition over different sub-samples as denoted in the table. We predict the counterfactual quantities using the first and last available data for the longest runs of survey of the same type within the sample period.

distribution component as  $s_D = 1 - s_Y$ .<sup>27</sup> We also report the root mean squared error ( $\sqrt{MSE}$ ) of the observed versus the predicted values to assess the importance of the residual including model error. Last but not least, we report the number of spells for each region and period. Table B-6 in Appendix B reports comparable results calculated at the \$1.25 a day poverty line.

Our results for all developing countries over the entire 1981-2010 period compare well with the stylized facts from the literature. Overall, the share of growth is about 82%, that of distributional change about 18% only. The variance of changes in the poverty rate due to changes in average income is much greater than the variance due to changes in inequality, and the covariance between the two components is virtually zero, consistent with distribution-neutral growth. The residual is less than three quarters of a percentage point, indicating that even with added model error the decomposition works well. The

<sup>27</sup>Note that the share of one factor can exceed one, but both always add up to one. Caselli (2005) discusses a set of alternative measures, but they do not change the qualitative implications of our results.



results for the \$1.25 a day poverty line (Table B-6) are qualitatively similar and broadly match those reported in Kraay (2006).

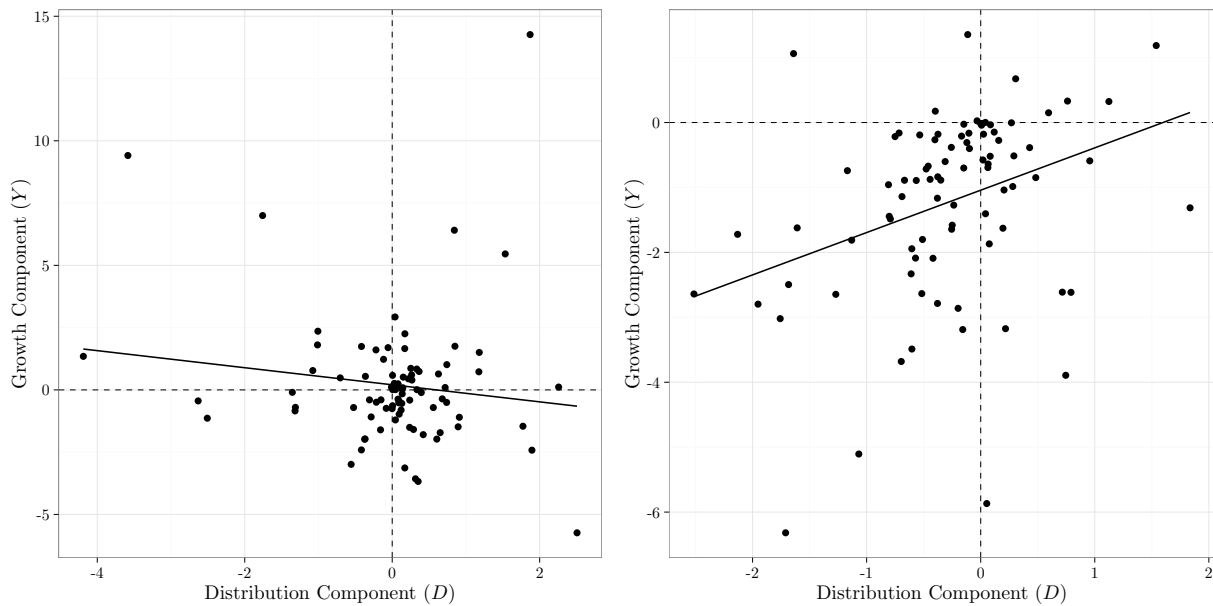
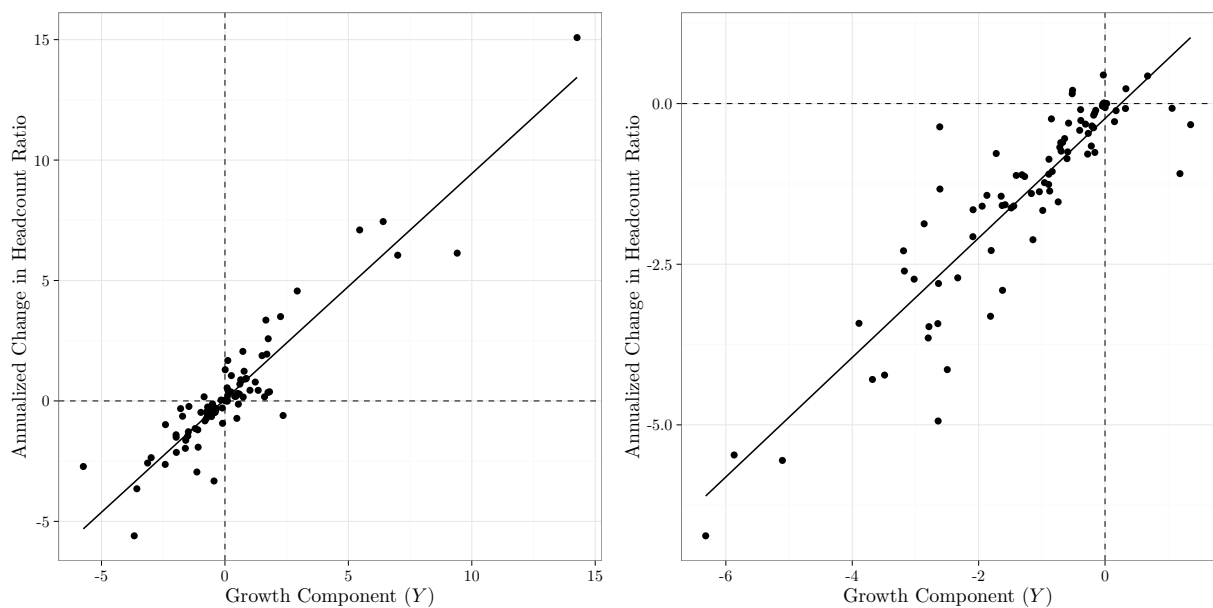
The breakdown of the results by region also tells a familiar story. Growth dominated poverty reduction in Sub-Saharan Africa (where incomes first declined, then stagnated and then recovered again), in Latin America (where inequality was persistently high for most of the period in question), and in Europe and Central Asia (where the post-communist transition was accompanied by rapid movements in average incomes). Distributional change played a larger role in East Asia and Pacific, Middle East and North Africa, and South Asia, where it was responsible for about one, two and three quarters of the poverty evolution, respectively. Some of these results come with a caveat, though. In South Asia, although we have all but one countries represented, the sample size is very small.<sup>28</sup> In the Middle East and North Africa, survey coverage is notoriously bad, we have less than half of all countries in the sample, and the residual is more than twice the average.

So what's new? A very different picture emerges once we split the sample at the turn of the millennium. The corresponding results are reported in Panel b) and Panel c) of Table 5. Growth was responsible for nearly all of the changes in the poverty rate before 2000, but its share fell to 72% in the following decade. Since the mean spell lengths are about the same, this is not due to a long run vs. short run difference. Instead, this development seems to be the result of a shift in the poverty reducing quality of growth. Panel b) shows that before 2000 the correlation between the growth and distribution component was negative for all developing countries as a whole and for half of the regions. Panel c) demonstrates that after 2000 the correlation between the two components turned positive for the sample as a whole and in all regions apart from East Asia. Positive growth coincided with reductions in inequality more often. Table B-6 in Appendix B confirms that this pattern also holds at the \$1.25 a day poverty line.

Figure 3 helps to make this point more tangible. The upper panel shows how the correlation between the estimated growth and distribution components changed over the turn of the millennium. Before 2000, reductions in poverty through growth often coincided with adverse distributional change (the lower right quadrant), while negative economic growth often coincided with pro-poor distributional change (the upper left quadrant). Since 2000, the situation is very different. In the great majority of cases, poverty reduction through growth was aided by pro-poor distributional change (the lower left quadrant). In fact, only in a few cases, distributional change did not occur in tandem with growth (the lower right quadrant). Growth itself only contributed to rising poverty in a handful of cases (both upper quadrants). The lower panel also shows that our estimated growth components closely track the observed change in the poverty rate in both samples. Here

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<sup>28</sup>The large share of the distribution component is driven by the Maldives and Bhutan, where nearly all or about half of poverty reduction can be attributed to changes in distribution.

**Figure 3** – Estimated components from poverty accounting, \$2 a day**(a)** Growth versus distribution component, pre and post 2000**(b)** Observed change versus growth component, pre and post 2000

*Notes:* Illustration of the results from the poverty decomposition. Panel a) plots the growth component against the distribution component for the pre-2000 sample (on the left) and for the post-2000 sample (on the right). Panel b) plots the change in the poverty rate against the distribution component for the pre-2000 sample (on the left) and for the post-2000 sample (on the right). The number of dots in a graph may exceed the number of countries, since some countries have both a consumption and an income survey spell.

we observe that, after 2000, growth itself became a much bigger net contributor to poverty *reduction*, as opposed to any type of change. One important country is bucking the trend. While income growth in China has reduced poverty at a breakneck pace of more than two percentage points per annum over the entire sample period (and both sub-samples),

rising inequality has worked in the opposite direction. China's share of world poverty is falling rapidly, but this trend may pose challenges of its own farther down the road.

Overall, our interpretation of these results challenges the conventional wisdom that growth is distribution-neutral. The evidence suggests that growth has become substantially more pro-poor since the turn of the millennium, in two ways: *(i)* in the relative sense, that is, it benefits the poor disproportionately, and *(ii)* in the absolute sense, that is, it reduces poverty more often than not. If this trend can be maintained this is good news for the goal of ending absolute poverty within a few decades.

## 5.4 Projections

So what can we say about the prospects of poverty reduction? In 2015, all member states of the United Nations agreed to 'eradicate extreme poverty for all people everywhere, currently measured as people living on less than \$1.25 a day' by 2030. The key question we ask now is whether this new goal is attainable, or if the global goalpost has been set so high, that it may fail to promote a sensible allocation of development assistance.

We begin with comparing the in-sample predictions of our model for 2010 to the official World Bank data to show that they match up well. Then, we extrapolate poverty until 2030. Clearly, this is a hypothetical exercise and is not intended to replace any official estimates by the World Bank or national authorities. Rather, it allows us to make somewhat more sophisticated predictions than back-of-the-envelope trend extrapolations and can provide a useful benchmark for setting global poverty reduction goals. Using our models for this purpose has the added advantage that we can predict poverty responses to *any* combination of shifts in mean income and inequality.

The official World Bank regional poverty figures involve a considerable amount of interpolation and extrapolation, since most household surveys are not undertaken annually (for details see [Chen and Ravallion, 2004](#)). The basic steps are as follows. Lorenz curves are fitted to either unit-level or group-level data in the actual survey years. Next, average real household incomes are lined up to a reference year by interpolating between surveys or extrapolating with the growth rate of personal consumption expenditures per capita ( $PCE_{it}$ ). The poverty headcount for the reference year is then calculated using the new income level and the Lorenz curve from the nearest earlier year; or, if two surveys are available, one before and one after the reference year, the poverty headcount is calculated with both Lorenz curves and then averaged.

Our method is similar in spirit. It involves four steps. First, we extrapolate the last available survey income to 2010 using actually observed country growth rates in  $PCE_{it}$  from the national accounts.<sup>29</sup> Second, we project mean income into the future,

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<sup>29</sup>The term 'national accounts' refers to data from the World Development Indicators or the Penn World Table 7.1, whichever has more data over the 30 year horizon.

using one of three constant-growth scenarios and one of three distributional scenarios. Third, we predict each country's poverty rate in 5-year intervals from 2010 to 2030 using the estimates from column (2) in Table 2.<sup>30</sup> We may neglect measurement errors in income or inequality for forecasting purposes, implicitly assuming that their influence remains stable over time. Fourth and finally, regional aggregates and the world total are calculated as population-weighted averages of the country estimates, using World Bank population projections. No standard errors are provided for the projections in view of the fundamental uncertainty in the assumed growth rates and distributional patterns of growth.

We base our three different constant-growth scenarios on the historical  $PCE_{it}$  growth rates from the national accounts in three predefined periods. An 'optimistic' scenario uses the average  $PCE_{it}$  growth rate of each country over 2000-2010, a decade characterized by fast growth. A 'moderate' growth scenario uses the average  $PCE_{it}$  growth rate of each country from 1980 to 2010 – the long run average over the entire sample period. Finally, a 'pessimistic' growth scenario uses the 1980-2000 growth rates. The latter scenario is hopefully unlikely; it implies that mean consumption in Sub-Saharan Africa, in particular, is shrinking at a rate of about 0.82% per year.<sup>31</sup> Table B-3 in the appendix reports population-weighted regional growth rates over these periods to illustrate the implied regional income dynamics.<sup>32</sup>

For each growth scenario, we also simulate three different inequality patterns. 'Pro-poor growth' implies an annual decline in the Gini coefficient of approximately -0.5%; 'distribution-neutral growth' keeps inequality constant at the level prevailing in 2010, in line with the observed zero correlation between changes in inequality and income growth over the entire sample; and 'pro-rich growth' implies an annual increase in the Gini coefficient of approximately 0.5%. For illustration consider the following example. If a country's Gini coefficient is 0.40 in 2010 and we apply the pro-poor pattern, then by 2030 we project a Gini coefficient of about 0.36; if we apply the pro-rich pattern, then the Gini coefficient is about 0.44 in 2030. Changes of this magnitude are in line with the population-weighted regional trends obtained from the surveys.

Our in-sample estimates for 2010 compare well with the 'official' World Bank figures. We can almost perfectly match the World Bank's results for the world total. We estimate a poverty rate of 40.37% in 2010 at the \$2 a day poverty line, whereas the World Bank reports 40.67%.<sup>33</sup> Using the same population data, our estimates imply about 2.378

<sup>30</sup>Although this specification is only estimated on the sub-sample where  $T_i \geq 2$ , we can use the estimates to predict poverty for the entire sample ( $T_i \geq 1$ ). We only lack estimates of the panel size effects for  $T_i = 1$ , so we assign these observations to the adjacent group ( $T_i = 2$ ).

<sup>31</sup>Owing to the post-communist transition, consumption and incomes in Europe and Central Asia were shrinking over the same period. However, given the small number of poor in 2010, the influence of that region on the global poverty headcount in 2030 is minimal.

<sup>32</sup>All reported growth rates are computed as log-differences unless noted otherwise.

<sup>33</sup>This was the official number until the Oct. 9, 2014 update of PovcalNet.

billion people under the \$2 line versus 2.395 billion as reported by the World Bank. For three regions, our estimates are within one percentage point of the official figures; for the other three, they are within 3 percentage points.<sup>34</sup> The performance of our predictions at the \$1.25 a day line is comparable. We estimate a poverty rate of 20.41% in 2010 and the World Bank reports 20.63%. In absolute numbers, this means that about 1.2 billion people on the planet were extremely poor in 2010. Note that in 2010 the composition of countries (or people) near the \$2 a day poverty line is reminiscent of its \$1.25 counterpart in the early 2000s. Fast growing East Asia and moderately fast growing South Asia still make up more than half of global poverty, implying that progress in these two regions will have a large effect on the overall poverty headcount.

Table 6 shows our projections for 2030 under the \$2 poverty line. Our moderate growth scenario predicts that about 1.87 billion people (26%) live on less than \$2 a day in 2030, vs. 2.4 billion (40.37%) in 2010. However, much greater gains are possible. Global poverty under the \$2 line falls by half to less than 20% of the developing world's population in the optimistic growth scenario with distribution-neutral or pro-poor growth. If this happens by 2030, then more than one billion people will have left poverty at the \$2 line – undeniably a remarkable achievement.

Examining the regional distribution, we find that \$2 poverty in East Asia is likely to fall to around 5% by 2030, down from 29.7% in 2010. Nearly everyone in East Asia will have entered the middle class by developing country standards. This forecast largely hinges on fast growth in China.<sup>35</sup> Progress in South Asia is also likely to be rapid. According to our moderate growth estimate the expected poverty rate is 35.9% in 2030, meaning about 716 million poor, down from 66.7% or 1.1 billion poor in 2010. In the optimistic pro-poor growth case, the headcount ratio falls further to less than 20% and the number of poor to less than 400 million. In stark contrast, the \$2 a day poverty rate in Sub-Saharan Africa is expected to remain very high. Our moderate growth scenario predicts a poverty rate of about 66%, down from 69.9% in 2010, which at current population projections implies almost one billion poor in Sub-Saharan Africa alone. Even in the optimistic and pro-poor growth scenario, we project a poverty rate of over 50% and more than 700 million poor. The bulk of the consumption distribution is too far to the left of the \$2 a day poverty line in 2010 for most of the subcontinent. Hence, poverty alleviation in Sub-Saharan Africa remains the primary development challenge of the first half of the 21st century.

These observations can in part be explained by a process of ‘bunching up above \$1.25

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<sup>34</sup>For Sub-Saharan Africa, for instance, we estimate a poverty rate of 69.36% and the World Bank reports 69.87%. For East Asia, we estimate 26.78%, whereas the World Bank figure is 29.73%.

<sup>35</sup>However, some observers suggest that China runs a non-negligible risk of falling into a ‘middle-income trap’ (Eichengreen, Park, and Shin, 2013) which might make East Asian poverty stick around 10%. Our estimates suggest that this would require a very severe slowdown. For poverty in East Asia to remain above 10% at \$2 a day, growth needs to be less than half of the 2000-2010 trend.

**Table 6** – Projected poverty headcount ratios and poor population at \$2 a day in 2030, by region

	Average PCE Growth											
	Optimistic (2000-2010)				Moderate (1980-2010)				Pessimistic (1980-2000)			
	Change in Inequality (Gini)											
	pro-poor	neutral	pro-rich	pro-poor	neutral	pro-rich	pro-poor	neutral	pro-rich	pro-poor	neutral	pro-rich
Panel (a) – Headcount at \$2 a day in 2030 (in percent)												
East Asia and Pacific	3.79	4.61	5.55	4.03	4.90	5.90	4.39	5.31	6.36			
Europe and Central Asia	0.45	0.56	0.69	2.80	3.13	3.49	9.35	10.28	11.31			
Latin America and Caribbean	4.00	4.73	5.59	6.29	7.39	8.66	8.57	9.99	11.60			
Middle East and North Africa	2.85	3.55	4.39	7.20	8.62	10.25	12.86	14.88	17.12			
South Asia	19.83	23.12	26.74	31.60	35.88	40.39	40.35	45.00	49.73			
Sub-Saharan Africa	51.62	54.56	57.46	63.67	66.36	68.98	70.93	73.32	75.63			
Total	17.36	19.23	21.24	23.73	25.94	28.26	28.71	31.07	33.53			
Panel (b) – Poor population at \$2 a day in 2030 (in millions)												
East Asia and Pacific	82.42	100.20	120.61	87.49	106.39	128.23	95.44	115.26	138.11			
Europe and Central Asia	2.12	2.63	3.26	13.24	14.79	16.49	44.25	48.63	53.50			
Latin America and Caribbean	28.39	33.63	39.73	44.71	52.52	61.50	60.90	70.99	82.42			
Middle East and North Africa	12.64	15.74	19.47	31.94	38.22	45.46	57.02	65.95	75.91			
South Asia	395.33	461.03	533.21	629.97	715.46	805.25	804.56	897.12	991.46			
Sub-Saharan Africa	723.19	764.47	805.00	892.01	929.76	966.48	993.71	1027.19	1059.59			
Total	1249.19	1383.61	1528.08	1707.20	1866.01	2033.35	2065.12	2235.43	2412.30			

*Notes:* The table reports forecasts of the \$2 a day poverty rate in 2030. The forecasts are based on the estimates reported in Column (2) of Table 2 and the different growth/ distribution scenarios outlined in the text. Population projections are from the World Bank's Health, Nutrition and Population Statistics database. The survey data are from the World Bank's PovcalNet database.



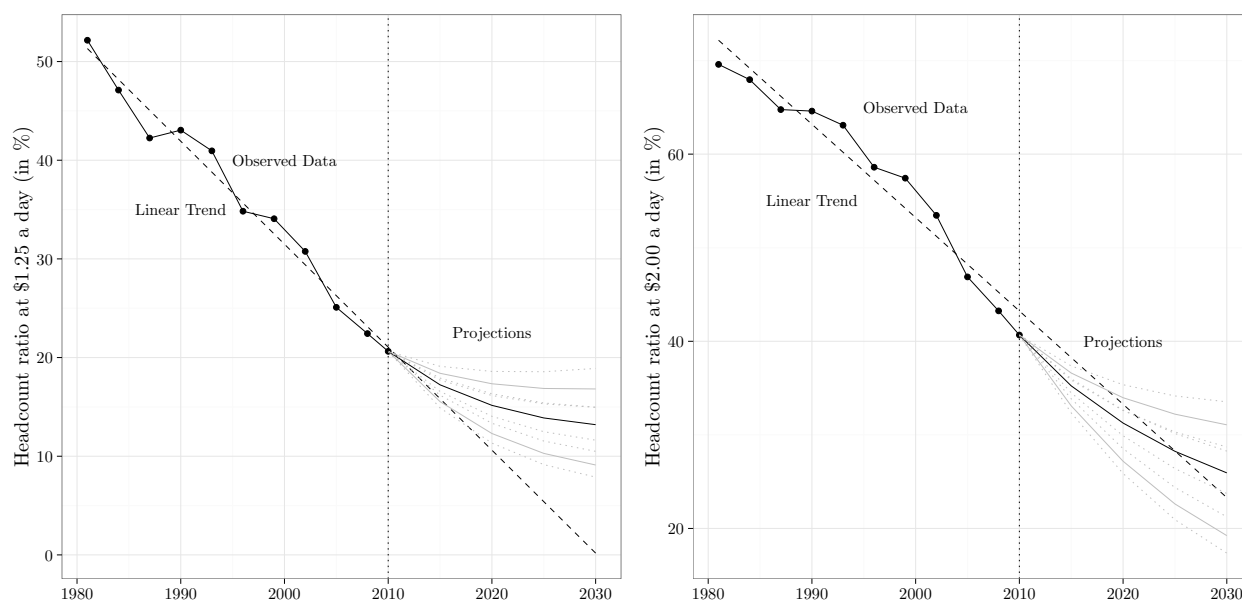
a day and just below \$2 a day' occurring in East Asia and, to a lesser extent, in South Asia over the last two decades (Chen and Ravallion, 2010). These two regions have a relatively large population near the poverty line and hence most of the advances are projected to occur there. Latin America and the Caribbean, as well as the Middle East and North Africa, are richer and require stronger income growth to continuously reduce poverty. Sub-Saharan Africa, on the other hand, has a considerable proportion of poor far below the \$2 a day line in 2010 (with almost half the population below \$1.25 a day). It is facing a lower income elasticity and an income semi-elasticity that is below its peak. Hence, the subcontinent needs exceptionally strong income growth to make significant strides against poverty.

We repeat this exercise using the \$1.25 a day poverty line. Table B-7 in Appendix B shows the results based on the estimates of Table B-5. Under moderate growth we project a global poverty rate of 13.2% in 2030, meaning about 950 million extremely poor people versus 1.2 billion in 2010. The pace of poverty reduction will have slowed significantly both in terms of relative changes and in terms of numbers of poor people. About 70% of the world's poor will live in Sub-Saharan Africa and about 23% in South Asia by 2030. Under optimistic, distribution-neutral growth, we find a global poverty rate of 9.11% in 2030, with about 655 million people remaining extremely poor. About 76% of those live in Sub-Saharan Africa and about 17% in South Asia. Under a pessimistic, distribution-neutral growth scenario, there is almost no progress at all. The global poverty headcount is estimated at 16.82% and the world is still home to 1.2 billion extremely poor people.

What do these results imply for the post-2015 development agenda? In a nutshell, 2030 is unlikely to mark the end of extreme poverty, even under very optimistic assumptions. Figure 4 plots the historical evolution of world poverty from 1981 to 2010, a trend fitted through the observed data and extrapolated until 2030, and our different scenarios. The linear trend serves as a reference for the non-linear projections. The distribution-neutral scenarios are the solid lines, with the moderate growth case in solid black and the other two cases in gray. The dotted lines are the pro-rich and pro-poor cases. The left panel shows the results at the \$1.25 a day poverty line, the right panel at the \$2 a day poverty line.

Several points are worth noting. First, only the linear extrapolation predicts an extreme poverty rate in the vicinity of zero by 2030. Regressing the global \$1.25 a day poverty rate on time yields a downward slope of about one percentage point per year (as in Ravallion, 2013). Starting from a global poverty rate of 20.6% in 2010, the linear trend predicts that extreme poverty will be vanquished around 2030. Second, at the \$1.25 a day line, all projections show a decelerating trend in of poverty reduction. Even in the optimistic scenarios, the pace of poverty reduction slows down, though the slowdown becomes noticeable later. Third, most scenarios suggest a \$1.25 poverty rate higher than 10% in 2030; the optimistic pro-poor and distribution-neutral scenarios project



**Figure 4** – Global poverty: observed data, trends and projections, \$1.25 and \$2 a day

*Notes:* Illustration of the projections. The left panel shows the projections at the \$1.25 a day poverty line; the right panel shows the projections at \$2 a day poverty line. The dashed line is a linear trend based on the data until 2010. The black line after 2010 displays the moderate growth scenario, the two gray lines above and below stand for the pessimistic and optimistic growth scenarios with distribution-neutral growth, respectively. Small dashed curves above and below each growth scenario are the associated pro-rich and pro-poor scenarios.

7.9% and 9.1% respectively. Fourth, most scenarios also exhibit a decelerating pace of poverty reduction at the \$2 a day line, but the slowdown tends to occur relatively late in the forecasting period. In the most optimistic scenario, the rate of poverty reduction actually accelerates for a time to 1.16 percentage points per year; in the moderate growth scenario, the trend over the projection period is -0.73 percentage point per year.

The changing composition of global poverty has profound implications for the medium-term future. Going forward, fast growing East Asia will contribute less and less to global poverty reduction, especially at the \$1.25 a day line, while the share of the global poor residing in Sub-Saharan Africa and South Asia will continue to rise. None of our nine scenarios predict an extreme poverty rate near zero by 2030. This stands in stark contrast to earlier studies and the ‘3% by 2030’ target of the World Bank which became enshrined in the new SDGs. This goal can only be reached if we make the unrealistic assumption of equally rapid growth in all developing countries, or assume an implausible acceleration of growth in some of the poorest countries in the world. Even if growth rates in Sub-Saharan Africa were to *double* relative to the post-2000 trend, the global extreme poverty rate in 2030 is still projected to be 6.5% with pro-poor growth, 7.67% with distribution-neutral growth, and 8.81% with pro-rich growth. Once historical country-specific growth rates are used in the projections, even our most optimistic scenarios suggest a poverty rate

of between 7.9% and 10.5%, depending on the evolution of inequality. However, at \$2 a day, the slowdown will occur much later and bigger gains are possible, mirroring the achievements of the last two decades.

Two caveats are in order when it comes to comparing our estimates to recent figures from the World Bank. First, the World Bank switched from reporting global poverty in percent of the *developing world* population to percent of the *global* population. This shaves a few percentage points off their estimates and makes the goal seem more attainable. Second, although the recently released 2011 PPPs suggest that the poorest regions are a little less poor and middle-income regions a little poorer, the global poverty rate in 2010 only changed by about one tenth of a percentage point. This is a trivial difference in comparison with the fundamental uncertainties involved in estimating such a global number.<sup>36</sup>

## 6 Concluding remarks

The impact of income growth and changes in inequality on poverty, and their contribution to poverty reduction, have attracted considerable attention among policy makers and the academic literature in recent decades. In this paper we develop a new approach to estimating these quantities within a unified poverty accounting framework, apply this approach to a large cross-country data set, and show that it generates interesting and new findings. Our starting point is that the well-established non-linearity of the income and inequality elasticities of poverty arises primarily from the bounded nature of the poverty headcount ratio. Once this inherent non-linearity is taken into account, we can derive an empirical approximation of the poverty decomposition that implies income and inequality (semi-)elasticities with desirable properties.

We use our approach to estimate income and inequality (semi-)elasticities of poverty based on a large new data set of 809 surveys from 124 developing countries over the period 1981-2010. Our model fits the data extremely well. We provide evidence that the average income elasticity is around minus two and the average inequality elasticity is about one and a half. However, since these two averages are not very informative, we show that differences in income and inequality levels create strong regional heterogeneity in the estimated elasticities and semi-elasticities. We also highlight that the semi-elasticities which we argue policy makers should care about are distinctly non-linear. Studies based on linear approximations do not capture this heterogeneity and non-linearity. Compared to earlier results, our approach provides estimates that are often substantially different, very stable and considerably more accurate. This holds for a wide range of different combinations of income and inequality. While we restrict the nature

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<sup>36</sup>See [Ravallion \(2016\)](#) for an up-to-date discussion of these challenges.

of the unobserved heterogeneity (measurement differences), we require no distributional assumptions other than a correctly specified conditional mean. In other words, our models closely approximate the shape of the Lorenz curve near the poverty line using only two summary measures of the distribution: the mean and the Gini coefficient.

Another advantage of the proposed approach is that it allows us to recover the conditional expectation of the poverty rate. We use this property to predict the counterfactual terms needed to identify the historical contribution of income growth and distributional change on poverty reduction. We then show that growth was chiefly responsible for poverty reduction in the pre-2000 period, but that changes in inequality play a much larger role since the turn of the millennium. Hence, inequality matters, not just in the short run.

To further illustrate the usefulness of our framework, we project global and regional poverty rates from 2010 until 2030 based on several scenarios about how historical consumption growth and patterns of inequality extend into the medium-term future. We show that the regional landscape of poverty is likely to change dramatically over the next two decades. Two findings stand out in particular. First, with strong growth and moderate pro-poor distributional change another billion people may be lifted out of poverty at the \$2 a day poverty line. Second, poverty reduction at the \$1.25 a day poverty line is likely to slow down towards the end of the projection period. As a result, the goal of ending extreme poverty within a generation is unlikely to be achieved. Our optimistic forecasts hinge on very favorable assumptions about the future growth trajectories of some of the world's poorest economies. This, coupled with strong expected population growth in those countries, implies that at least half a billion people are still likely to be extremely poor by 2030.

Our results should not be very sensitive to the use of 2005 rather than the recently released 2011 PPPs, provided we shift the international poverty line accordingly to \$1.90 or \$2.65 a day. Although the relative incomes of some regions changed with the new 2011 PPPs and price levels in many developing countries were revised downwards, the new poverty lines were re-drawn with the explicit aim of keeping the global yardstick constant (see [Ferreira et al., 2015](#)).

Finally, it may be tempting to interpret some of our findings as confirming the primacy of growth. Yet, we are promoting a rather different view. There is a potentially large 'double dividend' to be reaped if growth can be achieved in combination with simultaneous reductions in inequality. It is also important to emphasize that the causal effect of any particular policy on aggregate household income and the relative distribution of income cannot be discerned from a decomposition exercise such as ours. Hence, the importance of institutions, trade and a host of other factors for poverty alleviation remains undiminished. What we do identify is how a *given* change in average incomes or the distribution of incomes translates into poverty outcomes.

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## For Online Publication: Appendix A

Let the poverty line ( $z$ ) be fixed and assume the poverty headcount is described by a two-parameter distribution, so that  $H(\bar{y}_t/z, \sigma_t) = H(\bar{y}_t, \sigma_t) = H_t$ . A Taylor linearization of  $H(\cdot)$  about  $(\bar{y}_t, \sigma_t)$  gives

$$H(\bar{y}_t + d\bar{y}_t, \sigma_t + d\sigma_t) = H(\bar{y}_t, \sigma_t) + \frac{\partial H_t}{\partial \bar{y}_t} d\bar{y}_t + \frac{\partial H_t}{\partial \sigma_t} d\sigma_t + \xi_t \quad (\text{A-1})$$

where  $dx$  denotes a differential of  $x$ , and  $\xi_t$  is a second-order remainder. This can be easily extended to allow for a vector of Lorenz curve parameters as in [Kakwani \(1993\)](#).

Subtracting  $H(\bar{y}_t, \sigma_t)$  from both sides, dropping the remainder by approximation, dividing through by  $H_t$  (provided  $H_t > 0$ ), and multiplying the first (second) term by  $\bar{y}_t/\bar{y}_t$  ( $\sigma_t/\sigma_t$ ), we arrive at [eq. \(4\)](#) from the main text:

$$\frac{dH_t}{H_t} \approx \left( \frac{\partial H_t}{\partial \bar{y}_t} \frac{\bar{y}_t}{H_t} \right) \frac{d\bar{y}_t}{\bar{y}_t} + \left( \frac{\partial H_t}{\partial \sigma_t} \frac{\sigma_t}{H_t} \right) \frac{d\sigma_t}{\sigma_t} = \varepsilon_t^{H\bar{y}} \frac{d\bar{y}_t}{\bar{y}_t} + \varepsilon_t^{H\sigma} \frac{d\sigma_t}{\sigma_t}. \quad (\text{A-2})$$

If we do not divide by  $H_t$ , we get a decomposition of the (non-relative) change of poverty in terms of income and inequality semi-elasticities.

Similar steps starting from  $H(\bar{y}_t, G_t)$  lead to a decomposition in terms of mean income and Gini. Using the chain rule for elasticities, an expression for the Gini elasticity is

$$\varepsilon_t^{HG} = \varepsilon_t^{H\sigma} \left( \frac{dG_t}{d\sigma_t} \frac{\sigma_t}{G_t} \right)^{-1} \quad (\text{A-3})$$

enabling us to write

$$\frac{dH_t}{H_t} \approx \varepsilon_t^{H\bar{y}} \frac{d\bar{y}_t}{\bar{y}_t} + \varepsilon_t^{HG} \frac{dG_t}{G_t} = \varepsilon_t^{H\bar{y}} \frac{d\bar{y}_t}{\bar{y}_t} + \varepsilon_t^{H\sigma} \left( \frac{dG_t}{d\sigma_t} \frac{\sigma_t}{G_t} \right)^{-1} \frac{dG_t}{G_t} \quad (\text{A-4})$$

where [eqs. \(2\)](#) and [\(3\)](#) give  $\varepsilon_t^{H\bar{y}}$  and  $\varepsilon_t^{H\sigma}$  under log-normality, but we still need an expression for  $dG_t/d\sigma_t$  to get an explicit formula for  $\varepsilon_t^{HG}$ .

Even though we restricted our attention to one inequality parameter, the results thus far are quite general. Now if we also assume log-normality, we arrive at an explicit form for the Gini elasticity. Using  $\sigma_t = \sqrt{2}\Phi^{-1}(G_t/2 + 1/2)$ , we have

$$\frac{dG_t}{d\sigma_t} = \frac{d[2\Phi(\sigma_t/\sqrt{2}) - 1]}{d\sigma_t} = \sqrt{2}\phi\left(\frac{\sigma_t}{\sqrt{2}}\right). \quad (\text{A-5})$$

Inverting and substituting [eq. \(A-5\)](#) together with [eq. \(3\)](#) from the main text into

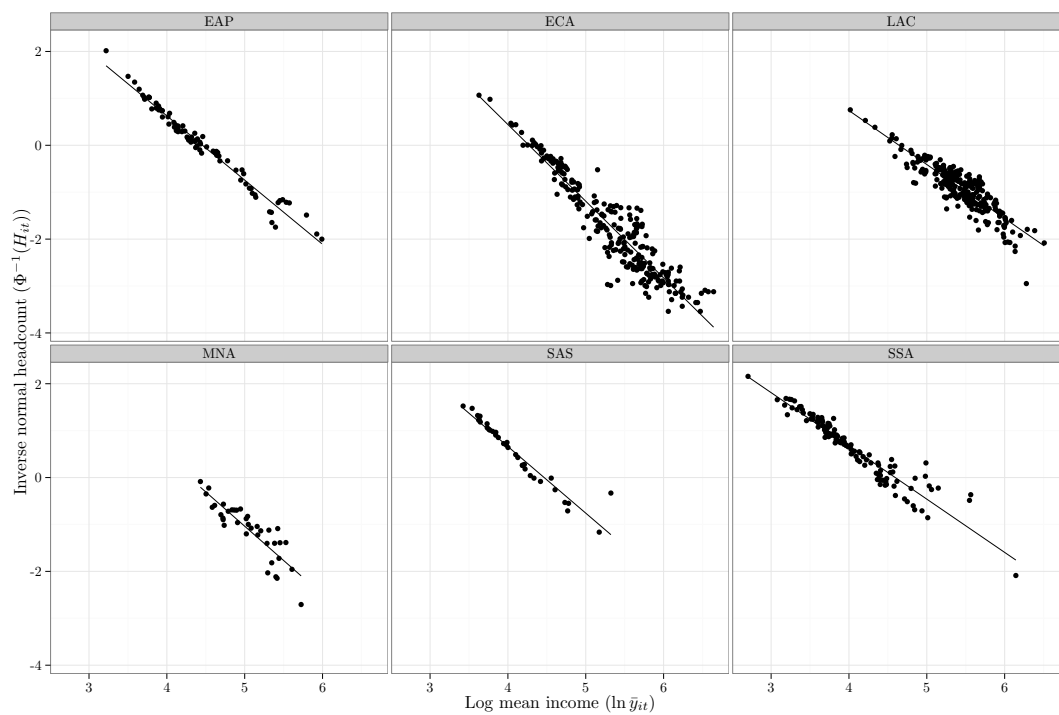
eq. (A-3) gives the Gini elasticity

$$\varepsilon_t^{HG} = \left( \frac{\ln(\bar{y}_t/z)}{\sigma_t} + \frac{1}{2}\sigma_t \right) \left( \frac{\sigma_t}{G_t} \sqrt{2} \phi \left( \frac{\sigma_t}{\sqrt{2}} \right) \right)^{-1} \lambda \left( \frac{-\ln(\bar{y}_t/z)}{\sigma_t} + \frac{1}{2}\sigma_t \right) \quad (\text{A-6})$$

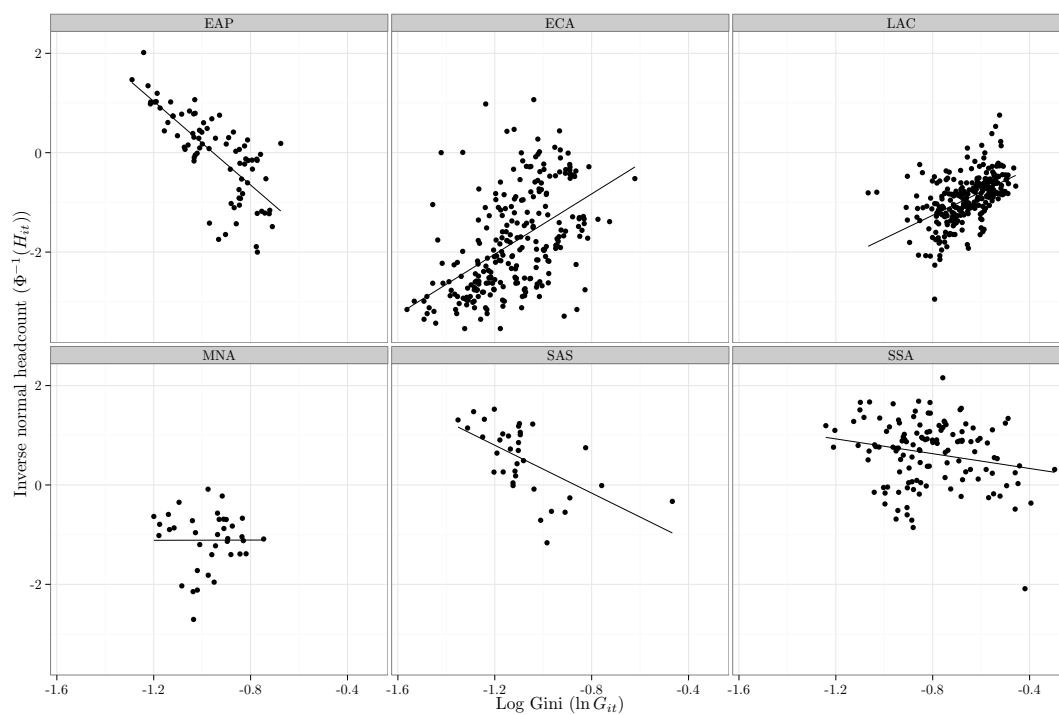
where  $\sigma_t = \sqrt{2}\Phi^{-1}(G_t/2 + 1/2)$ . This result corrects for the missing  $\sigma_t/G_t$  in Kalwij and Verschoor (2007, p. 824). The Gini semi-elasticity ( $\eta_t^{HG}$ ) is just eq. (A-6) with  $\phi(\cdot)$  replacing  $\lambda(\cdot)$ . Clearly, both the Gini elasticity and the Gini semi-elasticity are highly non-linear functions, as illustrated in Figure 2.

## For Online Publication: Appendix B

**Figure B-1** – Transformed headcount (\$2 a day) and log-mean income, by region



**Figure B-2** – Transformed headcount (\$2 a day) and log-Gini, by region



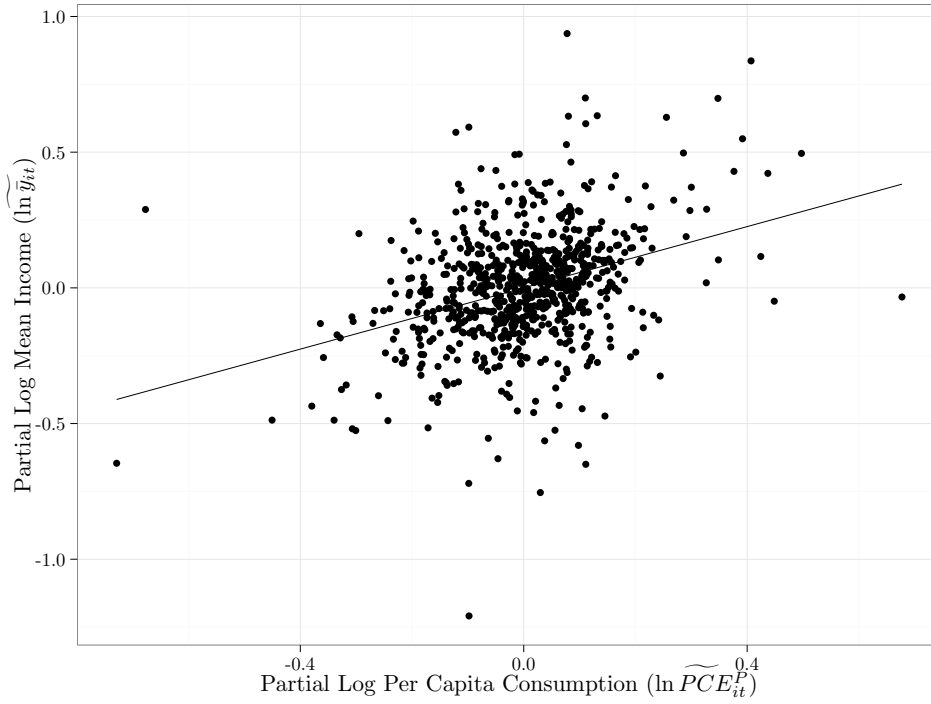
**Table B-1** – Summary statistics by region (unweighted)

Variable	Mean	Standard Deviation	Min	Max
<i>East Asia and Pacific (N=80)</i>				
$H_{it}$ – Headcount (\$2)	0.502	0.267	0.023	0.978
$G_{it}$ – Gini coefficient	0.392	0.058	0.275	0.509
$\bar{y}_{it}$ – Mean income or expenditure	107.86	78.39	25.02	399.76
<i>Eastern Europe and Central Asia (N=254)</i>				
$H_{it}$ – Headcount (\$2)	0.110	0.169	0.000	0.857
$G_{it}$ – Gini coefficient	0.330	0.056	0.210	0.537
$\bar{y}_{it}$ – Mean income or expenditure	251.99	136.11	37.66	766.78
<i>Latin America and Caribbean (N=274)</i>				
$H_{it}$ – Headcount (\$2)	0.204	0.122	0.002	0.775
$G_{it}$ – Gini coefficient	0.523	0.054	0.344	0.633
$\bar{y}_{it}$ – Mean income or expenditure	246.63	90.55	55.53	671.04
<i>Middle East and North Africa (N=37)</i>				
$H_{it}$ – Headcount (\$2)	0.166	0.111	0.003	0.466
$G_{it}$ – Gini coefficient	0.380	0.042	0.301	0.474
$\bar{y}_{it}$ – Mean income or expenditure	165.26	56.59	84.02	306.33
<i>South Asia (N=35)</i>				
$H_{it}$ – Headcount (\$2)	0.672	0.226	0.122	0.936
$G_{it}$ – Gini coefficient	0.343	0.067	0.259	0.627
$\bar{y}_{it}$ – Mean income or expenditure	67.78	39.20	30.71	204.98
<i>Sub-Saharan Africa (N=129)</i>				
$H_{it}$ – Headcount (\$2)	0.708	0.202	0.018	0.985
$G_{it}$ – Gini coefficient	0.453	0.087	0.289	0.743
$\bar{y}_{it}$ – Mean income or expenditure	67.62	54.04	14.93	465.80

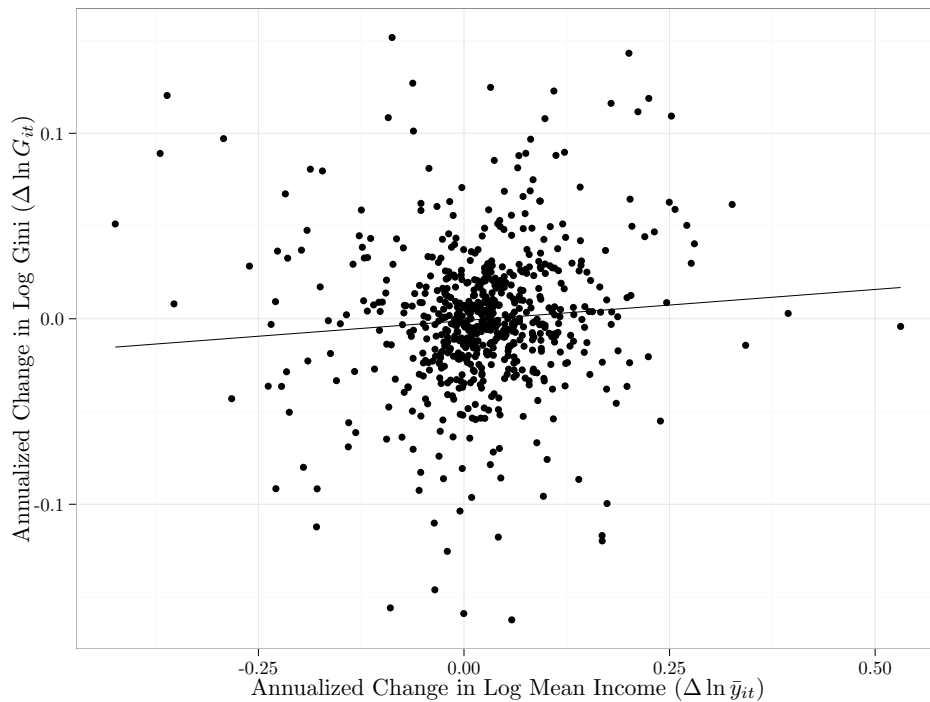
*Notes:* The table reports regional summary statistics. Mean income or expenditure is reported in 2005 PPP international dollars per month. 809 observations, 124 countries in total, unbalanced sample from 1981 to 2010.

**List B-1** – Included countries (number of surveys)

Albania (5), Algeria (2), Angola (2), Argentina (21), Armenia (11), Azerbaijan (3), Bangladesh (8), Belarus (14), Belize (7), Benin (1), Bhutan (2), Bolivia, Plurinational State of (11), Bosnia and Herzegovina (3), Botswana (2), Brazil (26), Bulgaria (7), Burkina Faso (4), Burundi (3), Cambodia (5), Cameroon (3), Cape Verde (1), Central African Rep. (3), Chad (1), Chile (10), China (16), Colombia (14), Comoros (1), Congo, Dem. Rep. of (1), Congo, Rep. of (1), Costa Rica (23), Cote D'Ivoire (9), Croatia (7), Czech Rep. (2), Djibouti (1), Dominican Rep. (16), Ecuador (12), Egypt (5), El Salvador (14), Estonia (9), Ethiopia (4), Fiji (2), Gabon (1), Gambia (2), Georgia (14), Ghana (5), Guatemala (8), Guinea (4), Guinea-Bissau (2), Guyana (2), Haiti (1), Honduras (20), Hungary (10), India (5), Indonesia (13), Iran, Islamic Rep. of (5), Iraq (1), Jamaica (7), Jordan (7), Kazakhstan (11), Kenya (4), Kyrgyzstan (10), Lao People's Dem. Rep. (4), Latvia (11), Lesotho (4), Liberia (1), Lithuania (9), Macedonia, Rep. of (10), Madagascar (6), Malawi (3), Malaysia (9), Maldives (2), Mali (4), Mauritania (6), Mexico (11), Micronesia, Federated States of (1), Moldova, Rep. of (15), Montenegro (4), Morocco (5), Mozambique (3), Namibia (2), Nepal (4), Nicaragua (4), Niger (4), Nigeria (5), Pakistan (8), Palestinian Territory, Occupied (2), Panama (13), Papua New Guinea (1), Paraguay (14), Peru (16), Philippines (9), Poland (18), Romania (15), Russian Federation (13), Rwanda (3), Saint Lucia (1), Sao Tome and Principe (1), Senegal (4), Serbia (9), Seychelles (1), Sierra Leone (1), Slovakia (7), Slovenia (6), South Africa (5), Sri Lanka (6), Sudan (1), Suriname (1), Swaziland (3), Syrian Arab Rep. (1), Tajikistan (5), Tanzania, United Rep. of (3), Thailand (14), Timor-Leste (2), Togo (1), Trinidad and Tobago (2), Tunisia (6), Turkey (11), Turkmenistan (3), Uganda (7), Ukraine (13), Uruguay (7), Venezuela, Bolivarian Rep. of (13), Vietnam (6), Yemen (2), Zambia (7).

**Figure B-3** – Partial regression plot – first stage

*Notes:* The figure plots two residual series, so that the plotted slope is identical to the slope of  $\ln PCE_{it}^P$  in the first stage of the results presented in Table 2. On the x-axis:  $\ln PCE_{it}^P = \ln PCE_{it}^P - \mathbf{x}'_{1it}\hat{\beta}_1 - \sum_{r=1}^T \delta_{T_i,r}\hat{\varphi}_{1r} - \sum_{r=1}^T \delta_{T_i,r}\bar{\mathbf{x}}'_i\hat{\theta}_{1r}$ . On the y-axis:  $\widetilde{\ln y_{it}} = \ln y_{it} - \mathbf{x}'_{1it}\hat{\beta}_1 - \sum_{r=1}^T \delta_{T_i,r}\hat{\varphi}_{1r} - \sum_{r=1}^T \delta_{T_i,r}\bar{\mathbf{x}}'_i\hat{\theta}_{1r}$ . In both cases,  $\mathbf{x}'_{1it}$  includes only the log of Gini but  $\bar{\mathbf{x}}'_i$  contains the time averages of  $\ln G_{it}$  and  $\ln PCE_{it}^P$ . Both regressions also contain survey type and time dummies, as well as their time averages.

**Figure B-4** – Inequality changes and income growth, 1981–2010

**Table B-2** – Linear models – Dependent variable:  $\ln H_{it}$ , \$2 a day

	OLS			Two-Step GMM		
	(1) Within R+C '97	(2) Differences R+C '97	(3) Differences Bourg. '03	(4) Differences R+C '97	(5) Differences Bourg. '03	(6) Differences K+V '07
$\Delta \ln \bar{y}_{it}$		-1.895 (0.170)	-0.268 (0.617)	-2.028 (0.271)	2.046 (1.043)	-0.362 (3.216)
$\Delta \ln \bar{y}_{it} \times \ln(\bar{y}_{i,t-1}/z)$			-0.552 (0.179)		-0.995 (0.258)	-0.517 (0.785)
$\Delta \ln \bar{y}_{it} \times \ln G_{i,t-1}$			1.108 (0.671)		3.445 (1.192)	2.097 (2.315)
$\Delta \ln G_{it}$		2.336 (0.311)	-0.527 (1.449)	1.664 (1.008)	1.257 (4.127)	-8.222 (11.185)
$\Delta \ln G_{it} \times \ln(\bar{y}_{i,t-1}/z)$			1.261 (0.427)		-0.315 (1.172)	-1.382 (1.996)
$\Delta \ln G_{it} \times \ln G_{i,t-1}$			-1.769 (1.586)		-1.416 (3.929)	-8.164 (8.296)
$\ln(\bar{y}_{it}/z)$	-2.114 (0.204)					
$\ln G_{it}$	3.024 (0.409)					
$\ln(\bar{y}_{i,t-1}/z)$						-0.023 (0.037)
$\ln G_{i,t-1}$						-0.129 (0.134)
$\bar{\varepsilon}^{H\bar{y}}$	-2.114	-1.895	-1.755	-2.028	-1.905	-2.684
$\bar{\varepsilon}^{HG}$	3.024	2.336	2.201	1.664	2.206	-2.345
$N \times \bar{T}$	648	648	648	641	641	641
$N$	104	104	104	102	102	102
Hansen's $J$ (p-val.)	—	—	—	0.0418	0.579	0.639

*Notes:* The table reports OLS and GMM estimates of the model suggested in the previous literature. The dependent variable is the log (difference) of the poverty rate at \$2 a day (in 2005 PPPs). The panel structure is country-survey-year. All standard errors are robust to clustering at the country-level. The GMM results are estimated using two-step efficient GMM. Column (4) uses as instruments  $\Delta PCE_{it}$ ,  $PCE_{i,t-1}$ ,  $\ln \bar{y}_{i,t-1}$  and  $\ln G_{i,t-1}$ . Column (5) uses as instruments  $\Delta PCE_{it}$ ,  $PCE_{i,t-1}$ ,  $\Delta PCE_{it} \times \ln G_{i,t-1}$ ,  $\Delta PCE_{it} \times \ln(\bar{y}_{i,t-1}/z)$ ,  $\ln \bar{y}_{i,t-1}$ ,  $\ln \bar{y}_{i,t-1} \times \ln G_{i,t-1}$ ,  $\ln \bar{y}_{i,t-1} \times \ln(\bar{y}_{i,t-1}/z)$ ,  $\ln G_{i,t-1}$  and  $\ln G_{i,t-1} \times \ln G_{i,t-1}$ . Column (6) uses the same instruments as column (5) but  $\ln \bar{y}_{i,t-1}$  and  $\ln G_{i,t-1}$  instrument for themselves. All models include a constant (not shown) and column (1) includes a time trend (not shown). Columns (2) and (4) are similar to [Ravallion and Chen \(1997\)](#) (R+C '97) but we update their approach by also including the Gini as in [Adams \(2004\)](#); columns (3) and (5) are similar to the 'improved standard model 2' in [Bourguignon \(2003\)](#) (Bourg. '03); and column (6) is in the spirit of the preferred specification in [Kalwij and Verschoor \(2007\)](#) (K+V '07). The latter also use the annualized log difference of the population size ( $\Delta \ln pop_{it}$ ) as an instrument and rely on real GDP per capita instead of real per capita consumption. A first-stage  $F$ -test shows that  $\Delta \ln pop_{it}$  is an extremely weak instrument. [Kalwij and Verschoor \(2007\)](#) also use interactions of lagged inequality and lagged income with regional dummies as instruments. However, first stage diagnostics suggest a weak IV problem (the  $F$ -stat with regional dummy interactions is always lower than without) and thus we opt for a simpler instrument set. Further, in column (5) and equation (5) we do not include the lagged levels of income and inequality. Column (6) includes them for comparison with [Kalwij and Verschoor \(2007\)](#).



**Table B-3** – Growth in personal consumption expenditures per capita (in %), by region

	<i>Time Period</i>				
	2000-2010	1990-2010	1980-2010	1990-2000	1980-2000
East Asia and Pacific	5.906 (0.813)	5.772 (0.653)	5.598 (0.725)	5.608 (0.508)	5.377 (0.677)
Europe and Central Asia	6.085 (0.989)	2.755 (0.412)	2.558 (0.411)	-1.225 (1.027)	-0.769 (0.916)
Latin America and the Caribbean	2.444 (0.239)	2.219 (0.140)	1.445 (0.098)	1.931 (0.337)	0.677 (0.171)
Middle East and North Africa	3.495 (0.443)	2.532 (0.440)	1.851 (0.293)	1.253 (0.648)	0.495 (0.545)
South Asia	4.448 (0.489)	3.612 (0.388)	3.179 (0.351)	2.511 (0.294)	2.173 (0.284)
Sub-Saharan Africa	2.382 (0.689)	1.419 (0.470)	0.698 (0.472)	0.016 (0.688)	-0.818 (0.540)
$N$	123	123	123	122	122
$\bar{T}$	10.99	20.64	27.16	9.730	16.30
$N \times \bar{T}$	1352	2539	3341	1187	1989

*Notes:* The table reports population-weighted estimates of regional PCE growth. Cluster robust standard errors are in parentheses.

**Table B-4** – Fractional probit models (QMLE) – Dependent variable:  $H_{it}$ , \$2 a day

	(1)		(2)		(3)		(4)	
	Institutions		Human Capital		Credit		Trade	
	$H_{it}$	APEs	$H_{it}$	APEs	$H_{it}$	APEs	$H_{it}$	APEs
$\ln \bar{y}_{it}$	-0.888 (0.050)	-0.285 (0.012)	-0.878 (0.060)	-0.284 (0.011)	-0.950 (0.036)	-0.289 (0.009)	-0.708 (0.032)	-0.302 (0.012)
$\ln G_{it}$	0.779 (0.107)	0.250 (0.028)	0.805 (0.104)	0.261 (0.027)	0.765 (0.102)	0.233 (0.027)	0.581 (0.097)	0.248 (0.033)
Executive Constraints	0.005 (0.005)	0.001 (0.001)						
Years of Schooling			-0.002 (0.017)	-0.001 (0.006)				
Private Credit / GDP					-0.007 (0.040)	-0.002 (0.012)		
Trade Openness							0.005 (0.017)	0.002 (0.007)
Scale factor	0.321		0.324		0.304		0.426	
$N \times \bar{T}$	678		705		697		385	
$N$	85		87		93		81	
AIC	894.8		914.1		887.6		552.5	
$\ln \mathcal{L}$	-276.4		-286.1		-282.8		-163.2	
$\sqrt{MSE}$	0.0203		0.0211		0.0201		0.0233	

*Notes:* The table reports fractional response QMLE estimates. The dependent variable is the poverty rate at \$2 a day (in 2005 PPPs). The panel structure is country-survey-year. The estimation samples are reduced due to less data coverage of the covariates. Observations with  $T_i = 1$  are not used in estimation. All models include time averages (CRE), time dummies, survey dummies, panel size dummies and interactions between the panel size dummies and the time averages (CRE). The time averages are recomputed for each sample size. The coefficients of the time average of the survey dummies and time effects are constrained to be equal across the panel sample sizes. The variance equation depends on the sample size. The standard errors of the coefficients are robust to clustering at the country level and the standard errors of the APEs are computed via the delta method. Data on *Executive Constraints* is from the Polity IV database. Human capital is measured as *Total Years of Schooling* from Barro and Lee (2013). We linearly interpolate the five-yearly data to an annual series. *Private Credit / GDP* measures financial development and is from Beck, Demirgüç-Kunt, and Levine (2010). *Trade Openness* is the *de jure* binary measure developed by Sachs and Warner (1995) and extended by Wacziarg and Welch (2008).

**Table B-5** – Fractional probit models (QMLE) – Dependent variable:  $H_{it}$ , \$1.25 a day

	(1)		(2)		(3)	
	Regular		Unbalanced		Unbalanced + Two-Step	
	$H_{it}$	APEs	$H_{it}$	APEs	$H_{it}$	APEs
$\ln \bar{y}_{it}$	-1.212 (0.056)	-0.216 (0.010)	-0.668 (0.038)	-0.218 (0.008)	-0.800 (0.180)	-0.263 (0.034)
$\ln G_{it}$	1.238 (0.121)	0.221 (0.022)	0.726 (0.074)	0.237 (0.020)	0.714 (0.180)	0.235 (0.032)
$\hat{\nu}_{it}$					0.104 (0.104)	
CRE (Corr. Rand. Effects)	Yes		Yes		Yes	
Survey type dummies	Yes		Yes		Yes	
Time dummies	Yes		Yes		Yes	
Panel size dummies	No		Yes		Yes	
Panel size dummies $\times$ CRE	No		Yes		Yes	
Variance equation	No		Yes		Yes	
Scale factor	0.179		0.326		0.329	
$N \times \bar{T}$	768		768		754	
$N$	103		103		102	
pseudo $R^2$	0.975		0.990		0.990	
$\ln \mathcal{L}$	-172.4		-244.7		-243.7	
$\sqrt{MSE}$	0.0339		0.0214		0.0220	

*Notes:* The table reports fractional response QMLE estimates. The dependent variable is the poverty rate at \$1.25 a day (in 2005 PPPs). 21 observations with  $T_i = 1$  are not used during estimation. The panel structure is country-survey-year. The \$1.25 a day sample is smaller as for 20 observation we only have data at the \$2 a day line. In columns (1) and (2), the standard errors of the coefficients are robust to clustering at the country level and the standard errors of the APEs are computed via the delta method. We include the time averages of the survey type and time dummies in columns (2) and (3), but constrain their coefficients to be equal across the panel sizes. The standard errors of the coefficients and the APEs in model (3) account for the first stage estimation step with a panel bootstrap using 999 bootstrap replications. The linear projection in the first stage uses  $\ln PCE_{it}^P$  as an instrument for  $\ln \bar{y}_{it}$ . The first-stage cluster-robust F-statistic in column (3) is 24.40. Column (3) also excludes West Bank and Gaza entirely (2 observations) and 12 observations from ECA countries pre-1990 for lack of PCE data.

**Table B-6** – Decomposition at \$1.25 a day poverty line, by region

	VAR(Y)	VAR(D)	COV(Y, D)	$s_Y$	$s_D$	$\sqrt{MSE}$	N
<i>Panel a) Spells from 1981 to 2010</i>							
East Asia and Pacific	2.145	0.716	0.260	71.12	28.88	0.88	12
Europe and Central Asia	1.856	0.677	0.438	67.30	32.70	0.31	39
Latin America and Caribbean	1.905	0.642	-0.787	114.89	-14.89	0.78	28
Middle East and North Africa	0.074	0.045	0.024	58.50	41.50	0.32	8
South Asia	0.683	2.594	-0.023	20.42	79.58	0.45	7
Sub-Saharan Africa	2.021	0.394	-0.271	93.45	6.55	0.47	29
All developing	2.140	0.704	0.075	73.99	26.01	0.56	123
<i>Panel c) Spells from 2000 to 2010</i>							
East Asia and Pacific	2.821	0.399	0.270	82.21	17.79	1.00	9
Europe and Central Asia	8.059	1.468	-0.215	86.22	13.78	0.46	25
Latin America and Caribbean	2.267	1.040	-0.794	85.67	14.33	0.92	26
Middle East and North Africa	0.124	0.014	0.001	89.29	10.71	0.34	6
South Asia	0.865	0.223	0.102	74.89	25.11	0.46	4
Sub-Saharan Africa	4.770	1.826	-0.736	78.73	21.27	1.26	17
All developing	5.138	1.120	-0.268	85.11	14.89	0.86	87
<i>Panel c) Spells from 2000 to 2010</i>							
East Asia and Pacific	1.410	1.261	0.314	52.26	47.74	0.76	10
Europe and Central Asia	1.405	0.213	0.373	75.20	24.80	0.41	26
Latin America and Caribbean	0.243	0.104	0.090	63.19	36.81	0.47	19
Middle East and North Africa	0.058	0.026	0.022	62.31	37.69	0.38	5
South Asia	0.239	1.146	0.340	28.05	71.95	0.43	6
Sub-Saharan Africa	2.978	1.690	0.706	60.59	39.41	1.02	21
All developing	1.664	0.728	0.454	64.17	35.83	0.66	87

*Notes:* The table reports the results of the decomposition of the observed changes in the poverty rate at \$1.25 a day into its growth and distribution components at the regional level. Panels a) to c) run this decomposition over different sub-samples as denoted in the table. We predict the counterfactual quantities using the first and last available data for the longest runs of survey of the same type within the sample period.

**Table B-7** – Projected poverty headcount ratios and poor population at \$1.25 a day in 2030, by region

	Average PCE Growth											
	Optimistic (2000-2010)					Moderate (1980-2010)					Pessimistic (1980-2000)	
	Change in Inequality (Gini)											
	pro-poor	neutral	pro-rich	pro-poor	neutral	pro-rich	pro-poor	neutral	pro-rich	pro-poor	neutral	pro-rich
Panel (a) – Headcount at \$1.25 a day in 2030 (in percent)												
East Asia and Pacific	0.65	0.93	1.31	0.76	1.07	1.48	0.94	1.29	1.74			
Europe and Central Asia	0.12	0.16	0.21	1.21	1.45	1.71	5.17	5.74	6.44			
Latin America and Caribbean	2.27	2.74	3.28	3.46	4.12	4.91	4.59	5.46	6.48			
Middle East and North Africa	0.48	0.66	0.91	1.54	2.07	2.75	3.72	4.77	6.05			
South Asia	4.19	5.54	7.24	8.48	10.89	13.79	12.76	15.99	19.77			
Sub-Saharan Africa	32.09	35.69	39.37	43.62	47.17	50.70	51.75	55.12	58.47			
Total	7.88	9.11	10.49	11.63	13.20	14.96	14.96	16.82	18.89			
Panel (b) – Poor population at \$1.25 a day in 2030 (in millions)												
East Asia and Pacific	14.05	20.23	28.56	16.59	23.29	32.22	20.44	28.00	37.87			
Europe and Central Asia	0.59	0.76	0.97	5.72	6.86	8.11	24.47	27.16	30.45			
Latin America and Caribbean	16.15	19.44	23.32	24.61	29.30	34.86	32.61	38.77	46.05			
Middle East and North Africa	2.12	2.94	4.04	6.84	9.18	12.18	16.47	21.15	26.83			
South Asia	83.47	110.38	144.35	169.13	217.08	275.00	254.40	318.89	394.16			
Sub-Saharan Africa	449.54	499.97	551.61	611.15	660.85	710.32	725.03	772.26	819.22			
Total	567.20	655.36	754.95	836.34	949.49	1076.37	1076.35	1209.95	1359.23			

*Notes:* The table reports forecasts of the \$1.25 a day poverty rate in 2030. The forecasts are based on the estimates reported in Column (2) of Table 2 and the different growth/ distribution scenarios outlined in the text. Population projections are from the World Bank's Health, Nutrition and Population Statistics database. The survey data are from the World Bank's *PovcalNet* database.